

5. Third-Quarter Consolidated Business Segment Information

a. Net Sales and Operating Income

	Yen			Change (%)
	(Millions)			
	3Q FY 2007 (10/1/07~12/31/07)	3Q FY 2006 (10/1/06~12/31/06)		
Technology Solutions				
Japan	Y 467,440	443,642		+5.4
Overseas	298,334	273,182		+9.2
Total	765,774	716,824		+6.8
Operating income (loss):				
System Platforms	(534)	(9,168)		-
[Operating income margin]	[-0.3%]	[-6.0%]		
Services	34,801	23,741		+46.6
[Operating income margin]	[5.7%]	[4.2%]		
Total operating income	34,267	14,573		+135.1
[Operating income margin]	[4.5%]	[2.0%]		
Ubiquitous Product Solutions				
Japan	189,117	161,691		+17.0
Overseas	116,364	111,746		+4.1
Total	305,481	273,437		+11.7
Operating income	13,492	1,107		-
[Operating income margin]	[4.4%]	[0.4%]		
Device Solutions				
Japan	132,987	114,095		+16.6
Overseas	70,107	73,513		-4.6
Total	203,094	187,608		+8.3
Operating income	9,434	493		-
[Operating income margin]	[4.6%]	[0.3%]		
Other Operations				
Japan	93,881	88,340		+6.3
Overseas	41,526	36,919		+12.5
Total	135,407	125,259		+8.1
Operating income	4,530	2,940		+54.1
[Operating income margin]	[3.3%]	[2.3%]		
Elimination				
Sales	(114,852)	(105,521)		-
Operating income	(15,060)	(11,996)		-
Total				
Japan	799,365	728,495		+9.7
Overseas	495,539	469,112		+5.6
Total	1,294,904	1,197,607		+8.1
Operating income	46,663	7,117		+555.7
[Operating income margin]	[3.6%]	[0.6%]		

Note:

Includes intersegment sales.

b. Net Sales by Principal Products and Services

	Yen		Change (%)
	(Millions)		
	3Q FY 2007 (10/1/07~12/31/07)	3Q FY 2006 (10/1/06~12/31/06)	
Technology Solutions			
System Platforms:			
System Products	Y 78,090	70,700	+10.5
Network Products	77,939	81,730	-4.6
	<u>156,029</u>	<u>152,430</u>	+2.4
Services:			
Solutions / SI	294,689	243,223	+21.2
Infrastructure Services	301,122	282,348	+6.6
Others	13,934	38,823	-64.1
	<u>609,745</u>	<u>564,394</u>	+8.0
Total	<u><u>765,774</u></u>	<u><u>716,824</u></u>	+6.8
Ubiquitous Product Solutions			
PCs / Mobile Phones	210,957	176,699	+19.4
Hard Disk Drives	89,778	91,379	-1.8
Others	4,746	5,359	-11.4
Total	<u><u>305,481</u></u>	<u><u>273,437</u></u>	+11.7
Device Solutions			
LSI Devices	129,100	112,300	+15.0
Electronic Components, Others	73,994	75,308	-1.7
Total	Y <u><u>203,094</u></u>	<u><u>187,608</u></u>	+8.3

Notes:

Net sales include intersegment sales.

In conjunction with organizational changes designed to enhance collaboration between sales and product development functions, beginning this fiscal year ATM and POS business results (which amounted to sales of about 26.0 billion yen in the third quarter of fiscal 2006), formerly recorded under the "Others" category in the Services sub-segment, are recorded in the Solutions / SI category, which includes financial and retail solutions.