# Part III: Supplementary Information (Including Forecasts for FY2006)

### a. Consolidated Business Segment Information

(1) Net Sales\* and Operating Income

	et Sales <sup>*</sup> and Operating Income							
		Ye				Yen		
	-	(billi	ons)			(billions)		
		FY 2	005			FY 2006		
		1st Half (Actual)	Full Year (Actual)	1st Half (Actual)	Change vs. 1H FY05 (%)	Full Year (Forecast)	Change vs. FY05 (%)	Change vs. previous forecast** (Bil. Yen)
Techno	logy Solutions							
1 cenno	Japan Y	950.0	2,092.2	942.9	-0.8	2,150.0	+2.8	_
	Overseas	394.0	891.6	485.7	+23.3	1,030.0	+15.5	
	Total	1,344.0	2,983.9	1,428.6	+23.3	3,180.0	+15.5	
	i otur	1,544.0	2,705.7	1,420.0	10.5	5,100.0	10.0	
	Operating Income [Operating Income Margin]	37.1 [2.8%]	153.0 [5.1%]	36.4 [2.6%]	-1.8	175.0 [5.5%]	+14.4	-10.0 [-0.3%]
	System Platforms							
	Operating Income	2.6	24.5	-5.1	-	20.0	-18.6	-5.0
	[Operating Income Margin]	[0.8%]	[3.4%]	[-1.5%]		[2.7%]		[-0.6%]
	c ·							
	Services	24.4	100.4	41.6	. 20. 0	155.0	. 20.7	5.0
	Operating Income	34.4	128.4	41.6	+20.9	155.0	+20.7	-5.0
	[Operating Income Margin]	[3.4%]	[5.7%]	[3.8%]		[6.4%]		[-0.2%]
Ubiquit	tous Product Solutions							
	Japan	328.9	700.8	335.0	+1.9	730.0	+4.2	-
	Overseas	169.5	359.0	193.5	+14.2	430.0	+19.8	-
	Total	498.4	1,059.9	528.6	+6.1	1,160.0	+9.4	-
	Operating Income	16.6	34.8	19.9	+19.8	30.0	-13.8	-
	[Operating Income Margin]	[3.3%]	[3.3%]	[3.8%]		[2.6%]		-
Device	Solutions							
	Japan	190.7	399.0	215.6	+13.0	460.0	+15.3	-
	Overseas	145.2	308.4	161.3	+11.0	350.0	+13.5	-
	Total	336.0	707.5	376.9	+12.2	810.0	+14.5	-
	Operating Income	12.5	29.5	16.0	+28.0	30.0	+1.7	-5.0
	[Operating Income Margin]	[3.7%]	[4.2%]	[4.3%]	+20.0	[3.7%]	+1.7	[-0.6%]
	[Operating medine Wargin]	[3.770]	[4.270]	[4.370]		[3.7 /0]		[-0.070]
Other (	Operations							
	Japan	161.3	336.5	170.3	+5.6	350.0	+4.0	-
	Overseas	49.4	110.8	64.7	+31.0	120.0	+8.3	-
	Total	210.8	447.3	235.0	+11.5	470.0	+5.1	-
	Operating Income	2.0	7.6	4.9	+135.6	10.0	+30.2	
	[Operating Income Margin]	[1.0%]	[1.7%]	[2.1%]	+155.0	[2.1%]	+30.2	_
	[Operating medine wargin]	[1.070]	[1.770]	[2.170]		[2.1 /0]		_
Elimina	ation							
	Sales	(197.0)	(407.3)	(206.9)	-	(420.0)	-	-
	Operating Income	(20.8)	(43.5)	(26.7)	-	(55.0)	-	+15.0
	1 0	. ,						
Total								
	Japan	1,469.8	3,199.8	1,503.3	+2.3	3,360.0	+5.0	-
	Overseas	722.4	1,591.5	859.0	+18.9	1,840.0	+15.6	-
	Total	2,192.3	4,791.4	2,362.3	+7.8	5,200.0	+8.5	-
						· · · ·		
			101.4	<b>#0</b> -		100.0	. –	
	Operating Income Y [Operating Income Margin]	47.5 [2.2%]	181.4 [3.8%]	50.6 [2.1%]	+6.4	190.0 [3.7%]	+4.7	-

Note: \* Includes intersegment sales.

\*\* Previous forecast as of July 27, 2006.

Figures for previous fiscal years have been restated for comparison purposes with new method of allocating operating expenses, which has been introduced this fiscal year. See page 22 for further details.

## (2) Net Sales\* by Principal Products and Services

	Y (bill) FY 2	/					
	1st Half (Actual)	Full Year (Actual)	1st Half (Actual)	Change vs. 1H FY05 (%)	Full Year (Forecast)	Change vs. FY05 (%)	Change vs. previous forecast** (Bil. Yen)
Technology Solutions							
System Products Y	156.1	354.2	161.7	+3.6	380.0	+7.3	-
Network Products	176.5	363.4	176.9	+0.3	370.0	+1.8	-
System Platforms	332.6	717.6	338.7	+1.8	750.0	+4.5	-
Solutions / SI	457.5	1,020.4	494.1	+8.0	1,090.0	+6.8	-
Infrastructure Services	472.5	1,037.2	525.6	+11.2	1,120.0	+8.0	-
Others	81.2	208.5	70.0	-13.8	220.0	+5.5	-
Services	1,011.4	2,266.2	1,089.8	+7.8	2,430.0	+7.2	-
Total	1,344.0	2,983.9	1,428.6	+6.3	3,180.0	+6.6	
Ubiquitous Product Solutions							
PCs / Mobile Phones	352.1	756.6	363.7	+3.3	800.0	+5.7	-
Hard Disk Drives	136.8	285.4	155.4	+13.6	340.0	+19.1	-
Others	9.4	17.8	9.3	-0.3	20.0	+11.8	-
Total	498.4	1,059.9	528.6	+6.1	1,160.0	+9.4	-
Device Solutions							
LSI Devices	219.3	460.1	236.2	+7.7	510.0	+10.8	-
Electronic Components, Others Y	116.7	247.4	140.7	+20.6	300.0	+21.2	-
Total	336.0	707.5	376.9	+12.2	810.0	+14.5	-

Note: \* Includes intersegment sales.

\*\* Previous forecast as of July 27, 2006.

### b. R&D Expenses

	Ye	en			Yen		
	(billi	ons)			(billions)		
	FY 2	2005			FY 2006		
	1st Half (Actual)	Full Year (Actual)	1st Half (Actual)	Change vs. 1H FY05 (%)	Full Year (Forecast)	Change vs. FY05 (%)	Change vs. previous forecast* (Bil. Yen)
	121.0	241.5	127.3	+5.2	255.0	+5.6	-
As % of sales	5.5%	5.0%	5.4%		4.9%		

#### c. Capital Expenditures, Depreciation

	_	Yen (billions)			Yen (billions)					
		FY 2 1st Half (Actual)	2005 Full Year (Actual)	1st Half (Actual)	Change vs. 1H FY05 (%)	FY 2006 Full Year (Forecast)	Change vs. FY05 (%)	Change vs. previous forecast* (Bil. Yen)		
Capital Expenditures	-									
Technology Solutions	Y	40.6	93.1	48.9	+20.5	120.0	+28.8	-		
Ubiquitous Product Solutions		9.4	19.4	13.4	+42.0	30.0	+54.4	-		
Device Solutions		70.4	115.5	89.0	+26.4	180.0	+55.7	-		
Corporate and others	_	9.1	21.8	9.8	+7.3	20.0	-8.3	-		
Total	Y	129.6	249.9	161.2	+24.3	350.0	+40.0	-		
Japan	_	104.3	190.6	133.4	+27.8	290.0	+52.1	-		
Overseas		25.3	59.3	27.7	+9.8	60.0	+1.2	-		
Depreciation		77.5	169.8	89.4	+15.4	220.0	+29.5	-		

#### d. Cash Flows

						(Billion Yen)		
	FY 2005			FY 2006				
		1st Half (Actual)	Full Year (Actual)	1st Half (Actual)	Full Year (Forecast)	Change vs. previous forecast*		
(A) Cash flows from operating activities	Y	143.0	405.5	184.0	530.0	-		
[Net income]		[7.6]	[68.5]	[14.8]	[80.0]	-		
[Depreciation **]		[112.5]	[242.3]	[125.2]	[300.0]	-		
[Others]		[22.7]	[94.6]	[43.9]	[150.0]	-		
(B) Cash flows from investing activities	_	(104.1)	(234.6)	(119.0)	(360.0)			
(C) Free cash flow (A)+(B)		38.8	170.8	65.0	170.0	-		
(D) Cash flows from financing activities	_	(15.1)	(207.8)	(73.5)	(170.0)			
(E) Total (C)+(D)	Y	23.6	(36.9)	(8.4)	0.0			

Note: \* Previous forecast as of July 27, 2006.

\*\* Including amortization of goodwill.

## e. Exchange Rates

Average Rates for

FY	2005	FY 2006			
1st Half	2nd half	1st Half	2nd Half		
(Actual)	(Actual)	(Actual)	(Forecast)		
\$1=109 yen €1=136 yen £1=199 yen	\$1=117 yen €1=140 yen £1=205 yen	\$1=115 yen €1=146 yen £1=214 yen	\$1=115 yen €1=135 yen £1=200 yen		

# f. PC Shipments

	EX 20	05		FY 2006	(Million Units)		
	FY 20	FY 2005					
	1st Half (Actual)	Full Year (Actual)	1st Half (Actual)	Full Year (Forecast)	Change vs. previous forecast*		
	3.67	8.25	3.70	9.00	-		
g. Mobile Phone Shipments							
					(Million Units)		
	FY 20	05		FY 2006			
	1st Half (Actual)	Full Year (Actual)	1st Half (Actual)	Full Year (Forecast)	Change vs. previous forecast*		
	1.68	3.62	1.85	3.50	_		
h. HDD Production	FY 20	05		FY 2006	(Million Units)		
	1st Half (Actual) 12.18	Full Year (Actual) 25.21	1st Half (Actual) 14.49	Full Year (Forecast) 33.00	Change vs. previous forecast* -0.500		
i. Employees			,				
					(Thousands)		
		2005/3/31	2005/9/30	2006/3/31	2006/9/30		
	Japan [Parent Company]	101 [34]	100 [37]	99 [37]	100 [37]		
	r						
	Overseas	50	53	59	61		
	Total	151	153	158	161		

Note: \* Previous forecast as of July 27, 2006.