

## 8. Full-Year Consolidated Geographic Segment Information

### a. Net Sales and Operating Income

		Yen (millions)		
		FY 2006 (4/1/06-3/31/07)	FY 2005 (4/1/05-3/31/06)	Change (%)
<b>Japan</b>	Sales	<b>Y 4,077,148</b>	3,944,401	+3.4
	Operating Income	<b>191,864</b>	171,153	+12.1
	[Operating Income Margin]	<b>[4.7%]</b>	[4.3%]	
<b>EMEA</b>	Sales	<b>736,360</b>	632,542	+16.4
	Operating Income	<b>24,131</b>	22,950	+5.1
	[Operating Income Margin]	<b>[3.3%]</b>	[3.6%]	
<b>The Americas</b>	Sales	<b>442,326</b>	363,476	+21.7
	Operating Income	<b>8,465</b>	13,575	-37.6
	[Operating Income Margin]	<b>[1.9%]</b>	[3.7%]	
<b>APAC &amp; China</b>	Sales	<b>807,166</b>	718,850	+12.3
	Operating Income	<b>11,680</b>	14,919	-21.7
	[Operating Income Margin]	<b>[1.4%]</b>	[2.1%]	
<b>Elimination</b>	Sales	<b>(962,837)</b>	(867,853)	-
	Operating Income	<b>(54,052)</b>	(41,109)	-
<b>Total</b>	Sales	<b>5,100,163</b>	4,791,416	+6.4
	Operating Income	<b>Y 182,088</b>	181,488	+0.3
	[Operating Income Margin]	<b>[3.6%]</b>	[3.8%]	

Notes:

\* Includes intersegment sales.

\*\* From mid-year fiscal 2006, certain overseas geographic segment categorizations have been changed; specifically, the former "Europe" segment has been changed to "EMEA" (EMEA = Europe, Middle East and Africa) and the former "Asia, Australasia & Others" has been changed to "APAC & China" (APAC = Asia-Pacific).

\*\*\* Figures for fiscal 2005 have been restated for comparison purposes in accordance with the new method of allocating operating expenses that was introduced at mid-year fiscal 2006.

### b. Net Overseas Sales by Customer's Geographic Location

		Yen (millions)		
		FY 2006 (4/1/06-3/31/07)	FY 2005 (4/1/05-3/31/06)	Change (%)
<b>EMEA</b>		<b>Y 795,877</b>	689,774	+15.4
<b>The Americas</b>		<b>472,975</b>	388,131	+21.9
<b>APAC &amp; China</b>		<b>556,403</b>	513,669	+8.3
<b>Total</b>		<b>Y 1,825,255</b>	1,591,574	+14.7

Notes:

\* Sales to unaffiliated customers.

\*\* From mid-year fiscal 2006, certain overseas geographic segment categorizations have been changed; specifically, the former "Europe" segment has been changed to "EMEA" (EMEA = Europe, Middle East and Africa) and the former "Asia, Australasia & Others" has been changed to "APAC & China" (APAC = Asia-Pacific).