

13. Fourth-Quarter Consolidated Business Segment Information

a. Net Sales and Operating Income

	Yen		
	(Millions)		
	4Q FY 2007 (1/1/08~3/31/08)	4Q FY 2006 (1/1/07~3/31/07)	Change (%)
Technology Solutions			
Japan	Y 707,399	701,184	+0.9
Overseas	291,574	310,399	-6.1
Total	998,973	1,011,583	-1.2
Operating income:			
System Platforms	49,622	21,843	+127.2
[Operating income margin]	[20.7%]	[10.3%]	
Services	57,565	90,747	-36.6
[Operating income margin]	[7.6%]	[11.4%]	
Total operating income	107,187	112,590	-4.8
[Operating income margin]	[10.7%]	[11.1%]	
Ubiquitous Product Solutions			
Japan	205,106	213,410	-3.9
Overseas	103,278	102,861	+0.4
Total	308,384	316,271	-2.5
Operating income	17,274	20,550	-15.9
[Operating income margin]	[5.6%]	[6.5%]	
Device Solutions			
Japan	127,118	127,282	-0.1
Overseas	68,628	70,819	-3.1
Total	195,746	198,101	-1.2
Operating income	2,680	2,474	+8.3
[Operating income margin]	[1.4%]	[1.2%]	
Other Operations			
Japan	95,148	91,249	+4.3
Overseas	42,508	38,770	+9.6
Total	137,656	130,019	+5.9
Operating income	3,920	2,699	+45.2
[Operating income margin]	[2.8%]	[2.1%]	
Elimination			
Sales	(117,911)	(115,751)	-
Operating income	(16,667)	(13,983)	-
Total			
Japan	1,046,372	1,043,082	+0.3
Overseas	476,476	497,141	-4.2
Total	1,522,848	1,540,223	-1.1
Operating income	114,394	124,330	-8.0
[Operating income margin]	[7.5%]	[8.1%]	

Note:

Net sales include intersegment sales.

b. Net Sales by Principal Products and Services

		Yen (Millions)		
		4Q FY 2007 <u>(1/1/08~3/31/08)</u>	4Q FY 2006 <u>(1/1/07~3/31/07)</u>	<u>Change (%)</u>
Technology Solutions				
System Platforms:				
	System Products	Y 128,607	122,860	+4.7
	Network Products	110,908	89,745	+23.6
		<u>239,515</u>	<u>212,605</u>	+12.7
Services:				
	Solutions / SI	385,876	353,686	+9.1
	Infrastructure Services	327,521	356,817	-8.2
	Others	46,061	88,475	-47.9
		<u>759,458</u>	<u>798,978</u>	-4.9
	Total	<u><u>998,973</u></u>	<u><u>1,011,583</u></u>	-1.2
Ubiquitous Product Solutions				
	PCs / Mobile Phones	219,124	228,224	-4.0
	Hard Disk Drives	83,655	82,957	+0.8
	Others	5,605	5,090	+10.1
	Total	<u><u>308,384</u></u>	<u><u>316,271</u></u>	-2.5
Device Solutions				
	LSI Devices	121,800	125,000	-2.6
	Electronic Components, Others	73,946	73,101	+1.2
	Total	Y <u><u>195,746</u></u>	<u><u>198,101</u></u>	-1.2

Notes:

Net sales include intersegment sales.

In conjunction with organizational changes designed to enhance collaboration between sales and product development functions, beginning this fiscal year ATM and POS business results (which amounted to sales of approximately 43.0 billion yen in the fourth quarter of fiscal 2006), formerly recorded under the "Others" category in the Services sub-segment, are recorded in the Solutions / SI category, which includes financial and retail solutions.