

Part III: Supplementary Information

1. Consolidated Business Segment Information

(1) Net Sales* and Operating Income

		Yen (billions)		Change (Billion Yen)	Yen (billions)		Change (%) FY04 to Revised FY05
		FY 2005 (Forecast)			FY 2004		
		Previous*	Revised**		(Actual)	Revised FY05	
Technology Solutions							
Japan	Y	2,160.0	2,150.0	-10.0	2,157.6	-0.4	
Overseas		860.0	870.0	+10.0	776.7	+12.0	
Total	Y	3,020.0	3,020.0	-	2,934.4	+2.9	
Operating Income	Y	180.0	175.0	-5.0	142.0	+23.2	
[Operating Income Margin]		[6.0%]	[5.8%]		[4.8%]		
<i>System Platforms</i>							
Operating Income		40.0	35.0	-5.0	45.1	-22.5	
[Operating Income Margin]		[5.6%]	[4.9%]		[6.2%]		
<i>Services</i>							
Operating Income		140.0	140.0	-	96.8	+44.5	
[Operating Income Margin]		[6.1%]	[6.1%]		[4.4%]		
Ubiquitous Product Solutions							
Japan		700.0	700.0	-	733.0	-4.5	
Overseas		350.0	350.0	-	298.3	+17.3	
Total		1,050.0	1,050.0	-	1,031.4	+1.8	
Operating Income		25.0	25.0	-	31.3	-20.2	
[Operating Income Margin]		[2.4%]	[2.4%]		[3.0%]		
Device Solutions							
Japan		390.0	390.0	-	474.8	-17.9	
Overseas		290.0	300.0	+10.0	319.9	-6.2	
Total		680.0	690.0	+10.0	794.7	-13.2	
Operating Income		20.0	25.0	+5.0	32.5	-23.3	
[Operating Income Margin]		[2.9%]	[3.6%]		[4.1%]		
Other Operations							
Japan		310.0	310.0	-	297.4	+4.2	
Overseas		100.0	100.0	-	79.7	+25.4	
Total		410.0	410.0	-	377.2	+8.7	
Operating Income		10.0	10.0	-	9.0	+10.5	
[Operating Income Margin]		[2.4%]	[2.4%]		[2.4%]		
Elimination							
Sales		(360.0)	(370.0)	-10.0	(375.0)	-	
Operating Income		(60.0)	(60.0)	-	(54.8)	-	
Total							
Japan		3,250.0	3,240.0	-10.0	3,340.6	-3.0	
Overseas		1,550.0	1,560.0	+10.0	1,422.0	+9.7	
Total		4,800.0	4,800.0	-	4,762.7	+0.8	
Operating Income	Y	175.0	175.0	-	160.1	+9.2	
[Operating Income Margin]		[3.6%]	[3.6%]		[3.4%]		

* Includes intersegment sales

**Previous forecast as of October 27, 2005

(2) Net Sales* by Principal Products and Services

	Yen (billions) FY 2005 (Forecast)		Change (Billion Yen)	Yen (billions) FY 2004	
	Previous*	Revised		(Actual)	Change (%)
Technology Solutions					
System Products	Y 370.0	350.0	-20.0	380.1	-7.9
Network Products	340.0	360.0	+20.0	353.8	+1.7
<i>System Platforms</i>	710.0	710.0	-	734.0	-3.3
Solutions / SI	1,025.0	1,025.0	-	1,002.6	+2.2
Infrastructure Services	1,070.0	1,070.0	-	976.1	+9.6
Others	215.0	215.0	-	221.5	-3.0
<i>Services</i>	2,310.0	2,310.0	-	2,200.4	+5.0
Total	3,020.0	3,020.0	-	2,934.4	+2.9
Ubiquitous Product Solutions					
PCs / Mobile Phones	750.0	750.0	-	776.1	-3.4
Hard Disk Drives	280.0	280.0	-	235.5	+18.9
Others	20.0	20.0	-	19.7	+1.3
Total	1,050.0	1,050.0	-	1,031.4	+1.8
Device Solutions					
LSI Devices	450.0	450.0	-	468.2	-3.9
Electronic Components, Others	Y 230.0	240.0	+10.0	326.5	-26.5
Total	680.0	690.0	+10.0	794.7	-13.2

* Includes intersegment sales

**Previous forecast as of October 27, 2005

2. R&D Expenses

	Yen (billions)		Change	Yen (billions)
	FY 2005 (Forecast)			FY 2004
	Previous*	Revised	(Billion Yen)	(Actual)
	245.0	245.0	-	240.2
As % of sales	5.1%	5.1%	-	5.0%

3. Capital Expenditures, Depreciation

		Yen (billions)		Change	Yen (billions)
		FY 2005 (Forecast)			FY 2004
		Previous*	Revised	(Billion Yen)	(Actual)
Capital Expenditures					
Technology Solutions	Y	110.0	110.0	-	65.8
Ubiquitous Product Solutions		20.0	20.0	-	17.2
Device Solutions		110.0	110.0	-	76.1
Corporate and others		20.0	20.0	-	22.0
Total	Y	260.0	260.0	-	181.4
Japan		200.0	200.0	-	142.3
Overseas		60.0	60.0	-	39.0
Depreciation		190.0	190.0	-	169.9

4. Cash Flows

		FY 2005 (Forecast)		Change	(Billion Yen) FY 2004
		Previous*	Revised		
(A) Cash flows from operating activities	Y	350.0	350.0	-	277.2
[Net income]		[50.0]	[50.0]	-	[31.9]
[Depreciation **]		[260.0]	[260.0]	-	[232.1]
[Others]		[40.0]	[40.0]	-	[13.2]
(B) Cash flows from investing activities		(250.0)	(250.0)	-	(15.1)
(C) Free cash flow (A)+(B)		100.0	100.0	-	262.1
(D) Cash flows from financing activities		(120.0)	(150.0)	-30.0	(212.0)
(E) Total (C)+(D)	Y	(20.0)	(50.0)	-30.0	50.0

5. Exchange Rates

Forecast Average Rates for

4th Quarter of FY 2005			Change
Previous*	Revised		
\$1=105 yen	\$1=115 yen		+10 yen

6. PC Shipments

				(Million Units)
FY 2005 (Forecast)				
Previous*	Revised	Change		FY 2004
8.00	8.00	-		7.44

7. Mobile Phone Shipments

				(Million Units)
FY 2005 (Forecast)				
Previous*	Revised	Change		FY 2004
3.10	3.50	0.4		3.49

8. HDD Production

				(Million Units)
FY 2005 (Forecast)				
Previous*	Revised	Change		FY 2004
26.00	26.00	-		19.34

*Previous forecast as of October 27, 2005

** Including amortization of goodwill