

11. Nine-Month Consolidated Business Segment Information (For nine months ended December 31)

a. Net Sales and Operating Income

| | Yen | | | (For reference) |
|-------------------------------------|-----------------------------|-----------------------------|--------------|------------------|
| | (Millions) | | Change (%) | |
| | FY2007 (4/1/07~12/31/07) | FY2006 (4/1/06~12/31/06) | | |
| Technology Solutions | | | | |
| Japan | Y 1,394,813 | 1,386,544 | +0.6 | 2,087,728 |
| Overseas | 878,471 | 758,913 | +15.8 | 1,069,312 |
| Total | 2,273,284 | 2,145,457 | +6.0 | 3,157,040 |
| Operating income (loss): | | | | |
| System Platforms | (9,907) | (14,342) | - | 7,501 |
| [Operating income margin] | [-2.1%] | [-2.9%] | | [1.1%] |
| Services | 82,909 | 65,360 | +26.8 | 156,107 |
| [Operating income margin] | [4.6%] | [4.0%] | | [6.4%] |
| Total operating income | 73,002 | 51,018 | +43.1 | 163,608 |
| [Operating income margin] | [3.2%] | [2.4%] | | [5.2%] |
| Ubiquitous Product Solutions | | | | |
| Japan | 556,227 | 496,730 | +12.0 | 710,140 |
| Overseas | 324,344 | 305,322 | +6.2 | 408,183 |
| Total | 880,571 | 802,052 | +9.8 | 1,118,323 |
| Operating income | 35,307 | 21,100 | +67.3 | 41,650 |
| [Operating income margin] | [4.0%] | [2.6%] | | [3.7%] |
| Device Solutions | | | | |
| Japan | 394,338 | 329,757 | +19.6 | 457,039 |
| Overseas | 206,677 | 234,817 | -12.0 | 305,636 |
| Total | 601,015 | 564,574 | +6.5 | 762,675 |
| Operating income | 15,591 | 16,536 | -5.7 | 19,010 |
| [Operating income margin] | [2.6%] | [2.9%] | | [2.5%] |
| Other Operations | | | | |
| Japan | 265,911 | 258,701 | +2.8 | 349,950 |
| Overseas | 123,240 | 101,657 | +21.2 | 140,427 |
| Total | 389,151 | 360,358 | +8.0 | 490,377 |
| Operating income | 10,350 | 7,864 | +31.6 | 10,563 |
| [Operating income margin] | [2.7%] | [2.2%] | | [2.2%] |
| Elimination | | | | |
| Sales | (336,004) | (312,501) | - | (428,252) |
| Operating income | (43,655) | (38,760) | - | (52,743) |
| Total | | | | |
| Japan | 2,360,872 | 2,231,826 | +5.8 | 3,274,908 |
| Overseas | 1,447,145 | 1,328,114 | +9.0 | 1,825,255 |
| Total | 3,808,017 | 3,559,940 | +7.0 | 5,100,163 |
| Operating income | 90,595 | 57,758 | +56.9 | 182,088 |
| [Operating income margin] | [2.4%] | [1.6%] | | [3.6%] |

Note:

Includes intersegment sales.

b. Net Sales by Principal Products and Services

| | Yen | | | (For reference) |
|-------------------------------------|--------------------------|--------------------------|------------|-------------------------|
| | (Millions) | | | FY 2006 |
| | FY2007 | FY2006 | Change (%) | (4/1/06~3/31/07) |
| | <u>(4/1/07~12/31/07)</u> | <u>(4/1/06~12/31/06)</u> | | <u>(4/1/06~3/31/07)</u> |
| Technology Solutions | | | | |
| System Platforms: | | | | |
| System Products | Y 241,826 | 232,464 | +4.0 | 355,324 |
| Network Products | 231,524 | 258,711 | -10.5 | 348,456 |
| | <u>473,350</u> | <u>491,175</u> | -3.6 | <u>703,780</u> |
| Services: | | | | |
| Solutions / SI | 872,984 | 737,374 | +18.4 | 1,091,060 |
| Infrastructure Services | 887,769 | 808,001 | +9.9 | 1,164,818 |
| Others | 39,181 | 108,907 | -64.0 | 197,382 |
| | <u>1,799,934</u> | <u>1,654,282</u> | +8.8 | <u>2,453,260</u> |
| Total | <u>2,273,284</u> | <u>2,145,457</u> | +6.0 | <u>3,157,040</u> |
| Ubiquitous Product Solutions | | | | |
| PCs / Mobile Phones | 617,932 | 540,425 | +14.3 | 768,649 |
| Hard Disk Drives | 249,046 | 246,878 | +0.9 | 329,835 |
| Others | 13,593 | 14,749 | -7.8 | 19,839 |
| Total | <u>880,571</u> | <u>802,052</u> | +9.8 | <u>1,118,323</u> |
| Device Solutions | | | | |
| LSI Devices | 387,000 | 348,500 | +11.0 | 473,500 |
| Electronic Components, Others | 214,015 | 216,074 | -1.0 | 289,175 |
| Total | Y <u>601,015</u> | <u>564,574</u> | +6.5 | <u>762,675</u> |

Note:

Net sales include intersegment sales.

In conjunction with organizational changes designed to enhance collaboration between sales and product development functions, beginning this fiscal year ATM and POS business results (which amounted to sales of about 74.0 billion yen in the nine months ended December 31, 2006), formerly recorded under the "Others" category in the Services sub-segment, are recorded in the Solutions / SI category, which includes financial and retail solutions.