

5. Third-Quarter Consolidated Business Segment Information

a. Net Sales and Operating Income

		Yen (millions)			
		3Q FY 2006 (10/1/06~12/31/06)	3Q FY 2005 (10/1/05~12/31/05)	Change (%)	
Technology Solutions	Japan	Y 443,642	443,126	+0.1	
	Overseas	273,182	226,178	+20.8	
	Total	716,824	669,304	+7.1	
	Operating Income	14,573	6,067	+140.2	
	[Operating Income Margin]	[2.0%]	[0.9%]		
	<i>System Platforms</i>				
	Operating Income (loss)	(9,168)	(10,698)	-	
	[Operating Income Margin]	[-6.0%]	[-7.2%]		
	<i>Services</i>				
	Operating Income	23,741	16,765	+41.6	
[Operating Income Margin]	[4.2%]	[3.2%]			
Ubiquitous Product Solutions	Japan	161,691	159,326	+1.5	
	Overseas	111,746	95,623	+16.9	
	Total	273,437	254,949	+7.3	
	Operating Income	1,107	5,922	-81.3	
[Operating Income Margin]	[0.4%]	[2.3%]			
Device Solutions	Japan	114,095	100,324	+13.7	
	Overseas	73,513	82,310	-10.7	
	Total	187,608	182,634	+2.7	
	Operating Income	493	8,498	-94.2	
[Operating Income Margin]	[0.3%]	[4.7%]			
Other Operations	Japan	88,340	80,714	+9.4	
	Overseas	36,919	28,072	+31.5	
	Total	125,259	108,786	+15.1	
	Operating Income	2,940	2,255	+30.4	
[Operating Income Margin]	[2.3%]	[2.1%]			
Elimination	Sales	(105,521)	(94,231)	-	
	Operating Income	(11,996)	(10,151)	-	
Total	Japan	728,495	709,840	+2.6	
	Overseas	469,112	411,602	+14.0	
	Total	1,197,607	1,121,442	+6.8	
	Operating Income	Y 7,117	12,591	-43.5	
	[Operating Income Margin]	[0.6%]	[1.1%]		

Note:

Includes intersegment sales. Operating income figures for previous fiscal years have been restated for comparison purposes with new method of allocating operating expenses, which has been introduced this fiscal year.

b. Net Sales by Principal Products and Services

		Yen (millions)		
		3Q FY 2006	3Q FY 2005	
		(10/1/06~12/31/06)	(10/1/05~12/31/05)	Change (%)
Technology Solutions				
	System Products	Y 70,700	71,744	-1.5
	Network Products	81,730	77,868	+5.0
	<i>System Platforms</i>	152,430	149,612	+1.9
	Solutions / SI	243,223	225,101	+8.1
	Infrastructure Services	282,348	254,784	+10.8
	Others	38,823	39,807	-2.5
	<i>Services</i>	564,394	519,692	+8.6
	Total	716,824	669,304	+7.1
Ubiquitous Product Solutions				
	PCs / Mobile Phones	176,699	178,555	-1.0
	Hard Disk Drives	91,379	73,019	+25.1
	Others	5,359	3,375	+58.8
	Total	273,437	254,949	+7.3
Device Solutions				
	LSI Devices	112,300	117,000	-4.0
	Electronic Components, Others	75,308	65,634	+14.7
	Total	Y 187,608	182,634	+2.7

Note:

Includes intersegment sales.