11. Nine-Month Consolidated Business Segment Information (For nine months ended December 31)

a. Net Sales and Operating Income

Japan Y 1,394,813 1,386,544 +0.6 2,087,728 Overseas 878,471 758,913 +15.8 1,069,312 Total 2,273,284 2,145,457 +6.0 3,157,040		Yen				
		(Millions)				(For reference)
Technology Solutions			FY2007	FY2006		
Japan Y 1,394,813 1,386,544 +0.6 2,087,728 Overseas 273,284 2,145,457 +6.0 3,157,040		(4/	1/07~12/31/07)	(4/1/06~12/31/06)	Change (%)	(4/1/06~3/31/07)
Overseas 878,471 758,913 +15.8 1,069,312 Total 2,273,284 2,145,457 +6.0 3,157,040 Operating income (loss): System Platforms (9,907) (14,342) - 7,501 [Operating income margin] [2-1%] [-2.9%] - 156,107 [Operating income margin] [4.6%] [4.0%] +26.8 156,107 [Operating income margin] [4.6%] [4.0%] +43.1 163,608 [Operating income margin] [3.2%] 51,018 +43.1 163,608 [Operating income margin] [3.2%] 2.4%] 710,140 Overseas 324,344 305,322 +6.2 408,183 Total 880,571 802,052 +9.8 1,118,323 Operating income 35,307 21,100 +67.3 41,650 [Operating income margin] [4.0%] [2.6%] [3.7%] Device Solutions Japan 394,338 329,757 +19.6 457,039	Technology Solutions					
Total 2,273,284 2,145,457 +6.0 3,157,040 Operating income (loss): System Platforms (9,907) (14,342) - 7,501 [Operating income margin] [-2.1%] [-2.9%] [11.1%] Services 82,909 65,360 +26.8 156,107 [Operating income margin] [4.6%] [4.0%] 64.4%] 163,608 [Operating income margin] [3.2%] 12.4%] 43.1 163,608 [Operating income margin] [3.2%] 12.4%] 43.1 163,608 [Operating income margin] 556,227 496,730 +12.0 710,140 Overseas 324,344 305,322 +6.2 408,183 Total 880,571 802,052 +9.8 1,118,323 Operating income 35,307 21,100 +67.3 41,650 [Operating income margin] [4.0%] [2.6%] [3.7%] Device Solutions 394,338 329,757 +19.6 457,039 Overseas 206,677 234,817 <th>Japan</th> <th>Y</th> <th>1,394,813</th> <th></th> <th></th> <th></th>	Japan	Y	1,394,813			
Operating income (loss): System Platforms Operating income margin I-2.1% I-2.9% I-1.1% Services S2,909 65,360 +26.8 I56,107 [Operating income margin I4.6% I4.0% I-2.1% I-2.1% Total operating income margin I4.6% I-2.9% I-2.1% I-3.002 Total operating income margin I-3.2% I-2.4% I-3.1 I-3.608 Operating income margin I-3.2% I-2.4% I-2.2% Ubiquitous Product Solutions Japan 556,227 496,730 +12.0 710,140 Overseas 324,344 305,322 +6.2 408,183 Total S80,571 802,052 +9.8 I-118,323 Operating income 35,307 21,100 +67.3 41,650 Ioperating income margin I-4.0% I-2.6% I-3.7% Device Solutions Japan 394,338 329,757 +19.6 457,039 Overseas 206,677 234,817 -12.0 305,636 Total 601,015 564,574 +6.5 762,675 Operating income I-5.591 16,536 -5.7 19,010 Ioperating income margin I-2.6% I-2.9% I-2.5% Other Operations Japan 265,911 258,701 +2.8 349,950 Overseas 123,240 101,657 +21.2 140,427 Overseas 123,240 I-1.657 +21.2 I-40,427 Overseas I-2.348 I-3.240 I-1.657 +21.2 I-40,427 Overseas I-2.348 I-2.340 I-1.657 I-2.05 Overseas I-2.348 I-2.348 I-2.340 I-1.657 Overseas I-2.348 I-2.340 I-1.657 I-2.05 Overseas I-2.348 I-2.340 I-1.657 I-2.05 Overseas I-2.348 I-2.348 I-2.25 I-2.25 Overseas I-2.348 I-2.25 I-2.25 I-2.25 Overseas I-2.348 I-2.25 I-2.25 I-2.25 Overseas I-2.348 I-2.25 I-2.25 I-2.25 Overseas I-2.348 I-2.25						
System Platforms (9,907) (14,342) - 7,501 [Operating income margin] [-2.1%] [-2.9%] (1.1%] Services 82,909 65,360 +26.8 156,107 [Operating income margin] [4.6%] [4.0%] (6.4%] Total operating income 73,002 51,018 +43.1 163,608 [Operating income margin] [3.2%] [2.4%] [5.2%] Ubiquitous Product Solutions	Total		2,273,284	2,145,457	+6.0	3,157,040
Coperating income margin Coperating income Coperating income margin Coperating income Co	• 9					
Services 82,909 65,360 +26.8 156,107 [Operating income margin] [4.6%] [4.0%] [6.4%] [6.4%] Total operating income margin] [3.2%] 51,018 +43.1 163,608 [Operating income margin] [3.2%] [2.4%] [5.2%] [5.2%]	-				-	
[Operating income margin] [4.6%] [4.0%] [6.4%] Total operating income margin] [3.2%] [2.4%] [5.2%] [5.2%]					260	
Total operating income [Operating income margin] [3.2%] [2.4%]					+26.8	
Compariting income margin Compariting income Compariting income margin Compariting income					⊥/12 1	
Japan 556,227 496,730 +12.0 710,140 Overseas 324,344 305,322 +6.2 408,183 Total 880,571 802,052 +9.8 1,118,323 Operating income 35,307 21,100 +67.3 41,650 [Operating income margin] [4.0%] [2.6%] [2.6%] Overseas 206,677 234,817 -12.0 305,636 Total 601,015 564,574 +6.5 762,675 Operating income 15,591 16,536 -5.7 19,010 [Operating income margin] [2.6%] [2.9%] [2.5%] Other Operations Japan 265,911 258,701 +2.8 349,950 Overseas 123,240 101,657 +21.2 140,427 Overseas 123,240 123,240 123,240 123,240 123,240 123,240 123,240	-				+43.1	
Japan 556,227 496,730 +12.0 710,140 Overseas 324,344 305,322 +6.2 408,183 Total 880,571 802,052 +9.8 1,118,323 Operating income 35,307 21,100 +67.3 41,650 [Operating income margin] [4.0%] [2.6%] [2.6%] Overseas 206,677 234,817 -12.0 305,636 Total 601,015 564,574 +6.5 762,675 Operating income 15,591 16,536 -5.7 19,010 [Operating income margin] [2.6%] [2.9%] [2.5%] Other Operations Japan 265,911 258,701 +2.8 349,950 Overseas 123,240 101,657 +21.2 140,427 Overseas 123,240 123,240 123,240 123,240 123,240 123,240 123,240	Ubiquitous Product Solutions					
Overseas 324,344 305,322 +6.2 408,183 Total 880,571 802,052 +9.8 1,118,323 Operating income [Operating income margin] 35,307 21,100 +67.3 41,650 [Operating income margin] [4.0%] [2.6%] 19.6 457,039 Overseas 206,677 234,817 -12.0 305,636 Total 601,015 564,574 +6.5 762,675 Operating income [Operating income margin] 15,591 16,536 -5.7 19,010 [Operating income margin] [2.6%] [2.9%] 258,701 +2.8 349,950 Other Operations 34,950 34,950 34,950 34,950 34,950 34,950 Overseas 123,240 101,657 +21.2 140,427	-		556 227	496 730	+12.0	710 140
Total 880,571 802,052 +9.8 1,118,323 Operating income [Operating income margin] 35,307 21,100 +67.3 41,650 [Operating income margin] [4.0%] [2.6%] 19.6 457,039 Device Solutions 394,338 329,757 +19.6 457,039 Overseas 206,677 234,817 -12.0 305,636 Total 601,015 564,574 +6.5 762,675 Operating income [Operating income margin] 15,591 16,536 -5.7 19,010 [Operations [2.6%] [2.9%] [2.5%] Other Operations 349,950 Overseas 123,240 101,657 +2.8 349,950	-					
[Operating income margin] [4.0%] [2.6%] [3.7%] Device Solutions Japan 394,338 329,757 +19.6 457,039 Overseas 206,677 234,817 -12.0 305,636 Total 601,015 564,574 +6.5 762,675 Operating income 15,591 16,536 -5.7 19,010 [Operating income margin] [2.6%] [2.9%] [2.5%] Other Operations Japan 265,911 258,701 +2.8 349,950 Overseas 123,240 101,657 +21.2 140,427						
[Operating income margin] [4.0%] [2.6%] [3.7%] Device Solutions Japan 394,338 329,757 +19.6 457,039 Overseas 206,677 234,817 -12.0 305,636 Total 601,015 564,574 +6.5 762,675 Operating income 15,591 16,536 -5.7 19,010 [Operating income margin] [2.6%] [2.9%] [2.5%] Other Operations Japan 265,911 258,701 +2.8 349,950 Overseas 123,240 101,657 +21.2 140,427	Operating income		35.307	21.100	+67.3	41.650
Japan 394,338 329,757 +19.6 457,039 Overseas 206,677 234,817 -12.0 305,636 Total 601,015 564,574 +6.5 762,675 Operating income [Operating income margin] 15,591 16,536 -5.7 19,010 [Operating income margin] [2.6%] [2.9%] [2.5%] Other Operations Japan 265,911 258,701 +2.8 349,950 Overseas 123,240 101,657 +21.2 140,427			•		107.6	
Japan 394,338 329,757 +19.6 457,039 Overseas 206,677 234,817 -12.0 305,636 Total 601,015 564,574 +6.5 762,675 Operating income [Operating income margin] 15,591 16,536 -5.7 19,010 [Operating income margin] [2.6%] [2.9%] [2.5%] Other Operations Japan 265,911 258,701 +2.8 349,950 Overseas 123,240 101,657 +21.2 140,427	Davica Salutions					
Overseas 206,677 234,817 -12.0 305,636 Total 601,015 564,574 +6.5 762,675 Operating income [Operating income margin] 15,591 16,536 -5.7 19,010 [Operating income margin] [2.6%] [2.9%] [2.5%] Other Operations 265,911 258,701 +2.8 349,950 Overseas 123,240 101,657 +21.2 140,427			304 338	220 757	10.6	457.030
Total 601,015 564,574 +6.5 762,675 Operating income [Operating income margin] 15,591 [2.6%] 16,536 [2.9%] -5.7 [19,010 [2.5%] Other Operations Japan 265,911 258,701 +2.8 349,950 (2.5%) Overseas 123,240 101,657 +21.2 140,427	-					
[Operating income margin] [2.6%] [2.9%] [2.5%] Other Operations Japan 265,911 258,701 +2.8 349,950 Overseas 123,240 101,657 +21.2 140,427						
[Operating income margin] [2.6%] [2.9%] [2.5%] Other Operations Japan 265,911 258,701 +2.8 349,950 Overseas 123,240 101,657 +21.2 140,427	Operating income		15 501	16 536	-5.7	19.010
Japan 265,911 258,701 +2.8 349,950 Overseas 123,240 101,657 +21.2 140,427	• 9				-5.7	
Japan 265,911 258,701 +2.8 349,950 Overseas 123,240 101,657 +21.2 140,427	Other Operations					
Overseas 123,240 101,657 +21.2 140,427			265.911	258.701	+2.8	349.950
	-					
200,220	Total		389,151	360,358	+8.0	490,377
Operating income 10,350 7,864 +31.6 10,563	Operating income		10,350	7,864	+31.6	10,563
[Operating income margin] [2.7%] [2.2%] [2.2%]						
Elimination	Elimination					
Sales (336,004) (312,501) - (428,252)			(336,004)	(312,501)	-	(428,252)
Operating income (43,655) (38,760) - (52,743)					-	
Total	Total					
Japan 2,360,872 2,231,826 +5.8 3,274,908			2,360,872	2,231,826	+5.8	3,274,908
Overseas 1,447,145 1,328,114 +9.0 1,825,255	-					
Total 3,808,017 3,559,940 +7.0 5,100,163	Total				+7.0	5,100,163
Operating income Y 90,595 57,758 +56.9 182,088	Operating income	Y	90,595	57,758	+56.9	182,088
[Operating income margin] [2.4%] [1.6%] [3.6%]	[Operating income margin]		[2.4%]	[1.6%]		[3.6%]

Note:

Includes intersegment sales.

b. Net Sales by Principal Products and Services

		Y	en		
	_	(Mill	ions)		(For reference)
		FY2007	FY2006		FY 2006
	(4	4/1/07~12/31/07)	(4/1/06~12/31/06)	Change (%)	(4/1/06~3/31/07)
Technology Solutions		<u>, </u>	<u>, , , , , , , , , , , , , , , , , , , </u>		
System Platforms:					
System Products	\mathbf{Y}	241,826	232,464	+4.0	355,324
Network Products		231,524	258,711	-10.5	348,456
		473,350	491,175	-3.6	703,780
Services:					
Solutions / SI		872,984	737,374	+18.4	1,091,060
Infrastructure Services		887,769	808,001	+9.9	1,164,818
Others		39,181	108,907	-64.0	197,382
		1,799,934	1,654,282	+8.8	2,453,260
Total	=	2,273,284	2,145,457	+6.0	3,157,040
Ubiquitous Product Solutions					
PCs / Mobile Phones		617,932	540,425	+14.3	768,649
Hard Disk Drives		249,046	246,878	+0.9	329,835
Others		13,593	14,749	-7.8	19,839
Total	=	880,571	802,052	+9.8	1,118,323
Device Solutions					
LSI Devices		387,000	348,500	+11.0	473,500
Electronic Components, Others		214,015	216,074	-1.0	289,175
Total	Y	601,015	564,574	+6.5	762,675

Note:

Net sales include intersegment sales.

In conjunction with organizational changes designed to enhance collaboration between sales and product development functions, beginning this fiscal year ATM and POS business results (which amounted to sales of about 74.0 billion yen in the nine months ended December 31, 2006), formerly recorded under the "Others" category in the Services sub-segment, are recorded in the Solutions / SI category, which includes financial and retail solutions.