

13. Fourth-Quarter Consolidated Business Segment Information

a. Net Sales and Operating Income

		Yen (millions)			
		4Q FY 2006 (1/1/07-3/31/07)	4Q FY 2005 (1/1/06-3/31/06)	Change (%)	
Technology Solutions	Japan	Y 701,184	699,089	+0.3	
	Overseas	310,399	271,469	+14.3	
	Total	<u>1,011,583</u>	<u>970,558</u>	+4.2	
	Operating Income	112,590	109,830	+2.5	
	[Operating Income Margin]	[11.1%]	[11.3%]		
	<i>System Platforms</i>				
	Operating Income	21,843	32,578	-33.0	
	[Operating Income Margin]	[10.3%]	[13.8%]		
	<i>Services</i>				
	Operating Income	90,747	77,252	+17.5	
[Operating Income Margin]	[11.4%]	[10.5%]			
Ubiquitous Product Solutions	Japan	213,410	212,601	+0.4	
	Overseas	102,861	93,918	+9.5	
	Total	<u>316,271</u>	<u>306,519</u>	+3.2	
	Operating Income	20,550	12,194	+68.5	
[Operating Income Margin]	[6.5%]	[4.0%]			
Device Solutions	Japan	127,282	107,952	+17.9	
	Overseas	70,819	80,904	-12.5	
	Total	<u>198,101</u>	<u>188,856</u>	+4.9	
	Operating Income	2,474	8,475	-70.8	
[Operating Income Margin]	[1.2%]	[4.5%]			
Other Operations	Japan	91,249	94,446	-3.4	
	Overseas	38,770	33,311	+16.4	
	Total	<u>130,019</u>	<u>127,757</u>	+1.8	
	Operating Income	2,699	3,333	-19.0	
[Operating Income Margin]	[2.1%]	[2.6%]			
Elimination	Sales	(115,751)	(116,048)	-	
	Operating Income	(13,983)	(12,510)	-	
Total	Japan	1,043,082	1,020,112	+2.3	
	Overseas	497,141	457,530	+8.7	
	Total	<u>1,540,223</u>	<u>1,477,642</u>	+4.2	
	Operating Income	Y 124,330	121,322	+2.5	
[Operating Income Margin]	[8.1%]	[8.2%]			

Note:

Includes intersegment sales. Figures for fiscal 2005 have been restated for comparison purposes in accordance with the new method of allocating operating expenses that was introduced at mid-year fiscal 2006.

b. Net Sales by Principal Products and Services

		Yen (millions)		
		4Q FY 2006 (1/1/07-3/31/07)	4Q FY 2005 (1/1/06-3/31/06)	Change (%)
Technology Solutions				
	System Products	Y 122,860	126,369	-2.8
	Network Products	89,745	109,050	-17.7
	<i>System Platforms</i>	<u>212,605</u>	<u>235,419</u>	-9.7
	Solutions / SI	353,686	337,833	+4.7
	Infrastructure Services	356,817	309,854	+15.2
	Others	88,475	87,452	+1.2
	<i>Services</i>	<u>798,978</u>	<u>735,139</u>	+8.7
	Total	<u>1,011,583</u>	<u>970,558</u>	+4.2
Ubiquitous Product Solutions				
	PCs / Mobile Phones	228,224	225,897	+1.0
	Hard Disk Drives	82,957	75,534	+9.8
	Others	5,090	5,088	+0.0
	Total	<u>316,271</u>	<u>306,519</u>	+3.2
Device Solutions				
	LSI Devices	125,000	123,800	+1.0
	Electronic Components, Others	73,101	65,056	+12.4
	Total	Y 198,101	<u>188,856</u>	+4.9

Note:

Includes intersegment sales.