

## 7. Full-Year Consolidated Business Segment Information

### a. Net Sales and Operating Income

		Yen (Millions)		
		FY 2007 (4/1/07~3/31/08)	FY 2006 (4/1/06~3/31/07)	Change (%)
<b>Technology Solutions</b>				
Japan	Y	2,102,212	2,087,728	+0.7
Overseas		1,170,045	1,069,312	+9.4
<b>Total</b>		<b>3,272,257</b>	<b>3,157,040</b>	<b>+3.6</b>
<b>Operating income:</b>				
System Platforms		39,715	7,501	+429.5
[Operating income margin]		[5.6%]	[1.1%]	
Services		140,474	156,107	-10.0
[Operating income margin]		[5.5%]	[6.4%]	
<b>Total operating income</b>		<b>180,189</b>	<b>163,608</b>	<b>+10.1</b>
[Operating income margin]		[5.5%]	[5.2%]	
<b>Ubiquitous Product Solutions</b>				
Japan		761,333	710,140	+7.2
Overseas		427,622	408,183	+4.8
<b>Total</b>		<b>1,188,955</b>	<b>1,118,323</b>	<b>+6.3</b>
<b>Operating income</b>		<b>52,581</b>	<b>41,650</b>	<b>+26.2</b>
[Operating income margin]		[4.4%]	[3.7%]	
<b>Device Solutions</b>				
Japan		521,456	457,039	+14.1
Overseas		275,305	305,636	-9.9
<b>Total</b>		<b>796,761</b>	<b>762,675</b>	<b>+4.5</b>
<b>Operating income</b>		<b>18,271</b>	<b>19,010</b>	<b>-3.9</b>
[Operating income margin]		[2.3%]	[2.5%]	
<b>Other Operations</b>				
Japan		361,059	349,950	+3.2
Overseas		165,748	140,427	+18.0
<b>Total</b>		<b>526,807</b>	<b>490,377</b>	<b>+7.4</b>
<b>Operating income</b>		<b>14,270</b>	<b>10,563</b>	<b>+35.1</b>
[Operating income margin]		[2.7%]	[2.2%]	
<b>Elimination</b>				
Sales		(453,915)	(428,252)	-
Operating income		(60,322)	(52,743)	-
<b>Total</b>				
Japan		3,407,244	3,274,908	+4.0
Overseas		1,923,621	1,825,255	+5.4
<b>Total</b>		<b>5,330,865</b>	<b>5,100,163</b>	<b>+4.5</b>
<b>Operating income</b>	Y	<b>204,989</b>	<b>182,088</b>	<b>+12.6</b>
[Operating income margin]		[3.8%]	[3.6%]	

Note:

Net sales include intersegment sales.

## b. Net Sales by Principal Products and Services

		Yen (Millions)		
		FY 2007 <u>(4/1/07~3/31/08)</u>	FY 2006 <u>(4/1/06~3/31/07)</u>	<u>Change (%)</u>
<b>Technology Solutions</b>				
<b>System Platforms:</b>				
	System Products	Y 370,433	355,324	+4.3
	Network Products	<u>342,432</u>	<u>348,456</u>	-1.7
		<u>712,865</u>	<u>703,780</u>	+1.3
<b>Services:</b>				
	Solutions / SI	1,258,860	1,091,060	+15.4
	Infrastructure Services	1,215,290	1,164,818	+4.3
	Others	<u>85,242</u>	<u>197,382</u>	-56.8
		<u>2,559,392</u>	<u>2,453,260</u>	+4.3
	<b>Total</b>	<u><u>3,272,257</u></u>	<u><u>3,157,040</u></u>	+3.6
<b>Ubiquitous Product Solutions</b>				
	PCs / Mobile Phones	837,056	768,649	+8.9
	Hard Disk Drives	332,701	329,835	+0.9
	Others	<u>19,198</u>	<u>19,839</u>	-3.2
	<b>Total</b>	<u><u>1,188,955</u></u>	<u><u>1,118,323</u></u>	+6.3
<b>Device Solutions</b>				
	LSI Devices	508,800	473,500	+7.5
	Electronic Components, Others	<u>287,961</u>	<u>289,175</u>	-0.4
	<b>Total</b>	Y <u><u>796,761</u></u>	<u><u>762,675</u></u>	+4.5

### Notes:

Net sales include intersegment sales.

In conjunction with organizational changes designed to enhance collaboration between sales and product development functions, beginning this fiscal year ATM and POS business results (which amounted to sales of approximately 117.0 billion yen in the fiscal 2006), formerly recorded under the "Others" category in the Services sub-segment, are recorded in the Solutions / SI category, which includes financial and retail solutions.