

6. Full-Year Consolidated Business Segment Information

a. Net Sales* and Operating Income (1)

| | Yen (Billions) | Yen (Billions) | | Change (%) | Excluding impact of changes in currency exchange rates Change (%)** |
|-------------------------------------|-------------------|-------------------|------------------|--------------|---|
| | | FY 2008 | FY 2007 | | |
| | | (4/1/08-3/31/09) | (4/1/07-3/31/08) | | |
| Technology Solutions | | | | | |
| Japan | Y | 2,126.7 | 2,102.2 | +1.2 | +1 |
| Overseas | | 950.3 | 1,170.0 | -18.8 | +1 |
| Total | | 3,077.0 | 3,272.2 | -6.0 | +1 |
| Operating income (loss): | | | | | |
| Services | | 163.3 | 140.4 | +16.3 | |
| [Operating income margin] | | [6.7%] | [5.5%] | | |
| System Platforms | | 25.3 | 39.7 | -36.1 | |
| [Operating income margin] | | [3.9%] | [5.6%] | | |
| Total operating income | | 188.7 | 180.1 | +4.7 | |
| [Operating income margin] | | [6.1%] | [5.5%] | | |
| Ubiquitous Product Solutions | | | | | |
| Japan | | 658.7 | 761.3 | -13.5 | -14 |
| Overseas | | 290.3 | 427.6 | -32.1 | -24 |
| Total | | 949.1 | 1,188.9 | -20.2 | -17 |
| Operating income (loss) | | 0.5 | 52.5 | -98.9 | |
| [Operating income margin] | | [0.1%] | [4.4%] | | |
| Device Solutions | | | | | |
| Japan | | 372.2 | 521.4 | -28.6 | -29 |
| Overseas | | 215.4 | 275.3 | -21.7 | -13 |
| Total | | 587.6 | 796.7 | -26.2 | -23 |
| Operating income (loss) | | (71.9) | 18.2 | - | |
| [Operating income margin] | | [-12.2%] | [2.3%] | | |
| Other Operations | | | | | |
| Japan | | 326.4 | 361.0 | -9.6 | -10 |
| Overseas | | 119.7 | 165.7 | -27.7 | -22 |
| Total | | 446.2 | 526.8 | -15.3 | -13 |
| Operating income (loss) | | 4.1 | 14.2 | -71.1 | |
| [Operating income margin] | | [0.9%] | [2.7%] | | |
| Elimination and Corporate | | | | | |
| Sales | | (367.1) | (453.9) | - | - |
| Operating income (loss) | | (52.6) | (60.3) | - | - |
| Total | | | | | |
| Japan | | 3,193.1 | 3,407.2 | -6.3 | -6 |
| Overseas | | 1,499.8 | 1,923.6 | -22.0 | -6 |
| Total | | 4,692.9 | 5,330.8 | -12.0 | -6 |
| Operating income (loss) | Y | 68.7 | 204.9 | -66.5 | |
| [Operating income margin] | | [1.5%] | [3.8%] | | |

Notes:

* Net sales include intersegment sales.

** Figures representing the percentage increase or decrease in net sales excluding the impact of exchange rate movements are calculated by taking the average exchange rates in fiscal 2007 for the US dollar, euro, British pound, Australian dollar, Korean won, and other currencies, applying them to foreign currency-denominated sales in fiscal 2008, and comparing the results to sales in fiscal 2007.

b. Net Sales* by Principal Products and Services

| | Yen (Billions) | | Change (%) | Excluding impact of changes in currency exchange rates |
|-------------------------------------|-------------------------|-------------------------|------------|---|
| | FY 2008 | FY 2007 | | Change (%)** |
| | <u>(4/1/08-3/31/09)</u> | <u>(4/1/07-3/31/08)</u> | | |
| Technology Solutions | | | | |
| Services: | | | | |
| Solutions / SI | 1,223.1 | 1,258.8 | -2.8 | 0 |
| Infrastructure Services | 1,129.3 | 1,215.2 | -7.1 | 6 |
| Others | 75.1 | 85.2 | -11.8 | -12 |
| | <u>2,427.7</u> | <u>2,559.3</u> | -5.1 | 3 |
| System Platforms: | | | | |
| System Products | Y 326.0 | 370.4 | -12.0 | -11 |
| Network Products | 323.3 | 342.4 | -5.6 | 0 |
| | <u>649.3</u> | <u>712.8</u> | -8.9 | -5 |
| Total | <u>3,077.0</u> | <u>3,272.2</u> | -6.0 | 1 |
| Ubiquitous Product Solutions | | | | |
| PCs / Mobile Phones | 683.3 | 837.0 | -18.4 | -18 |
| Hard Disk Drives | 249.0 | 332.7 | -25.2 | -16 |
| Others | 16.7 | 19.1 | -12.9 | -13 |
| Total | <u>949.1</u> | <u>1,188.9</u> | -20.2 | -17 |
| Device Solutions | | | | |
| LSI Devices | 390.3 | 508.8 | -23.3 | -21 |
| Electronic Components, Others | 197.3 | 287.9 | -31.5 | -28 |
| Total | Y <u>587.6</u> | <u>796.7</u> | -26.2 | -23 |

Notes:

* Net sales include intersegment sales.

** Figures representing the percentage increase or decrease in net sales excluding the impact of exchange rate movements are calculated by taking the average exchange rates in fiscal 2007 for the US dollar, euro, British pound, Australian dollar, Korean won, and other currencies, applying them to foreign currency-denominated sales in fiscal 2008, and comparing the results to sales in fiscal 2007.

c. Net Sales and Operating Income (2)

FY 2008 (4/1/08-3/31/09)

(Million yen)

| | Technology Solutions | Ubiquitous Product Solutions | Device Solutions | Other Operations | Total | Elimination and Corporate | Consolidated |
|--|----------------------|------------------------------|------------------|------------------|------------------|---------------------------|------------------|
| Net sales | | | | | | | |
| Sales to customers outside Fujitsu Group | 2,983,053 | 840,362 | 540,100 | 329,476 | 4,692,991 | - | 4,692,991 |
| Intersegment sales | 94,045 | 108,742 | 47,564 | 116,753 | 367,104 | (367,104) | - |
| Total net sales | 3,077,098 | 949,104 | 587,664 | 446,229 | 5,060,095 | (367,104) | 4,692,991 |
| Operating income (loss) | 188,712 | 558 | (71,942) | 4,129 | 121,457 | (52,685) | 68,772 |

FY 2007 (4/1/07-3/31/08)

(Million yen)

| | Technology Solutions | Ubiquitous Product Solutions | Device Solutions | Other Operations | Total | Elimination and Corporate | Consolidated |
|--|----------------------|------------------------------|------------------|------------------|------------------|---------------------------|------------------|
| Net sales | | | | | | | |
| Sales to customers outside Fujitsu Group | 3,158,984 | 1,056,520 | 736,527 | 378,834 | 5,330,865 | - | 5,330,865 |
| Intersegment sales | 113,273 | 132,435 | 60,234 | 147,973 | 453,915 | (453,915) | - |
| Total net sales | 3,272,257 | 1,188,955 | 796,761 | 526,807 | 5,784,780 | (453,915) | 5,330,865 |
| Operating income (loss) | 180,189 | 52,581 | 18,271 | 14,270 | 265,311 | (60,322) | 204,989 |

Notes:

- Business segments are defined based on the similarity of products and services, sales methods and other factors.
- The main products and services of each segment are listed below.
 - Technology Solutions Systems integration services (system construction), consulting, front-end technologies (ATMs, POS systems, etc.), outsourcing services (datacenter, IT operations management, SaaS, application operations and management, business process outsourcing, etc.), network services (business network, Internet/mobile contents delivery, etc.), system support services (information system and network maintenance and monitoring services), security solutions (information systems infrastructure construction and network construction), servers (mainframes, UNIX servers, mission-critical IA servers, PC servers), storage systems, software (OS, middleware), network control systems, optical transmission systems, and mobile phone base stations.
 - Ubiquitous Product Solutions Personal computers, mobile phones, hard disk drives and optical modules
 - Device Solutions LSI devices, electronic components (semiconductor packages, SAW devices, etc.), electromechanical parts (relays and connectors, etc.)
 - Other Operations Audio and navigation equipment, electronic equipment for automobile control and printed circuit boards
- FY2007: From this fiscal year onwards, the following accounting standards are changed in accordance with the rules outlined on page 59 in the section titled Significant Changes to Preparation of Financial Statements, under the articles of Change of Accounting Standard for Measurement of Inventories, Change in the Method of Depreciation for Property, Plant and Equipment and Revisions to Useful Life and Residual Value, Change in the Basis of Revenue Recognition, and Change in Classification of Amortization of Unrecognized Obligation for Retirement Benefits. Due to these changes, compared to previous accounting methods, total sales were reduced by 821 million yen for Technology Solutions, 3,151 million yen for Ubiquitous Product Solutions, 2,741 million yen for Device Solutions, and 213 million yen for other operations. For elimination, total sales were increased by 1,173 million yen. Operating income was reduced by 8,117 million yen for Technology Solutions, 1,718 million yen for Ubiquitous Product Solutions, 1,708 million yen for other operations, and 10,327 million yen for Device Solutions. For elimination, operating income was increased by 684 million yen.
 FY2008: From this fiscal year onwards, the following accounting standards are changed in accordance with the rules outlined on page 59 in the section titled Significant Changes to Preparation of Financial Statements, under the articles of Adoption of Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements, and Changes in Accounting Standards for Completed Construction Revenue and Costs. The impact of these changes on all business segments is insignificant.