

## 4. First-Quarter Consolidated Business Segment Information

### a. Net Sales\* and Operating Income

|                                     |                           | Yen<br>(millions)              |                                |            |  |
|-------------------------------------|---------------------------|--------------------------------|--------------------------------|------------|--|
|                                     |                           | 1Q FY 2006<br>(4/1/06~6/30/06) | 1Q FY 2005<br>(4/1/05~6/30/05) | Change (%) |  |
| <b>Technology Solutions</b>         | Japan                     | Y 415,398                      | 425,836                        | -2.5       |  |
|                                     | Overseas                  | 234,218                        | 187,579                        | +24.9      |  |
|                                     | Total                     | <b>649,616</b>                 | 613,415                        | +5.9       |  |
|                                     | Operating Income          | 5,030                          | 7,369                          | -31.7      |  |
|                                     | [Operating Income Margin] | [0.8%]                         | [1.2%]                         |            |  |
|                                     | <i>System Platforms</i>   |                                |                                |            |  |
|                                     | Operating Income          | (5,268)                        | (657)                          | -          |  |
|                                     | [Operating Income Margin] | [-3.3%]                        | [-0.4%]                        |            |  |
|                                     | <i>Services</i>           |                                |                                |            |  |
|                                     | Operating Income          | 10,298                         | 8,026                          | +28.3      |  |
| [Operating Income Margin]           | [2.1%]                    | [1.8%]                         |                                |            |  |
| <b>Ubiquitous Product Solutions</b> | Japan                     | 162,067                        | 160,069                        | +1.2       |  |
|                                     | Overseas                  | 90,316                         | 81,297                         | +11.1      |  |
|                                     | Total                     | <b>252,383</b>                 | 241,366                        | +4.6       |  |
|                                     | Operating Income          | 10,350                         | 11,410                         | -9.3       |  |
| [Operating Income Margin]           | [4.1%]                    | [4.7%]                         |                                |            |  |
| <b>Device Solutions</b>             | Japan                     | 98,649                         | 91,818                         | +7.4       |  |
|                                     | Overseas                  | 81,157                         | 67,354                         | +20.5      |  |
|                                     | Total                     | <b>179,806</b>                 | 159,172                        | +13.0      |  |
|                                     | Operating Income          | 12,421                         | 7,251                          | +71.3      |  |
| [Operating Income Margin]           | [6.9%]                    | [4.6%]                         |                                |            |  |
| <b>Other Operations</b>             | Japan                     | 84,288                         | 78,715                         | +7.1       |  |
|                                     | Overseas                  | 31,755                         | 23,473                         | +35.3      |  |
|                                     | Total                     | <b>116,043</b>                 | 102,188                        | +13.6      |  |
|                                     | Operating Income          | 2,154                          | 1,617                          | +33.2      |  |
| [Operating Income Margin]           | [1.9%]                    | [1.6%]                         |                                |            |  |
| <b>Elimination</b>                  | Sales                     | (94,978)                       | (89,802)                       | -          |  |
|                                     | Operating Income          | (15,381)                       | (12,836)                       | -          |  |
| <b>Total</b>                        | Japan                     | Y 688,870                      | 682,012                        | +1.0       |  |
|                                     | Overseas                  | 414,000                        | 344,327                        | +20.2      |  |
|                                     | Total                     | <b>1,102,870</b>               | 1,026,339                      | +7.5       |  |
|                                     | Operating Income          | 14,574                         | 14,811                         | -1.6       |  |
| [Operating Income Margin]           | [1.3%]                    | [1.4%]                         |                                |            |  |

\* Includes intersegment sales

## b. Net Sales\* by Principal Products and Services

|                                     |                               | Yen                                   |                                       | Change (%) |
|-------------------------------------|-------------------------------|---------------------------------------|---------------------------------------|------------|
|                                     |                               | (millions)                            |                                       |            |
|                                     |                               | <b>1Q FY 2006</b><br>(4/1/06~6/30/06) | <b>1Q FY 2005</b><br>(4/1/05~6/30/05) |            |
| <b>Technology Solutions</b>         |                               |                                       |                                       |            |
|                                     | System Products               | Y <b>69,297</b>                       | 61,187                                | +13.3      |
|                                     | Network Products              | <b>90,889</b>                         | 93,685                                | -3.0       |
|                                     | <i>System Platforms</i>       | <b>160,186</b>                        | 154,872                               | +3.4       |
|                                     | Solutions / SI                | <b>213,741</b>                        | 205,098                               | +4.2       |
|                                     | Infrastructure Services       | <b>248,289</b>                        | 221,452                               | +12.1      |
|                                     | Others                        | <b>27,400</b>                         | 31,993                                | -14.4      |
|                                     | <i>Services</i>               | <b>489,430</b>                        | 458,543                               | +6.7       |
|                                     | <b>Total</b>                  | <b>649,616</b>                        | 613,415                               | +5.9       |
| <b>Ubiquitous Product Solutions</b> |                               |                                       |                                       |            |
|                                     | PCs / Mobile Phones           | <b>174,677</b>                        | 170,076                               | +2.7       |
|                                     | Hard Disk Drives              | <b>73,511</b>                         | 66,995                                | +9.7       |
|                                     | Others                        | <b>4,195</b>                          | 4,295                                 | -2.3       |
|                                     | <b>Total</b>                  | <b>252,383</b>                        | 241,366                               | +4.6       |
| <b>Device Solutions</b>             |                               |                                       |                                       |            |
|                                     | LSI Devices                   | <b>112,600</b>                        | 101,600                               | +10.8      |
|                                     | Electronic Components, Others | <b>67,206</b>                         | 57,572                                | +16.7      |
|                                     | <b>Total</b>                  | <b>179,806</b>                        | 159,172                               | +13.0      |

\* Includes intersegment sales