

## 8. Full-Year Consolidated Geographic Segment Information

### a. Net Sales and Operating Income\*

		Yen (Millions)		
		FY 2007	FY 2006	Change (%)
		<u>(4/1/07~3/31/08)</u>	<u>(4/1/06~3/31/07)</u>	
<b>Japan</b>	Sales	Y 4,229,703	4,077,148	+3.7
	Operating income	240,931	191,864	+25.6
	[Operating income margin]	[5.7%]	[4.7%]	
<b>EMEA</b>	Sales	769,938	736,360	+4.6
	Operating income	721	24,131	-97.0
	[Operating income margin]	[0.1%]	[3.3%]	
<b>The Americas</b>	Sales	469,991	442,326	+6.3
	Operating income	9,249	8,465	+9.3
	[Operating income margin]	[2.0%]	[1.9%]	
<b>APAC &amp; China</b>	Sales	855,097	807,166	+5.9
	Operating income	14,841	11,680	+27.1
	[Operating income margin]	[1.7%]	[1.4%]	
<b>Elimination</b>	Sales	(993,864)	(962,837)	-
	Operating income	(60,753)	(54,052)	-
<b>Total</b>	Sales	5,330,865	5,100,163	+4.5
	Operating income	Y 204,989	182,088	+12.6
	[Operating income margin]	[3.8%]	[3.6%]	

### b. Net Overseas Sales by Customer's Geographic Location\*\*

		Yen (Millions)		
		FY 2007	FY 2006	Change (%)
		<u>(4/1/07~3/31/08)</u>	<u>(4/1/06~3/31/07)</u>	
<b>EMEA</b>		Y 839,719	795,877	+5.5
<b>The Americas</b>		521,989	472,975	+10.4
<b>APAC &amp; China</b>		561,913	556,403	+1.0
<b>Total</b>		Y <u>1,923,621</u>	<u>1,825,255</u>	+5.4
[Ratio of sales outside Japan to overall consolidated sales]		[36.1%]	[35.8%]	

Note:

\* Net sales include intersegment sales.

\*\* Sales to customers outside of Fujitsu group.