FY 2006 First-Half Financial Results

Contents

Part I: Financial Tables	
1. Summary of FY 2006 First-Half Consolidated Results	p. 1
2. Summary of FY 2006 Second-Quarter Consolidated Results	p. 2
3. Consolidated Earnings Forecast for FY 2006	p. 2
4. Summary of FY 2006 First-Half Unconsolidated Results	p. 3
5. Unconsolidated Earnings Forecast for FY 2006	p. 3
6. First-Half Consolidated Statements of Operations	p. 4
7. First-Half Consolidated Business Segment Information	p. 5
8. First-Half Consolidated Geographic Segment Information	p. 7
9. First-Half Consolidated Balance Sheets	p. 8
10. First-Half Consolidated Statements of Cash Flows	p. 9
11. First-Half Consolidated Statements of Shareholders' Equity	p. 10
12. Marketable Securities at Fair Value	p. 11
13. Second-Quarter Consolidated Statements of Operations	p. 12
14. Second-Quarter Consolidated Business Segment Information	p. 13
Part II: Explanation of Financial Results	
1. Overview of FY 2006 First-Half Financial Results	p. 15
2. Results by Business Segment	p. 18
3. Financial Condition	p. 23
4. Basic Stance on the Group's Business	p. 25
5. Medium-Term Business Strategy and Priority Tasks	p.25
6. Second-Quarter Financial Results	p. 27
7. FY 2006 Earnings Projections	p. 28
Part III: Supplementary Information	p. S1

Part I: Financial Tables

1. Summary of FY 2006 First-Half Consolidated Results

a. Summary of Consolidated Statements of Operations

Yen (millions)

		(except per		
		1H FY2006 (4/1/06~9/30/06)	1H FY2005 (4/1/05~9/30/05)	Change (%)
Net sales	Y	2,362,333	2,192,332	+7.8
Operating income		50,641	47,575	+6.4
Income before income taxes and minority interests		37,677	29,834	+26.3
Net income		14,847	7,666	+93.7
Net income per common share:				
Basic	Y	7.18	3.71	+93.5
Diluted		6.46	3.35	+92.8
Average number of shares outstanding		2,067,527,210	2,067,828,542	

b. Net Sales by Business Segment (including intersegment)

Yen (millions)

	_	(milli	ons)	
	_	1H FY2006	1H FY2005	
	_	(4/1/06~9/30/06)	(4/1/05~9/30/05)	Change (%)
Technology Solutions	Y	1,428,633	1,344,080	+6.3
Ubiquitous Product Solutions		528,615	498,455	+6.1
Device Solutions		376,966	336,047	+12.2
Other Operations		235,099	210,813	+11.5
Elimination		(206,980)	(197,063)	-
Total	Y	2,362,333	2,192,332	+7.8

c. Summary of Consolidated Financial Condition

Yen (millions)

	_	(except per share data)				
		September 30 2006	March 31 2006	September 30 2005		
Total assets	\mathbf{Y}	3,768,219	3,807,131	3,611,917		
Net assets		1,077,186	917,045	819,062		
Owners' equity ratio		23.9 %	24.1	% 22.7 %		
Owners' equity per share	Y	435.04	443.20	396.08		
Number of shares issued		2,067,410,802	2,067,637,475	2,067,936,649		

Note: Figures for "net assets," "owners' equity ratio," and "owners' equity per share" under the March 31, 2006 and September 30, 2005 columns have been re-classified from their former classifications as "shareholders' equity," "shareholders' equity ratio," and "shareholders' equity per share," respectively.

d. Summary of Consolidated Statements of Cash Flows

	Yen				
	(millions)				
	1H FY2006	1H FY2005	FY 2005		
	(4/1/06~9/30/06)	(4/1/05~9/30/05)	(4/1/05~3/31/06)		
Cash flows from operating activities Y	184,083	143,039	405,579		
Cash flows from investing activities	(119,031)	(104,193)	(234,684)		
Cash flows from financing activities	(73,540)	(15,179)	(207,840)		
Cash and cash equivalents at end of period	415,553	478,719	420,894		

2. Summary of FY 2006 Second-Quarter Consolidated Results

a. Summary of Consolidated Statements of Operations

		(milli		
	_	2Q FY 2006 (7/1/06~9/30/06)	2Q FY 2005 (7/1/05~9/30/05)	Change (%)
Net sales	Y	1,259,463	1,165,993	+8.0
Operating income		36,067	32,764	+10.1
Income before income taxes and minority interests		31,339	13,399	+133.9
Net income	Y	14,183	5,168	+174.4

b. Net Sales by Business Segment (including intersegment)

		(millio	ons)	
	_	2Q FY 2006 2Q FY 2005		
		(7/1/06~9/30/06)	(7/1/05~9/30/05)	Change (%)
Technology Solutions	Y	779,017	730,665	+6.6
Ubiquitous Product Solutions		276,232	257,089	+7.4
Device Solutions		197,160	176,875	+11.5
Other Operations		119,056	108,625	+9.6
Elimination		(112,002)	(107,261)	-
Total	Y	1,259,463	1,165,993	+8.0

3. Consolidated Earnings Forecast for FY 2006 (April 1, 2006 - March 31, 2007)

	(billions) (except per share data)	
	FY 2006 Full Year (Forecast)	Change (%) FY05 to FY06
Net sales	Y 5,200.0	+8.5
Operating income	190.0	+4.7
Net income	80.0	+16.7
Net income per common share	Y 38.70	+17.9

Yen

4. Summary of FY 2006 First-Half Unconsolidated Results

a. Summary of Unconsolidated Statements of Operations

Yen
(millions)

		(except per s		
		1H FY2006 (4/1/06~9/30/06)	1H FY2005 (4/1/05~9/30/05)	Change (%)
Net sales	Y	1,329,452	1,308,410	+1.6
Operating income (loss)		(18,734)	(12,648)	-
Income before income taxes		5,636	13,231	-57.4
Net income	Y	12,834	15,119	-15.1
Amounts per share of common stock:				
Net income	Y	6.21	7.31	
Interim cash dividends	Y	3.00	3.00	

b. Summary of Unconsolidated Financial Condition

Yen (millions)

		(except per share data)				
	Se	eptember 30	March 31	September 30		
		2006	2006	2005		
Total assets	Y	2,753,735	2,837,076	2,745,128		
Net assets		915,551	939,585	905,704		
Owners' equity ratio		33.2%	33.1%	33.0%		
Owners' equity per share		442.85	454.35	437.97		

Note: Figures for "net assets," "owners' equity ratio," and "owners' equity per share" under the March 31, 2006 and September 30, 2005 columns have been re-classified from their former classifications as "shareholders' equity," "shareholders' equity ratio," and "shareholders' equity per share," respectively.

5. Unconsolidated Earnings Forecast for FY 2006

(April 1, 2006 - March 31, 2007)

Yen (billions)

 (except per share data)
 FY 2006 Full Year (Forecast)
 Change (%)

 Net sales
 Y 2,950.0
 +3.5

 Net income
 55.0
 +215.0

 Net income per common share
 Y 26.60
 +217.8

6. First-Half Consolidated Statements of Operations

Yen (millions) 1H FY2006 1H FY2005 (4/1/06~9/30/06) (4/1/05~9/30/05) Change (%) **Net sales** \mathbf{Y} 2,362,333 2,192,332 +7.8**Operating costs and expenses:** Cost of sales +8.61,744,922 1,607,142 Selling, general and administrative expenses 566,770 537,615 +5.42,144,757 2,311,692 **Operating income** 50,641 47,575 +6.4Other income (expenses): Net interest* (2,468)(3,561)Equity in earnings of affiliated companies, net (1,638)(4,812)Amortization of unrecognized obligation for retirement benefits (1,610)(18,082)Settlement gain 15,957 3,455 Gain on business transfer Restructuring charges (5,474)Other, net (7,248)(5,224)(12,964)(17,741)Income before income taxes 37,677 and minority interests 29,834 +26.3**Income taxes** 15,871 17,412 **Minority interests** (6,959)(4,756)Net income Y 14,847 7,666 +93.7

Note: *Net interest consists of interest income, dividend income and interest charges.

7. First-Half Consolidated Business Segment Information

a. Net Sales* and Operating Income

			Ye	en	
			(milli	ions)	
			1H FY2006	1H FY2005	
			(4/1/06~9/30/06)	(4/1/05~9/30/05)	Change (%)
Technology Solutions	Japan	Y	942,902	950,052	-0.8
	Overseas		485,731	394,028	+23.3
	Total		1,428,633	1,344,080	+6.3
	Operating Income		36,445	37,124	-1.8
	[Operating Income Margin]		[2.6%]	[2.8%]	
	System Platforms				
	Operating Income(Loss)		(5,174)	2,698	-
	[Operating Income Margin]		[-1.5%]	[0.8%]	
	Services				
	Operating Income		41,619	34,426	+20.9
	[Operating Income Margin]		[3.8%]	[3.4%]	
Ubiquitous Product	Japan		335,039	328,943	+1.9
Solutions	Overseas		193,576	169,512	+14.2
	Total		528,615	498,455	+6.1
	Operating Income		19,993	16,685	+19.8
	[Operating Income Margin]		[3.8%]	[3.3%]	
D · Gla	Tanan		215 ((2	100.767	. 12.0
Device Solutions	Japan		215,662	190,767	+13.0
	Overseas		161,304	145,280	$+11.0 \\ +12.2$
	Total		376,966	336,047	+12.2
	Operating Income		16,043	12,534	+28.0
	[Operating Income Margin]		[4.3%]	[3.7%]	
Other Operations	Japan		170,361	161,378	+5.6
• • • • • • • • • • • • • • • • • • •	Overseas		64,738	49,435	+31.0
	Total		235,099	210,813	+11.5
	Operating Income		4,924	2,090	+135.6
	[Operating Income Margin]		[2.1%]	[1.0%]	
Elimination	Sales		(207,000)	(107.062)	
Elimination	Operating Income		(206,980) (26,764)	(197,063) (20,858)	-
	Operating income		(20,704)	(20,636)	-
Total	Japan	Y	1,503,331	1,469,890	+2.3
	Overseas		859,002	722,442	+18.9
	Total		2,362,333	2,192,332	+7.8
	Operating Income		50,641	47,575	+6.4
	[Operating Income Margin]		[2.1%]	[2.2%]	

Note: * Includes intersegment sales.

Figures for previous fiscal years have been restated for comparison purposes with new method of allocating operating expenses, which has been introduced this fiscal year. See page 22 for further details.

b. Net Sales* by Principal Products and Services

		Yen			
		(millions)			
		1H FY2006	1H FY2005		
		(4/1/06~9/30/06)	(4/1/05~9/30/05)	Change (%)	
Technology Solutions					
System Products	Y	161,764	156,150	+3.6	
Network Products	S	176,981	176,507	+0.3	
System Platforms		338,745	332,657	+1.8	
Solutions / SI		494,151	457,553	+8.0	
Infrastructure Ser	vices	525,653	472,593	+11.2	
Others		70,084	81,277	-13.8	
Services		1,089,888	1,011,423	+7.8	
Total		1,428,633	1,344,080	+6.3	
Ubiquitous Product Solutions					
PCs / Mobile Pho	nes	363,726	352,170	+3.3	
Hard Disk Drives		155,499	136,864	+13.6	
Others		9,390	9,421	-0.3	
Total		528,615	498,455	+6.1	
Device Solutions					
LSI Devices		236,200	219,300	+7.7	
Electronic Compo	onents, Others	140,766	116,747	+20.6	
Total	Y	376,966	336,047	+12.2	

Note: * Includes intersegment sales.

8. First-Half Consolidated Geographic Segment Information

a. Net Sales* and Operating Income

		1		
		(mill	lions)	
		1H FY2006	1H FY2005	
	_	(4/1/06~9/30/06)	(4/1/05~9/30/05)	Change (%)
Sales	Y	1.896.948	1 816 658	+4.4
	-			+14.2
[Operating Income Margin]		[2.9%]	[2.7%]	111.2
Sales		332,307	278,212	+19.4
Operating Income		9,283	6,352	+46.1
[Operating Income Margin]		[2.8%]	[2.3%]	
Sales		213,027	168,886	+26.1
Operating Income		5,368	5,190	+3.4
[Operating Income Margin]		[2.5%]	[3.1%]	
Sales		388,850	341,538	+13.9
Operating Income		7,040	6,693	+5.2
[Operating Income Margin]		[1.8%]	[2.0%]	
Sales		(468,799)	(412,962)	-
Operating Income		(26,432)	(19,167)	-
Sales	<u> </u>	2,362,333	2.192.332	+7.8
	_			+6.4
[Operating Income Margin]		[2.1%]	[2.2%]	
	Sales Operating Income [Operating Income Margin] Sales Operating Income [Operating Income Margin] Sales Operating Income [Operating Income [Operating Income Margin] Sales Operating Income Sales Operating Income	Operating Income [Operating Income Margin] Sales Operating Income [Operating Income Margin] Sales Operating Income [Operating Income Margin] Sales Operating Income Margin] Sales Operating Income [Operating Income Margin] Sales Operating Income Margin] Sales Operating Income Sales Operating Income	Cmill IH FY2006 (4/1/06~9/30/06)	Sales Y 1,896,948 1,816,658 Operating Income 55,382 48,507 [Operating Income Margin] [2.9%] [2.7%] Sales 332,307 278,212 Operating Income 9,283 6,352 [Operating Income Margin] [2.8%] [2.3%] Sales 213,027 168,886 Operating Income 5,368 5,190 [Operating Income Margin] [2.5%] [3.1%] Sales 388,850 341,538 Operating Income 7,040 6,693 [Operating Income Margin] [1.8%] [2.0%] Sales (468,799) (412,962) Operating Income (26,432) (19,167) Sales Y 2,362,333 2,192,332 Operating Income 50,641 47,575

Yen

Note: * Includes intersegment sales.

From this fiscal year, certain overseas geographic segment categorizations have been changed; specifically, the former "Europe" segment has been changed to "EMEA" (EMEA = Europe, Middle East and Africa) and the former "Asia, Australasia & Others" has been changed to "APAC & China" (APAC = Asia-Pacific). See page 21 for details.

Figures for previous fiscal years have been restated for comparison purposes with new method of allocating operating expenses, which has been introduced this fiscal year. See page 22 for further details.

b. Net Overseas Sales* by Customer's Geographic Location

		Yen			
	_	(mil	lions)		
	_	1H FY2006	1H FY2005		
	_	(4/1/06~9/30/06)	(4/1/05~9/30/05)	Change (%)	
EMEA	Y	362,153	300,359	+20.6	
The Americas		227,284	186,397	+21.9	
APAC & China		269,565	235,686	+14.4	
Total	Y	859,002	722,442	+18.9	

Note: * Sales to unaffiliated customers.

From this fiscal year, certain overseas geographic segment categorizations have been changed; specifically, the former "Europe" segment has been changed to "EMEA" (EMEA = Europe, Middle East and Africa) and the former "Asia, Australasia & Others" has been changed to "APAC & China" (APAC = Asia-Pacific). See page 21 for details.

9. First-Half Consolidated Balance Sheets

		Yer (millio		
	S	eptember 30 2006	March 31 2006	Change
Assets				
Current assets:				
Cash and cash equivalents and short-term investments	Y	417,580	423,263	-5,683
Receivables, trade		791,464	885,300	-93,836
Inventories		466,517	408,710	+57,807
Other current assets		213,379	215,475	-2,096
Total current assets		1,888,940	1,932,748	-43,808
Investments and long-term loans		798,014	861,503	-63,489
Property, plant and equipment less accumulated depreciation		848,699	776,976	+71,723
Intangible assets		232,566	235,904	-3,338
Total assets	Y	3,768,219	3,807,131	-38,912
Liabilities, minority interests and net assets				
Current liabilities:				
Short-term borrowings				
and current portion of long-term debt	Y	215,940	234,848	-18,908
Payables, trade		749,327	757,006	-7,679
Other current liabilities		653,310	610,651	+42,659
Total current liabilities		1,618,577	1,602,505	+16,072
Long-term liabilities:				
Long-term debt		666,427	693,765	-27,338
Other long-term liabilities		406,029	420,786	-14,757
Total long-term liabilities		1,072,456	1,114,551	-42,095
Total liabilities		2,691,033	2,717,056	-26,023
Net assets				
Shareholders' equity				
Common stock		324,625	324,625	-
Capital surplus		498,024	498,019	+5
Retained earnings (Deficit)		(31,875)	(40,485)	+8,610
Treasury stock		(1,676)	(1,465)	-211
Total shareholders' equity		789,098	780,694	+8,404
Valuation and translation adjustments				
Valuation difference on available-for-sales securities		151,292	182,218	-30,926
Foreign currency translation adjustments		(40,979)	(45,867)	+4,888
Total valuation and translation adjustments		110,313	136,351	-26,038
Minority interests		177,775	173,030	+4,745
Total net assets	Y	1,077,186	1,090,075	-12,889
Total liabilities and net assets	Y	3,768,219	3,807,131	-38,912
Ending balance of interest-bearing loans	Y	882,367	928,613	-46,246
Owners' equity	Y	899,411	917,045	-17,634
D/E ratio Shareholders' equity ratio		0.98 20.9%	1.01 20.5%	-0.03 +0.4%
Owners' equity ratio		23.9%	24.1%	-0.2%

Yen

Note: Figures for Mar. 31, 2006 have been restated to match new classifications for comparison purposes.

Valuation difference on available-or-sales securities at Sep. 30, 2006 includes revaluation surplus on land and deferred gain and loss from hedging.

Owners' equity is total net assets - minority interests.

D/E ratio is ending balance of interest-bearing loans \div owners' equity.

10. First-Half Consolidated Statements of Cash Flows

		Yen (millions)		
	1H FY2006	1H FY2005		
	(4/1/06~9/30/06)	(4/1/05~9/30/05)	Change (Million Yen)	
1. Cash flows from operating activities:				
Income (loss) before income taxes				
and minority interests Y	37,677	29,834	+7,843	
Depreciation and amortization	125,260	112,594	+12,666	
Increase (decrease) in provisions	(12,925)	(12,940)	+15	
Equity in earnings of affiliates, net	1,638	4,812	-3,174	
Disposal of property, plant				
and equipment	6,085	9,934	-3,849	
(Increase) decrease in receivables, trade	110,057	193,543	-83,486	
(Increase) decrease in inventories	(55,119)	(39,052)	-16,067	
Increase (decrease) in payables, trade	(16,717)	(114,655)	+97,938	
Other, net	(11,873)	(41,031)	+29,158	
Net cash provided by (used in)				
operating activities	184,083	143,039	+41,044	
2. Cash flows from investing activities:				
Purchase of property, plant and				
equipment	(127,161)	(127,704)	+543	
(Increase) decrease in investments and				
long-term loans	3,345	(24,837)	+28,182	
Other, net	4,785	48,348	-43,563	
Net cash provided by (used in)				
investing activities	(119,031)	(104,193)	-14,838	
1+2 [Free Cash Flow]	65,052	38,846	+26,206	
3. Cash flows from financing activities:				
Increase (decrease) in bonds, notes,				
short-term borrowings and long-term debt	(47,565)	4,992	-52,557	
Dividends paid	(8,579)	(6,204)	-2,375	
Other, net	(17,396)	(13,967)	-3,429	
Net cash provided by (used in)				
financing activities	(73,540)	(15,179)	-58,361	
4. Effect of exchange rate changes				
on cash and cash equivalents	2,489	536	+1,953	
5. Net increase (decrease) in cash				
and cash equivalents	(5,999)	24,203	-30,202	
and cash equivalents	(3,777)	24,203	30,202	
6. Cash and cash equivalents				
at beginning of period	420,894	454,516	-33,622	
7. Cash and cash equivalents of				
newly consolidated subsidiaries	658		+658	
8. Cash and cash equivalents				
at end of period Y	415,553	478,719	-63,166	
	-		·	

11. First-Half Consolidated Statements of Shareholders' Equity

(Millions of Yen)

	Shareholders' Equity				Valuation and Translation Adjustments				
	Common stock	Capital surplus	Retained earnings	Treasury stock	Total share- holders' equity	Valuation difference on available- for-sale securities	Foreign currency translation adjustments	Minority Interests	Total Net Assets
Balance at March 31, 2006	324,625	498,019	(40,485)	(1,465)	780,694	182,218	(45,867)	173,030	1,090,075
Increase (decrease) during the term:									
Cash dividends			(6,203)		(6,203)				(6,203)
Bonus to directors			(665)		(665)				(665)
Net income			14,847		14,847				14,847
Acquisition and sales of treasury stocks		5		(211)	(206)				(206)
Others			631		631				631
Net increase (decrease) during the term, except for items under shareholders' equity						(30,926)	4,888	4,745	(21,293)
Total		5	8,610	(211)	8,404	(30,926)	4,888	4,745	(12,889)
Balance at September 30, 2006	324,625	498,024	(31.875)	(1,676)	789,098	151,292	(40,979)	177,775	1.077.186

12. Marketable Securities at Fair Value

	Yen			Yen			
		(millions)		(millions)			
		September 30, 2000	5	March 31, 2006			
	Cost	Carrying Value	Net Unrealized	Cost	Carrying Value	Net Unrealized	
		(Fair Value)	Gains(Losses)		(Fair Value)	Gains (Losses)	
Available-for-sale:							
Equity securities	Y 53,515	305,087	251,572	Y 53,961	357,594	303,633	
Debt securities and others	12,205	12,150	(55)	11,362	11,445	83	
Total	Y 65,720	317,237	251,517	Y 65,323	369,039	303,716	

13. Second-Quarter Consolidated Statements of Operations

	(millions)			
		2Q FY 2006	2Q FY 2005	
		(7/1/06~9/30/06)	(7/1/05~9/30/05)	Change (%)
Net sales	Y	1,259,463	1,165,993	+8.0
Operating costs and expenses:				
Cost of sales		929,854	855,971	+8.6
Selling, general and				
administrative expenses		293,542	277,258	+5.9
		1,223,396	1,133,229	+8.0
Operating income		36,067	32,764	+10.1
Other income (expenses):				
Net interest*		(2,938)	(3,307)	
Equity in earnings of				
affiliated companies, net		2,245	(598)	
Amortization of unrecognized obligation				
for retirement benefits		(796)	(8,267)	
Gain on business transfer		-	3,455	
Restructuring charges		-	(5,474)	
Other, net		(3,239)	(5,174)	
		(4,728)	(19,365)	-
Income before income taxes				
and minority interests		31,339	13,399	+133.9
Income taxes		12,354	4,700	
Minority interests		4,802	3,531	
Net income	Y	14,183	5,168	+174.4

Note: * Net interest consists of interest income, dividend income and interest charges.

14. Second-Quarter Consolidated Business Segment Information

a. Net Sales* and Operating Income

		Yen			
		(mill	ions)		
		2Q FY 2006	2Q FY 2005		
		(7/1/06~9/30/06)	(7/1/05~9/30/05)	Change (%)	
Technology Solutions	Japan Y	527,504	524,216	+0.6	
31	Overseas	251,513	206,449	+21.8	
	Total	779,017	730,665	+6.6	
	Operating Income	34,100	32,563	+4.7	
	[Operating Income Margin]	[4.4%]	[4.5%]	,	
	System Platforms				
	Operating Income	620	3,764	-83.5	
	[Operating Income Margin]	[0.3%]	[2.1%]		
	Services				
	Operating Income	33,480	28,799	+16.3	
	[Operating Income Margin]	[5.6%]	[5.2%]		
Ubiquitous Product	Japan	172,972	168,874	+2.4	
Solutions	Overseas	103,260	88,215	+17.1	
	Total	276,232	257,089	+7.4	
	Operating Income	9,848	5,327	+84.9	
	[Operating Income Margin]	[3.6%]	[2.1%]		
Device Solutions	Japan	117,013	98,949	+18.3	
Device solutions	Overseas	80,147	77,926	+2.9	
	Total	197,160	176,875	+11.5	
	Total	177,100	170,073	⊤11.3	
	Operating Income	4,572	6,256	-26.9	
	[Operating Income Margin]	[2.3%]	[3.5%]		
Other Operations	Japan	86,073	82,663	+4.1	
•	Overseas	32,983	25,962	+27.0	
	Total	119,056	108,625	+9.6	
	Operating Income	2,729	469	+481.9	
	[Operating Income Margin]	[2.3%]	[0.4%]		
Elimination	Sales	(112,002)	(107,261)	-	
	Operating Income	(15,182)	(11,851)	-	
Total	Japan Y	814,461	787,878	+3.4	
	Overseas	445,002	378,115	+17.7	
	Total	1,259,463	1,165,993	+8.0	
	Operating Income	36,067	32,764	+10.1	
	[Operating Income Margin]	[2.9%]	[2.8%]		
		£			

Note: * Includes intersegment sales.

Figures for previous fiscal years have been restated for comparison purposes with new method of allocating operating expenses, which has been introduced this fiscal year. See page 22 for further details.

b. Net Sales* by Principal Products and Services

		Yen			
			(mil. 2Q FY 2006 7/1/06~9/30/06)	lions) 2Q FY 2005 (7/1/05~9/30/05)	Change (%)
Tashnalagy Calutic			11100 7120100)	(111103 3130103)	Change (70)
Technology Solution	System Products	Y	92,467	94,963	-2.6
	Network Products	1	86,092	82,822	+3.9
	System Platforms		178,559	177,785	+0.4
	Solutions / SI		280,410	252,455	+11.1
	Infrastructure Services		277,364	251,141	+10.4
	Others		42,684	49,284	-13.4
	Services		600,458	552,880	+8.6
	Total		779,017	730,665	+6.6
Ubiquitous Produc	et Solutions				
_	PCs / Mobile Phones		189,049	182,094	+3.8
	Hard Disk Drives		81,988	69,869	+17.3
	Others		5,195	5,126	+1.3
	Total		276,232	257,089	+7.4
Device Solutions					
	LSI Devices		123,600	117,700	+5.0
	Electronic Components, Others		73,560	59,175	+24.3
	Total	Y	197,160	176,875	+11.5

Note: * Includes intersegment sales

Part II. Explanation of Financial Results

1. Overview of FY 2006 First-Half Financial Results

Business Environment

During the first half of fiscal 2006 (April 1 – September 30, 2006), the business environment in which the Fujitsu Group operates was characterized by a continuation of the relatively stable conditions that prevailed during the previous fiscal year. The earlier rapid rise in crude oil prices and increases in interest rates in the US subsided, and their influence on the global economy appeared to be limited. Bolstered by increased capital investment that reflected favorable corporate performance and by buoyant personal consumption, the Japanese economy continued to grow at a steady pace.

IT investment continued at a robust pace overseas, while in Japan an increasing strategic focus on growth on the part of business leaders has started to result in more active investment, and companies are also beginning to step up investment in response to reform measures such as the Financial Instruments and Exchange Law (Japan's version of Sarbanes-Oxley legislation). On an industry basis, increased vitality is particularly evident in financial services and also in the manufacturing and retail sectors, and IT investment is gradually increasing in Japan's regional markets which, with some exceptions, are experiencing economic recovery.

In order to maintain a firm, detailed grasp of global market trends and rapidly respond to them, in June we designated senior executives as heads of Fujitsu Group business operations in four major regions: the Americas, EMEA (Europe, Middle East and Africa), China and Asia-Pacific. This organizational change represents an important step toward strengthening our business outside Japan, and we intend to make still further efforts to expand our business on a global basis.

As we move from an era focused on making IT to one that emphasizes its utilization, we will respond to the changing needs of our customers by further expanding and enhancing our operations-oriented offerings, including IT outsourcing, business process outsourcing (BPO) and security services, thereby further adding to the value that IT generates for our customers.

First Half Summary

(Billion Yen)

	_	,	
First Half	First Half	Change	Change vs.
FY 2006	FY 2005		July 27 Projection
(4/1/06-9/30/06)	(4/1/05-9/30/05)		
2,362.3	2,192.3	170.0	12.3
[7.8%]	[-1.2%]		
50.6	47.5	3.0	15.6
[2.1%]	[2.2%]	[-0.1%]	[0.6%]
14.8	7.6	7.1	9.8
	FY 2006 (4/1/06-9/30/06) 2,362.3 [7.8%] 50.6 [2.1%]	FY 2006 (4/1/06-9/30/06) FY 2005 (4/1/05-9/30/05) 2,362.3 2,192.3 [7.8%] [-1.2%] 50.6 47.5 [2.1%] [2.2%]	FY 2006 FY 2005 (4/1/06-9/30/06) (4/1/05-9/30/05) 2,362.3 2,192.3 170.0 [-1.2%] 50.6 47.5 3.0 [2.1%] [-0.1%]

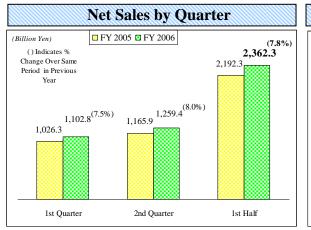
Second Quarter Summary

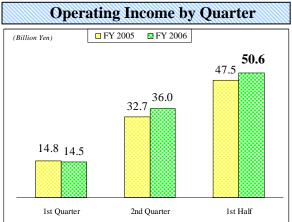
(Billion Yen)

	2Q FY 2006 (7/1/06-9/30/06)	2Q FY 2005 (7/1/05-9/30/05)	Change
Net Sales	1,259.4	1,165.9	93.4
[% Change vs. Same Period in	[8.0%]	[-3.8%]	, , , ,
Prior Fiscal Year]			
Operating Income	36.0	32.7	3.3
[Operating Income Margin]	[2.9%]	[2.8%]	[0.1%]
Net Income	14.1	5.1	9.0

Note: Throughout these explanatory materials, yen figures are converted to U.S. dollars, for convenience only, at a uniform rate of \$1 = 118\$ yen, which was the approximate Tokyo foreign exchange market rate at September 30, 2006.

Profit and Loss





Consolidated net sales for the first half were 2,362.3 billion yen (US\$20,020 million), an increase of 7.8% compared to the first half of fiscal 2005. Following the 7.5% sales growth posted in the first quarter, solid growth continued in the second quarter, rising 8.0%.

Overseas sales increased by 18.9% compared to the first half of fiscal 2005. Sales of IT services continued their strong growth trend, boosted by continued strength in sales of outsourcing services in the UK and the impact of acquisitions in North America, and optical transmission systems, hard disk drives (HDDs), and electronic components also posted higher sales, resulting in double-digit overseas sales growth in all three major business segments.

Sales in Japan increased by 2.3% compared to the first half of fiscal 2005. There was a sharp drop in investment in mobile phone base stations compared to the first half of fiscal 2005, and sales of PCs were sluggish as a result of lackluster consumer demand. In the solutions/systems integration business, there were signs that the recovery in IT spending is spreading, particularly in the financial services, manufacturing, and retail sectors. In addition, mobile phones, LSI devices, and electronic components all posted higher sales.

Consolidated operating income was 50.6 billion yen (US\$429 million), an increase of 3.0 billion yen over the first half of fiscal 2005. Selling, general and administrative expenses increased by 29.1 billion yen over the same period in the previous year, primarily due to the growth in our outsourcing services business in the UK, the increased scale of our operations in North America as a result of acquisitions and other factors, and aggressive up-front strategic investments, particularly in the Technology Solutions segment. Although first-half sales of mobile phone base stations decreased year-on-year, we achieved solid results in our outsourcing business, especially overseas, and made progress in improving cost efficiencies, particularly in HDDs and mobile phones, resulting in higher overall operating income.

In other income (expenses), as a result of pension system revisions that took place in September of 2005 and the effect of the rise in stock prices that occurred at the end of fiscal 2005, there was a substantial reduction in the amortization of unrecognized obligation for retirement benefits, which fell from 18.0 billion yen in the first half of fiscal 2005 to only 1.6 billion yen in the first half of fiscal 2006. Moreover, net interest expenses decreased as a result of a reduction in the balance of

interest-bearing loans, and there was a reduction in investment losses under net equity in earnings of affiliated companies.

Consolidated net income was 14.8 billion yen (US\$126 million) in the first half. Although there were no extraordinary gains such as the gain on settlement of litigation last year, we were still able to achieve an increase of 7.1 billion yen over the first half of fiscal 2005.

Comparison with First Half Projections Announced in July

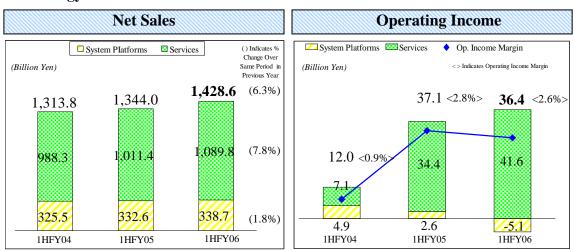
Although actual first-half sales of PCs were lower than the level we had projected in July, higher-than-anticipated sales in the domestic solutions/systems integration business, electronic components business, and outsourcing and other IT services businesses overseas, as well as earlier-than-expected pickup in demand for mobile phone base stations, resulted in overall sales that exceeded the projections we made in July.

Operating income exceeded the level projected in July by 15.6 billion yen. In addition to higher sales, the impact of manufacturing innovation initiatives and progress in reducing costs enabled us to absorb the negative effects of sales price reductions and other market fluctuation risks.

2. Results by Business Segment

Information on net sales (including intersegment sales) and operating income for the first half broken out by business segment is presented below. In accordance with the change in the method of allocating operating expenses initiated in this fiscal year, to facilitate comparisons with earlier periods, results for previous years have been restated on a comparable basis. (For further details, refer to page 22.)

Technology Solutions



Total first-half consolidated net sales in this segment were 1,428.6 billion yen (US\$12,107 million), up 6.3% over the first half of fiscal 2005. In Japan, although mobile phone base station sales decreased, sales in our solutions/systems integration business increased, and overall sales in Japan for the segment were on par with the first half of fiscal 2005. Overseas sales, however, posted a substantial increase of 23.3% compared to the same period in the previous year as a result of strong sales in outsourcing and other services businesses and higher sales of optical transmission systems and UNIX servers.

Operating income for the segment was 36.4 billion yen (US\$309 million), roughly the same level as for the first half of fiscal 2005. Higher operating profits in outsourcing and other services businesses, particularly overseas, were offset by the effect of lower year-on-year revenue for mobile phone base stations.

(1) System Platforms

Net sales in the System Platforms sub-segment were 338.7 billion yen (US\$2,871 million), up 1.8% from the first half of fiscal 2005. In Japan, sales of mobile phone base stations decreased in comparison with the first half of fiscal 2005, when demand was especially high. Overseas sales for

the sub-segment increased by 14.5% compared to the same period in the previous fiscal year, boosted by continued strong sales of optical transmission systems and a significant increase in sales of UNIX servers.

		First Half FY 2006	% Change from
		(Billion Yen)	1H FY 2005
Net Sales		338.7	1.8%
	Japan	237.5	-2.8%
	Overseas	101.1	14.5%

System Platforms posted an operating loss for the first half of 5.1 billion yen (US\$44 million), representing a deterioration of 7.8 billion yen in comparison to the first half of fiscal 2005. We continued manufacturing innovation efforts and made further progress in generating cost efficiencies. However, due to lower sales of mobile phone base stations compared to the first half of fiscal 2005, when demand was especially high, as well as intensified price competition worldwide and higher expenses associated with continued upfront strategic investments, our

server-related products business leveled off and, despite higher sales, profits declined for optical transmission systems.

We have established a worldwide network of system verification centers, where we provide customers with comprehensive pre-verification and evaluation services for platform products and system construction support in open-standard system environments. Adding to existing centers in Japan, Europe, the US, Singapore, and Korea, in this fiscal year we have established new Platform Solution Centers in Shanghai and Hong Kong in order to promote sales of platform products in China, where the IT market continues to expand rapidly.

(2) Services

Net sales in the Services sub-segment were 1,089.8 billion yen (US\$9,236 million), up 7.8% from the same period a year earlier. Sales in Japan were roughly at the same level as in the first half of last year. However, excluding the impact of the shift to the percentage of completion method implemented in the first half of fiscal 2005, which involved the aggregate recording at that time of sales from project work performed in previous years, sales in Japan increased by 2.5%. In our solutions/systems integration business, there were signs of a clear recovery centered on the financial services, manufacturing, and retail sectors. Overseas, Services sales remained strong in

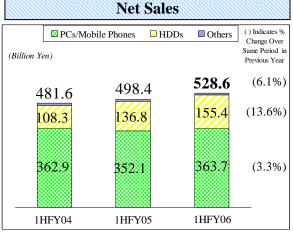
the UK, as well as in North America, where our business expanded as a result of acquisitions. Overseas sales for this sub-segment registered a 25.8% increase over the first half of fiscal 2005.

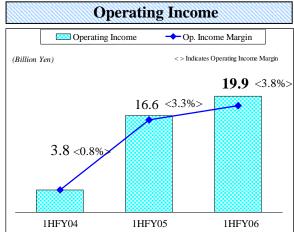
	First Half FY 2006	% Change from
	(Billion Yen)	1H FY 2005
Net Sales	1,089.8	7.8%
Japan	705.3	-0.1%
Overseas	384.5	25.8%

Operating income was 41.6 billion yen (US\$353 million), an improvement of 7.1 billion yen over the same period last year. The higher operating income was primarily attributable to the continued strength of our outsourcing services business in the UK and the expansion of our services business in North America as a result of acquisitions and other factors. In our solutions/systems integration business in Japan, expenses increased as a result of strategic investment in business proposal activities and other measures to expand our business, but we were able to maintain profitability as a result of higher sales and improved earnings.

We signed an agreement with SAP AG of Germany to become a SAP Global Services Partner, becoming the first Japan-based company with that designation. The agreement extends our longstanding partnership in the platforms area to include collaboration in the area of services. Going forward, through joint marketing activities worldwide with SAP, we will leverage our strength in industry know-how and service capability with SAP's strength in enterprise applications to help customers optimize their overall operations and boost their competitiveness.

Ubiquitous Product Solutions





Net sales in the Ubiquitous Product Solutions segment were 528.6 billion yen (US\$4,480 million), an increase of 6.1% over the same period last year. In Japan, sales increased by 1.9%. PC sales

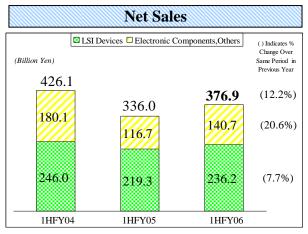
were sluggish as a result of weak consumer demand, but sales of mobile phones were firm. Overseas sales in the segment increased by 14.2%, driven by significantly higher sales of PCs and HDDs.

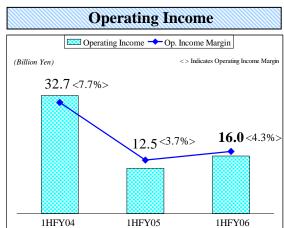
	First Half FY 2006	% Change from
	(Billion Yen)	1H FY 2005
Net Sales	528.6	6.1 %
Japan	335.0	1.9 %
Overseas	193.5	14.2 %

Operating income for Ubiquitous Product Solutions was 19.9 billion yen (US\$169 million), an improvement of 3.3 billion yen over the comparable period last year. Our PC and HDD businesses were strongly impacted by severe price competition both in Japan and overseas markets. However, thanks to increased sales of HDDs and mobile phones, as well as improved quality and cost efficiencies generated by our manufacturing innovation initiatives, overall income for the segment increased.

We commenced sales of new 2.5-inch HDDs with perpendicular magnetic recording technology. Looking ahead, we expect growth in the market for large-capacity HDDs for use in AV-compatible PCs, consumer electronics and other products, and we are working to steadily expand our lineup of high-quality products incorporating the newest technology.

Device Solutions





Net Sales of Device Solutions were 376.9 billion yen (US\$ 3,195 million), an increase of 12.2% compared to the first half of fiscal 2005. Steady demand for logic LSI devices, primarily for

automotive and digital appliance applications, and the effect of full-scale volume shipment from the Mie Plant's 300mm-wafer line since last September contributed to double-digit increases in sales both in Japan and overseas.

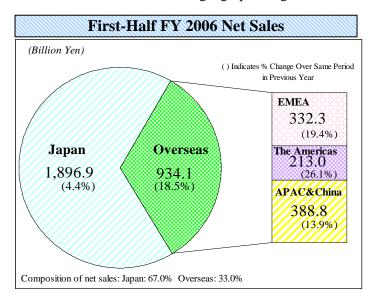
		First Half FY 2006	% Change from
		(Billion Yen)	1H FY 2005
Ne	t Sales	376.9	12.2 %
	Japan	215.6	13.0 %
	Overseas	161.3	11.0 %

Operating income for Device Solutions was 16.0 billion yen (US\$ 136 million), an increase of 3.5 billion yen over the same period last year. The positive impact of higher logic LSI device revenue was offset by the weight of increased development costs, resulting in income roughly on par with the first half of fiscal 2005 for the LSI Devices sub-segment. Other electronic components continued to perform favorably.

We have recently finalized a contract to purchase semiconductor fabrication facilities in Japan from Spansion Japan. These facilities will enable us to expand the production of standard technology logic LSI devices with a focus on flash memory-embedded microcontrollers for automotive systems and consumer electronics, which are expected to experience further market growth. In line with our strategy of focusing our resources on logic LSI devices, we will strive to strike a balance in strengthening both our standard technology logic LSI devices business and our advanced technology logic devices business, the latter centering on devices produced at the Mie Plant's 300mm-wafer fab.

Results by Geographic Segment

In order to strengthen our overseas business, we have designated senior executives as heads of regional operations in each of the following four areas: the Americas, EMEA (Europe, Middle East and Africa), China, and Asia-Pacific. Along with this change, we have renamed the Europe and Asia, Australasia & Others geographic segments as EMEA and APAC & China, respectively.



Operating Income

(Billion Yen)

		1H FY 2006	1H FY 2005	Change
Jap	oan	55.3	48.5	6.8
	EMEA	9.2	6.3	2.9
	The Americas	5.3	5.1	0.1
	APAC & China	7.0	6.6	0.3
Ov	rerseas	21.6	18.2	3.4

First-half fiscal 2006 net sales and operating income registered year-on-year increases in each geographic segment.

In Japan, net sales were 1,896.9 billion yen (US\$16,076 million), an increase of 4.4% over the first half of fiscal 2005, due in part to strong sales of mobile phones and electronic components. Operating income was 55.3 billion yen (US\$469 million), an increase of 6.8 billion yen over the same period last year.

Overseas, EMEA and the Americas recorded strong, double-digit sales growth. Combined operating income for the three overseas segments was 21.6 billion yen (US\$184 million), up 3.4 billion yen over the first half of fiscal 2005.

Net sales for EMEA were 332.3 billion yen (US\$2,816 million), an increase of 19.4% over the same period last year, bolstered by continued favorable performance of outsourcing services in the UK. Operating income was 9.2 billion yen (US\$79 million), a 2.9 billion yen increase over the first half of 2005.

In the Americas, the expansion of our North American services business through acquisitions and the strong performance of our optical transmission systems and UNIX server businesses contributed to net sales of 213.0 billion yen (US\$1,805 million), a 26.1% increase over the same period last year. Due in part to intensified price competition and an increase in development costs for optical transmission systems, operating income was 5.3 billion yen (US\$45 million), roughly on par with last year.

In APAC & China, favorable performance in HDDs and logic LSI devices contributed to net sales of 388.8 billion yen (US\$ 3,295 million), a 13.9% increase over the same period last year. Operating income was 7.0 billion yen (US\$60 million), roughly even with the first half of fiscal 2005.

Change in Method of Allocating Operating Expenses

We are reforming our business performance management system to better reflect the positioning of our various business units as independent operating entities under the consolidated framework and to delineate the responsibility of each to earn a return on investment. Accordingly, we have changed the method by which we allocate operating expenses for each business unit in our consolidated accounts to more clearly reflect the actual business situation. Previously, certain expenses for business unit support were accounted for as unallocated administrative expenses under "elimination & corporate." Beginning this fiscal year, expenses for each business unit that would be incurred if it were operated independently will be assessed to each respective business segment. Group-wide strategic expenses, such as basic research, which should provide a return to the entire Group, will continue to be accounted for under "elimination & corporate." In addition, the method for allocating expenses in each business unit attributable to the sales activities of sales and system engineering units has been changed to reflect the actual consolidated business situation.

The impact of these changes on the operating income of each business segments is as follows:

(Billion Yen)

	First Half (Actual)			
	Before	Before Impact of After		
	Change	Change	Change	
Technology Solutions	41.3	-4.8	36.4	
Ubiquitous Product				
Solutions	20.5	-0.5	19.9	
Device Solutions	17.8	-1.8	16.0	
Other Operations	4.8	-	4.9	
Elimination & Corporate	-33.8	7.1	-26.7	
Total	50.6	-	50.6	

Full Year (Projected)			
Before	Impact of	After	
Change	Change	Change	
185.0	-10.0	175.0	
30.0	=	30.0	
35.0	-5.0	30.0	
10.0	-	10.0	
-70.0	15.0	-55.0	
190.0	-	190.0	

In reporting operating income for the first half of fiscal 2006 broken out by geographic segment, in comparison to the previous allocation method, these changes have reduced operating income for Japan by 7.1 billion yen, and this amount has been added to "elimination & corporate." There is no impact on any other geographic segment.

3. Financial Condition

Summary of Cash Flows

/D '1'		T7 \
/ D 1	1101	Yen)
		1 611)

First Half FY 2006	Change from 1H FY 2005
184.0	41.0
-119.0	-14.8
65.0	26.2
	FY 2006 184.0 -119.0

One-time benefit due to non-trading days
About 60.0 bil. yen
About 20.0 bil. yen
About 80.0 bil. yen

Cash Flows from Financing Activities	-73.5	-58.3
--------------------------------------	-------	-------

Net cash provided by operating activities in the first half of fiscal 2006 was 184.0 billion yen, reflecting depreciation expenses from logic LSI device investments, higher profits and other factors. This represents an increase of 41.0 billion yen compared to the same period in fiscal 2005. However, taking into account last year's 15.9 billion yen gain on settlement of litigation, and excluding the 60.0 billion yen one-time cash benefit, due to the effect of non-trading days at end of period on trade payables, the results were roughly even with the first half of fiscal 2005.

Net cash used in investing activities was 119.0 billion yen, an increase of 14.8 billion yen in outflow compared to the same period in the prior fiscal year. This was primarily attributable to capital expenditure for capacity expansion at the Mie Plant's Fab No. 1 300mm-wafer fabrication facility.

Free cash flow, the sum of operating and investment cash flows, was 65.0 billion yen, which reflects, in part, the impact stemming from the last day of the period falling on a Saturday.

As a result of applying free cash flow to cover a portion of the 100.0 billion yen in bond redemptions, among other factors, net cash used in financing activities was 73.5 billion yen. The balance of cash and cash equivalents at the end of the first half was 415.5 billion yen, a decrease of 5.3 billion yen compared to the end of fiscal 2005.

Change from

Assets, Liabilities, and Net Assets

(Billion Yen) Change From

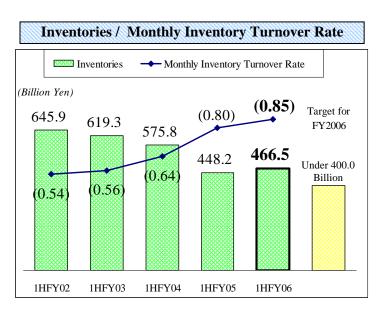
	First Half FY 2006	First Half FY 2005	End of FY 2005
Total Assets	3,768.2	156.3	-38.9
Inventories	466.5	18.2	57.8
Interest-Bearing Loans	882.3	-206.1	-46.2
Net Interest-Bearing Loans	468.5	-139.7	-38.7
Net Assets	1,077.1	92.3	-12.8
Shareholders' Equity	789.0	59.9	8.4
		_	
D/E Ratio	0.98	-0.35	-0.03
Net D/E Ratio	0.52	-0.22	-0.03

End of

Total assets at the end of the first half were 3,768.2 billion yen, up 156.3 billion yen from the end of the same period in the prior fiscal year. This was due in large part to an increase in trade receivables resulting from higher revenue and an increase in property, plant and equipment less accumulated depreciation relating to the investment in capacity expansion at the Mie Plant. Inventories stood at 466.5 billion yen, an increase of 18.2 billion yen over the end of the same period in the preceding fiscal year. The increase in inventories was in preparation for sales anticipated in the third quarter. The monthly inventory turnover rate, which is an indication of the efficiency of asset utilization, improved by 0.05, to 0.85 times.

Total liabilities were 2,691.0 billion yen, an increase of 63.9 billion yen over the end of the same period of the prior fiscal year. Trade payables increased in preparation for the higher sales anticipated in the third quarter and due to the effect of non-trading days at end of period. As a result of the redemption of bonds and the repayment of loans, the balance of interest-bearing loans totaled 882.3 billion yen at the end of the first half, a decrease of 206.1 billion yen from the end of the same period in the prior fiscal year.

Net assets were 1,077.1 billion yen, an increase of 92.3 billion yen compared to the end of the same period in the prior fiscal year. This was due primarily to the increase in shareholders' equity of 59.9 billion yen, resulting from higher profits and other factors. The D/E ratio of 0.98 was within the target of 1.0 set at the end of fiscal 2004.



4. Basic Stance on the Group's Business

Information technology has come to permeate nearly every aspect of our daily lives, greatly expanding convenience and producing dramatic changes, as the era of ubiquitous networking continues to take shape. In the corporate world, IT has become more deeply ingrained in core business processes, and it is moving from being solely an efficiency-enhancing tool to playing an essential role in companies' business development activities. Along with this trend, IT systems deployed in business and societal infrastructures have become increasingly sophisticated and complex, and the requirement for high system reliability is more important than ever.

The Fujitsu Group continually seeks to create new value by providing customers with comprehensive solutions comprising highly reliable high-performance products and services based on powerful technologies. Through this, we aim to grow, realize profits and foster mutually beneficial relationships in our communities worldwide. Based on a thorough understanding of the environments in which our customers operate, the overall nature of their operations, and their business challenges, we create and deploy IT solutions that contribute to the growth and development of their businesses. In addition, we fully realize that the stable operation of IT systems is critical in supporting the activities of businesses and society as a whole, and we are therefore renewing our focus on raising operational quality. In so doing, we seek to grow together with our customers as a valued and trusted business partner.

5. Medium-Term Business Strategy and Priority Tasks

Worldwide, investment in IT is growing at a moderate pace. In Japan as well, while there are differences among individual industries and companies, overall, a gradually more active posture on IT spending has become apparent. In line with economic recovery, the services business is expected to see modest growth. On the other hand, we foresee downward pressure on prices for servers, network equipment and other products as attention shifts to lower-priced models, suggesting that our operating environment will remain difficult going forward. Despite these challenges, we will continue to strive for the earnings capacity that will enable us to achieve steady profitable growth.

In fiscal 2004, we articulated and began pursuing four key challenges facing the Fujitsu Group: to strengthen our existing businesses, to create and cultivate new businesses, to reform our organization and approach, and to reform our management systems. Since then, the entire Group has pulled together to address these challenges, and we intend to redouble and culminate our efforts to meet these challenges in fiscal 2006.

1) Strengthening Our Existing Businesses

We are working to raise quality, lower costs and increase speed in every facet of our operations, including design, development, manufacturing and sales. Since November of last year we have been performing comprehensive inspections of our customers' systems in order to improve operational reliability. In addition, we have enhanced our quality assurance activities in contract software development projects so as to control the incidence of loss-generating projects, and we are continuing efforts to make the development process even more efficient. In manufacturing as well, we are advancing manufacturing innovation initiatives across our entire supply chain.

In our services business, we are strengthening our operational and packaged services businesses, which we expect to provide a stable flow of earnings, in order to enhance earnings capacity. Moreover, we are actively pursuing product-specific sales promotion efforts to expand sales of our server, storage, network, middleware and other products, and we are continuing to establish facilities in Japan and overseas for the verification of customers' systems. In our electronic devices business, construction has begun on a new large-scale production facility that will utilize our

leading-edge 65nm technology and is scheduled to come online in April 2007. In addition, we are purchasing semiconductor fabrication facilities from Spansion Japan to help reinforce earnings in our standard logic products business.

2) Creating and Cultivating New Businesses

We recognize that in order for our business to grow, it is essential that we increase our presence in markets outside Japan that have strong growth prospects. To help strengthen our system platforms business, last fiscal year we opened system verification facilities in Singapore, Korea, and California in the US, and this fiscal year we have added new facilities in Shanghai and Hong Kong. Moreover, we are leveraging our strategic alliance with EDS to expand sales of our servers. In services, meanwhile, we are strengthening our collaboration with SAP and developing joint sales promotion programs with them.

In Japan, we are concentrating on markets where high growth is anticipated through efforts that include providing a systematic framework of interoperable business process and industry-specific applications for small- and medium-sized enterprises.

Understanding that the real growth of IT in the future will be on the front lines of business, we are continuing to promote IT-enabled frontline innovation in areas such as sales and marketing, development, manufacturing, procurement and distribution, as well as in fields that touch people's daily lives, such as medical and nursing care, education, and entertainment. For example, we are seeking to further open up new business areas with worldwide promotion of our highly secure contactless palm vein authentication devices and the deployment of RFID systems that are pioneering sophisticated new applications in the retail industry and other fields.

3) Reforming Our Organization and Approach

We have been implementing various organizational reforms throughout the Fujitsu Group to provide speedier service to customers and one-stop support over the entire IT system lifecycle.

In Japan, we have been continuing to reform our sales processes, for example, by reinforcing pipeline management to get a better grasp of the progress of business deals and optimizing proposals to better meet the needs of customers. Furthermore, in June of this year we reorganized our overseas business promotion structure, dividing overseas markets into four principal regions and appointing a head of regional operations in each. Under the new structure, we are working to expand our overseas business by forging closer ties in each of these regional markets and utilizing our local operational bases to provide speedier and more nuanced response.

4. Reforming Our Management Systems

Based on the mission, values and code of conduct set forth in *The FUJITSU Way*, we will in our actions and principles continue to emphasize sustainability in the management of our business. Moreover, in order to pursue management efficiency and at the same time control risk arising from our business activities, we will continue to strengthen our corporate governance.

We are currently undertaking Group-wide projects designed to improve our internal business processes and strengthen internal control functions. This will enable us to continue to promote a business execution structure for the Group that is not only efficient but also law-abiding and proper. In addition, believing that our people are our greatest asset, we are continuing to bolster efforts to train, utilize and strengthen our human resources.

We will work unceasingly to meet these challenges, serve as a trusted partner to our customers, and pursue further reforms as a global company that contributes to the creation of a rich and dynamic networked economy, earning the trust of our customers and society at large.

6. Second-Quarter Financial Results

Profit and Loss

		Second Quarter	% Change
		FY 2006	from 2Q
		(Billion Yen)	FY 2005
Ne	t Sales	1,259.4	8.0%
	Japan	814.4	3.4%
	Overseas	445.0	17.7%

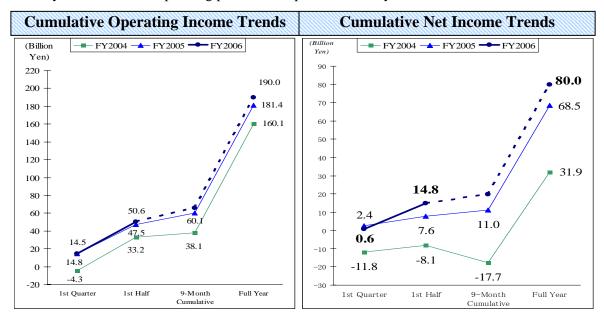
	(Billion Yen)					
	Second Quarter FY 2006	Change from 2Q FY 2005				
Operating Income	36.0	3.3				

Second-quarter consolidated net sales were 1,259.4 billion yen (US\$10,673 million), a year-on-year increase of 8%. This represents the largest year-on-year rate of increase in net sales since reporting of quarterly results was introduced in fiscal 2001. Thanks to the favorable performance of our outsourcing and other services-related businesses, as well as growth in sales of HDDs, optical transmission systems and UNIX servers, overseas sales increased by 17.7%. In Japan, sales of solutions/systems integration services increased, particularly in the financial services sector as well as in the manufacturing and retail sectors, and sales of LSI devices as well as electronic components and mobile phones also expanded.

Consolidated operating income in the second quarter was 36.0 billion yen (US\$306 million), an increase of 3.3 billion yen over the corresponding quarter of fiscal 2005. Intense price competition continued to affect our optical transmission systems, server-related and other businesses, which we have been expanding in global markets. Positive factors, however, such as the continued strong performance of our outsourcing and other services businesses, particularly overseas, the effects of higher sales of solutions/systems integration services, HDDs, mobile phones and other products, and our success in reducing costs, enabled us to record an overall increase in operating income compared to the second quarter of fiscal 2005.

In other income (expenses), there was a reduction in the amortization of unrecognized obligation for retirement benefits of 0.7 billion yen, representing a significant decrease from the amount of 8.2 billion yen reported in the second quarter of fiscal 2005. This was due to the pension system revisions that took place in September 2005, as well as the effect of the rise in stock market prices at the end of fiscal 2005. In addition, there was an improvement in investment losses under net equity in earnings of affiliated companies.

Net income for the second quarter was 14.1 billion yen (US\$120 million), an increase of 9.0 billion yen over the corresponding period in the previous fiscal year.



7. FY 2006 Earnings Projections

In the first half of fiscal 2006, our consolidated net sales and operating income exceeded the projected levels we announced in July. We were able to achieve these results because of the strong performance of our services business, particularly overseas, and solid results in network equipment, HDDs, electronic components, and other products. We were also able to achieve a higher level of profitability this period, as reflected by a year-on-year increase in first-half net income that was even greater than the increase in operating income. This was the result of a significant improvement in non-operating items, including a substantial reduction in the amortization of unrecognized obligation for retirement benefits as a result of pension system revisions that took place in September of 2005 and the effect of the rise in stock prices that occurred at the end of fiscal 2005, as well as lower net interest expenses and improvement in investment losses under net equity in earnings of affiliated companies.

For the third quarter, we expect market demand both in Japan and overseas to remain favorable as we enter the year-end holiday shopping season, and we are projecting net sales of 1,250.0 billion yen, a substantial increase of 11.5% over the third quarter of fiscal 2005. Despite this projected sales growth, however, because we expect expenses associated with upfront investments, primarily in our logic LSI device and server businesses, to remain high and, because we expect global price competition to further intensify, we project operating income to be slightly above the level of last year's third quarter.

Regarding projections for fiscal 2006 full-year consolidated earnings, we have not changed the forecast we issued in July. Although first-half operating income was higher than projected, it only slightly exceeded the level reported in the first half of fiscal 2005, and uncertainties remain regarding the current fiscal year's fourth quarter, in which both sales and operating income tend to be concentrated for our system products and solutions/systems integration businesses. There are also uncertainties regarding market trends for HDDs, logic LSI devices, and other products. In addition, while demand in global markets is increasing in IT services, hardware and components, price competition is also intensifying.

We will continue to make every effort to meet the earnings targets set at the start of the fiscal year.

Fiscal 2006 Full-Year Earnings Forecast

	FY 2006 (Forecast)	Change vs. July Projection
Net Sales	5,200.0	-
Operating Income	190.0	-
Net Income	80.0	-

(Billion Yen)
FY 2005
(Actual)
4,791.4
181.4
68.5

Quarterly Breakdown of Net Sales and Operating Income for Fiscal 2006

(Billion Yen)

	1Q (Actual)	2Q (Actual)	3Q (Forecast)	4Q (Forecast)
Net Sales	1,102.8	1,259.4	1,250.0	1,587.6
Operating Income	14.5	36.0	15.0	124.3

Quarterly Breakdown of Net Sales and Operating Income for Fiscal 2005

(Billion Yen)

	1Q 2Q (Actual)		3Q (Actual)	4Q (Actual)
Net Sales	1,026.3	1,165.9	1,121.4	1,477.6
Operating Income	14.8	32.7	12.5	121.3

*These materials may contain forward-looking statements that are based on management's current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. Actual results may differ materially from those projected or implied in the forward-looking statements due to, without limitation, the following factors:

- General economic and market conditions in key markets (particularly in Japan, North America and Europe)
- Rapid changes in the high-technology market (particularly semiconductors, PCs, etc.)
- Fluctuations in exchange rates or interest rates
- Fluctuations in capital markets
- Intensifying price competition
- Changes in market positioning due to competition in R&D
- Changes in the environment for the procurement of parts and components
- Changes in competitive relationships relating to collaborations, alliances and technical provisions
- Potential emergence of unprofitable projects
- Changes in accounting policies

Part III: Supplementary Information (Including Forecasts for FY2006)

a. Consolidated Business Segment Information

(1) Net Sales* and Operating Income

(1) Net Sales" and Operating Income							
	Ye				Yen		
	(billi				(billions)		
	FY 2	.005			FY 2006		
	1st Half (Actual)	Full Year (Actual)	1st Half (Actual)	Change vs. 1H FY05 (%)	Full Year (Forecast)	Change vs. FY05 (%)	Change vs. previous forecast** (Bil. Yen)
Technology Solutions							
Japan Y	950.0	2,092.2	942.9	-0.8	2,150.0	+2.8	_
Overseas	394.0	891.6	485.7	+23.3	1,030.0	+15.5	-
Total	1,344.0	2,983.9	1,428.6	+6.3	3,180.0	+6.6	-
Operating Income [Operating Income Margin]	37.1 [2.8%]	153.0 [5.1%]	36.4 [2.6%]	-1.8	175.0 [5.5%]	+14.4	-10.0 [-0.3%]
	[2.670]	[3.170]	[2.070]		[3.370]		[-0.5%]
System Platforms					•••	40.4	- 0
Operating Income	2.6	24.5	-5.1	-	20.0	-18.6	-5.0
[Operating Income Margin]	[0.8%]	[3.4%]	[-1.5%]		[2.7%]		[-0.6%]
Services							
Operating Income	34.4	128.4	41.6	+20.9	155.0	+20.7	-5.0
[Operating Income Margin]	[3.4%]	[5.7%]	[3.8%]		[6.4%]		[-0.2%]
Ubiquitous Product Solutions							
Japan	328.9	700.8	335.0	+1.9	730.0	+4.2	-
Overseas	169.5	359.0	193.5	+14.2	430.0	+19.8	<u>-</u>
Total	498.4	1,059.9	528.6	+6.1	1,160.0	+9.4	-
Operating Income	16.6	34.8	19.9	+19.8	30.0	-13.8	_
[Operating Income Margin]	[3.3%]	[3.3%]	[3.8%]		[2.6%]		-
Device Solutions							
Japan	190.7	399.0	215.6	+13.0	460.0	+15.3	_
Overseas	145.2	308.4	161.3	+11.0	350.0	+13.5	_
Total	336.0	707.5	376.9	+12.2	810.0	+14.5	-
Operating Income	12.5	29.5	16.0	+28.0	30.0	+1.7	-5.0
[Operating Income Margin]	[3.7%]	[4.2%]	[4.3%]	120.0	[3.7%]	11.7	[-0.6%]
Other Operations	1610	226.5	170.0	~ ~	250.0	4.0	
Japan	161.3	336.5	170.3	+5.6	350.0	+4.0	-
Overseas Total	49.4 210.8	110.8 447.3	235.0	+31.0	120.0 470.0	+8.3 +5.1	
Operating Income	2.0	7.6	4.9	+135.6	10.0	+30.2	-
[Operating Income Margin]	[1.0%]	[1.7%]	[2.1%]		[2.1%]		-
Elimination							
Sales	(197.0)	(407.3)	(206.9)	-	(420.0)	-	-
Operating Income	(20.8)	(43.5)	(26.7)	-	(55.0)	-	+15.0
Total							
Japan	1,469.8	3,199.8	1,503.3	+2.3	3,360.0	+5.0	-
Overseas	722.4	1,591.5	859.0	+18.9	1,840.0	+15.6	_
Total	2,192.3	4,791.4	2,362.3	+7.8	5,200.0	+8.5	-
Operating Income Y	47.5	181.4	50.6	+6.4	190.0	+4.7	
[Operating Income Margin]	[2.2%]	[3.8%]	[2.1%]	+0.4	[3.7%]	+4./	-
[Operating income wargin]	[2.270]	[3.6%]	[2.170]		[3.7%]		

Note: * Includes intersegment sales.

Figures for previous fiscal years have been restated for comparison purposes with new method of allocating operating expenses, which has been introduced this fiscal year. See page 22 for further details.

^{**} Previous forecast as of July 27, 2006.

(2) Net Sales* by Principal Products and Services

Change vs. Fy 2005 Fy 2006 Fy 2006	us
Ist Half (Actual) Full Year (Actual) 1st Half (Actual) Change vs. 1H FY05 (%) Full Year (Forecast) Change vs. FY05 (%) Change vs. FY05 (%) Change vs. FY05 (%) Change vs. forecast Technology Solutions System Products Y 156.1 354.2 161.7 +3.6 380.0 +7.3 Network Products 176.5 363.4 176.9 +0.3 370.0 +1.8	us
Ist Half (Actual) Full Year (Actual) 1st Half (Actual) Change vs. (H FY05 (%) Full Year (Forecast) Change vs. (FY05 (%) previous forecast) Technology Solutions System Products Y 156.1 354.2 161.7 +3.6 380.0 +7.3 Network Products 176.5 363.4 176.9 +0.3 370.0 +1.8	us
System Products Y 156.1 354.2 161.7 +3.6 380.0 +7.3 Network Products 176.5 363.4 176.9 +0.3 370.0 +1.8	
Network Products 176.5 363.4 176.9 +0.3 370.0 +1.8	
	-
System Platforms 332.6 717.6 338.7 ± 1.8 750.0 ± 4.5	-
532.0 111.0 530.1 ±1.0 150.0 ±4.5	
Solutions / SI 457.5 1,020.4 494.1 +8.0 1,090.0 +6.8	-
Infrastructure Services 472.5 1,037.2 525.6 +11.2 1,120.0 +8.0	-
Others 81.2 208.5 70.0 -13.8 220.0 +5.5	
Services 1,011.4 2,266.2 1,089.8 +7.8 2,430.0 +7.2	
Total 1,344.0 2,983.9 1,428.6 +6.3 3,180.0 +6.6	
Ubiquitous Product Solutions	
PCs / Mobile Phones 352.1 756.6 363.7 +3.3 800.0 +5.7	-
Hard Disk Drives 136.8 285.4 155.4 +13.6 340.0 +19.1	-
Others 9.4 17.8 9.3 -0.3 20.0 +11.8	-
Total 498.4 1,059.9 528.6 +6.1 1,160.0 +9.4	_
Device Solutions	
LSI Devices 219.3 460.1 236.2 +7.7 510.0 +10.8	-
Electronic Components, Others Y 116.7 247.4 140.7 +20.6 300.0 +21.2	-
Total 336.0 707.5 376.9 +12.2 810.0 +14.5	

Note: * Includes intersegment sales.

^{**} Previous forecast as of July 27, 2006.

b. R&D Expenses

	Ye	en	Yen							
	(billi	ons)	(billions)							
	FY 2	005		_						
	1st Half (Actual)	Full Year (Actual)	1st Half (Actual)	Change vs. 1H FY05 (%)	Full Year (Forecast)	Change vs. FY05 (%)	Change vs. previous forecast* (Bil. Yen)			
	121.0	241.5	127.3	+5.2	255.0	+5.6	-			
As % of sales	5.5%	5.0%	5.4%		4.9%					

c. Capital Expenditures, Depreciation

		Ye		Yen (billions)						
	-	(billi FY 2		FY 2006						
		1st Half (Actual)	Full Year (Actual)	1st Half (Actual)	Change vs. 1H FY05 (%)	Full Year (Forecast)	Change vs. FY05 (%)	Change vs. previous forecast* (Bil. Yen)		
Capital Expenditures	_									
Technology Solutions	Y	40.6	93.1	48.9	+20.5	120.0	+28.8	-		
Ubiquitous Product Solutions		9.4	19.4	13.4	+42.0	30.0	+54.4	-		
Device Solutions		70.4	115.5	89.0	+26.4	180.0	+55.7	-		
Corporate and others	_	9.1	21.8	9.8	+7.3	20.0	-8.3			
Total	Y_	129.6	249.9	161.2	+24.3	350.0	+40.0			
Japan		104.3	190.6	133.4	+27.8	290.0	+52.1	-		
Overseas		25.3	59.3	27.7	+9.8	60.0	+1.2	-		
Depreciation		77.5	169.8	89.4	+15.4	220.0	+29.5	-		

d. Cash Flows

		FY 2	005		FY 2006	(Billion Yen)
	_	1st Half (Actual)	Full Year (Actual)	1st Half (Actual)	Full Year (Forecast)	Change vs. previous forecast*
(A) Cash flows from operating activities	Y	143.0	405.5	184.0	530.0	-
[Net income]		[7.6]	[68.5]	[14.8]	[80.0]	-
[Depreciation **]		[112.5]	[242.3]	[125.2]	[300.0]	-
[Others]		[22.7]	[94.6]	[43.9]	[150.0]	-
(B) Cash flows from investing activities	_	(104.1)	(234.6)	(119.0)	(360.0)	
(C) Free cash flow (A)+(B)		38.8	170.8	65.0	170.0	-
(D) Cash flows from financing activities	_	(15.1)	(207.8)	(73.5)	(170.0)	
(E) Total (C)+(D)	Y_	23.6	(36.9)	(8.4)	0.0	

Note: * Previous forecast as of July 27, 2006.

^{**} Including amortization of goodwill.

e. Exchange Rates Average Rates for		FY 2	2005	FV	2006
Average Rates for		1st Half (Actual)	2nd half (Actual)	1st Half (Actual)	2nd Half (Forecast)
		\$1=109 yen €1=136 yen £1=199 yen	\$1=117 yen €1=140 yen £1=205 yen	\$1=115 yen €1=146 yen £1=214 yen	\$1=115 yen €1=135 yen £1=200 yen
f. PC Shipments					
	FY 20	005		FY 2006	(Million Units)
	1st Half (Actual)	Full Year (Actual)	1st Half (Actual)	Full Year (Forecast)	Change vs. previous forecast*
	3.67	8.25	3.70	9.00	-
g. Mobile Phone Shipments					
	FY 20	05		FY 2006	(Million Units)
	1st Half (Actual)	Full Year (Actual)	1st Half (Actual)	Full Year (Forecast)	Change vs. previous forecast*
	1.68	3.62	1.85	3.50	-
h. HDD Production					
	FY 20	005		FY 2006	(Million Units)
	1st Half (Actual)	Full Year (Actual)	1st Half (Actual)	Full Year (Forecast)	Change vs. previous forecast*
	12.18	25.21	14.49	33.00	-0.500
i. Employees					
	<u>.</u> -	2005/3/31	2005/9/30	2006/3/31	(Thousands) 2006/9/30
	Japan [Parent Company]	101 [34]	100 [37]	99 [37]	100 [37]

Overseas_ Total

Note: * Previous forecast as of July 27, 2006.