

## Part III: Supplementary Information

1. Employees	(Thousands)		
	March 31	March 31	change
	2007	2008	
Japan	99	<b>100</b>	+1
[Parent Company]	[37]	<b>[27]</b>	[-9]
Overseas	62	<b>67</b>	+5
<b>Total</b>	<b>161</b>	<b>167</b>	<b>+6</b>

## 2. Miscellaneous Forecasts for FY 2008

### a. R&D Expenses

	Yen (Billions)		
	FY 2006	FY 2007	FY 2008
	(Actual)	(Actual)	(Forecast)
	254.0	258.7	<b>270.0</b>
As % of sales	5.0%	4.9%	<b>5.0%</b>

### b. Capital Expenditures, Depreciation

		Yen (Billions)		
		FY 2006	FY 2007	FY 2008
		(Actual)	(Actual)	(Forecast)
<b>Capital Expenditures</b>				
Technology Solutions	<b>Y</b>	91.3	81.6	100.0
Ubiquitous Product Solutions		24.8	27.6	30.0
Device Solutions		166.2	117.3	75.0
Corporate and others		22.8	22.5	35.0
<b>Total</b>		<b>305.2</b>	<b>249.0</b>	<b>240.0</b>
Japan		254.6	189.6	180.0
Overseas		50.6	59.4	60.0
<b>Depreciation</b>	<b>Y</b>	202.8	200.5	225.0

### c. Cash Flows

		Yen (Billions)		
		FY 2006	FY 2007	FY 2008
		(Actual)	(Actual)	(Forecast)
(A) Cash flows from operating activities	<b>Y</b>	408.7	322.0	430.0
[Net income]		[102.4]	[48.1]	[100.0]
[Depreciation & amortization]		[278.7]	[279.2]	[300.0]
[Others]		[27.5]	[(5.3)]	[30.0]
(B) Cash flows from investing activities		(151.0)	(283.9)	(280.0)
(C) Free cash flow (A)+(B)		257.6	38.1	150.0
(D) Cash flows from financing activities		(234.9)	62.3	(50.0)
<b>(E) Total (C)+(D)</b>	<b>Y</b>	<b>22.7</b>	<b>100.4</b>	<b>100.0</b>

#### d. Exchange Rates

Average rates for

<u>FY 2006</u> (Actual)	<u>FY 2007</u> (Actual)	<u>FY 2008</u> (Forecast)
\$1= 117yen	\$1= 114yen	<b>\$1= 100yen</b>
€1=150yen	€1=162yen	<b>€1=155yen</b>
£1=222yen	£1=229yen	<b>£1=200yen</b>

#### e. PC Shipments\*

<u>(Million Units)</u>		
<u>FY 2006</u> (Actual)	<u>FY 2007</u> (Actual)	<u>FY 2008</u> (Forecast)
8.45	8.81	<b>9.30</b>

#### f. Mobile Phone Shipments

<u>(Million Units)</u>		
<u>FY 2006</u> (Actual)	<u>FY 2007</u> (Actual)	<u>FY 2008</u> (Forecast)
4.05	5.90	<b>5.60</b>

#### g. HDD Production

<u>(Million Units)</u>		
<u>FY 2006</u> (Actual)	<u>FY 2007</u> (Actual)	<u>FY 2008</u> (Forecast)
30.98	37.07	<b>47.00</b>

Note:

\* Includes shipments of Fujitsu Siemens Computers (Holding) B.V., an equity-method affiliate.

### 3. Environmental Accounting

#### a. Cost/Benefit Trends

(Billion Yen)

	FY2004		FY2005		FY2006		FY2007	
	Costs	Benefits	Costs	Benefits	Costs	Benefits	Costs	Benefits
<b>Fujitsu Limited</b>	7.91	9.68	9.04	10.89	7.39	9.85	8.40	10.91
<b>Affiliated companies</b>	10.01	12.94	8.87	13.62	9.32	17.65	11.03	20.79
<b>Total</b>	<b>17.92</b>	<b>22.62</b>	<b>17.91</b>	<b>24.51</b>	<b>16.71</b>	<b>27.50</b>	<b>19.43</b>	<b>31.70</b>

#### b. Itemization of FY 2007 Results\*

(Billion Yen)

Costs	Item	Fujitsu Limited	Affiliated companies	Total
Business area costs				
Pollution prevention costs	Costs incurred to prevent air pollution and water contamination (fees for water treatment facilities) and other activities	2.72	2.46	5.18
Global environmental conservation costs	Costs of energy-saving measures, as well as costs of global warming reduction measures	1.23	1.33	2.56
Resource circulation costs	Costs incurred for waste reduction and disposal, as well as for water conservation, rainwater usage and other measures aimed at efficient resources usage	1.20	2.60	3.80
Upstream/downstream costs	Costs of lowering the environmental burden imposed upstream and downstream by manufacturing and service activities (costs incurred for recycling/reuse of waste products and packaging, Green Procurement, etc.)	0.08	1.16	1.24
Administrative costs	Environmental protection costs related to administrative activity, including personnel expenses for environmental promotion activities and costs associated with acquiring and maintaining ISO14001 certification, measuring environmental burden, greenification programs, environmental reporting and environmental publicity	1.69	1.31	3.00
R&D costs	Environmental protection costs for R&D activities (Super Green Products, Green Products/environmental technology design and development costs)	0.12	2.17	2.29
Social activities costs	Environmental protection costs stemming from participation in social activities, such as participation in/support for organizations concerned with environmental preservation	0.02	0.00	0.02
Environmental remediation costs	Costs of environmental restoration operations (remediation of soil and groundwater contamination, environmental compensation, etc.)	1.34	0.00	1.34
<b>Total</b>		<b>8.40</b>	<b>11.03</b>	<b>19.43</b>

Notes:

\* Classification system is in accordance with "Environmental Accounting Guidelines 2005" issued by Japan's Ministry of the Environment.

(Billion Yen)

<b>Benefits</b>	<b>Item</b>	<b>Fujitsu Limited</b>	<b>Affiliated companies</b>	<b>Total</b>
Business area benefits				
Pollution prevention benefits	Contribution of environmental protection activities to value added* in manufacturing. Savings from avoidance of operating losses** stemming from failure to observe environmental laws and regulations.	3.63	4.62	8.25
Global environmental conservation benefits	Cost savings from reductions in electricity, oil and gas consumption***	1.75	0.80	2.55
Resource circulation benefits	Cost savings from waste reduction and more effective resource utilization ***	3.11	13.75	16.86
Upstream/downstream benefits	Revenue from the sale of recycled and reused parts and products***	0.00	0.64	0.64
Administrative benefits	Value of efficiency enhancement through ISO14001 system implementation, effects of employee training, corporate image enhancement from environment-related publicity	0.41	0.41	0.82
R&D benefits	Contribution to sales made by Super Green Products, Green Products, other eco-friendly products	1.21	0.57	1.78
Environmental remediation benefits	Savings of compensation payments to residents through policies preventing groundwater and soil contamination*****	0.80	0.00	0.80
<b>Total</b>		<b>10.91</b>	<b>20.79</b>	<b>31.70</b>

### c. Comments

In fiscal 2007, Group companies inside and outside Japan actively promoted reuse and reduce activities.

Costs rose to 19.4 billion yen for the year, due largely to increases in costs for energy-saving measures and soil remediation.

Benefits rose to 31.7 billion yen, due largely to improvement in resource circulation benefits supported by the promotion of resource use reduction at affiliates outside Japan.

#### Notes:

- \* Contribution of environmental protection activities in relation to value added:  
value added x (maintenance and management costs for environmental facilities/total generated costs)
- \*\* Avoidance of operating losses: (value added/days of operation) x days lost
- \*\*\* Actual benefit
- \*\*\*\* Estimate of risk avoidance assuming such events arise