

5. Third-Quarter Consolidated Business Segment Information

a. Net Sales* and Operating Income

		Yen (millions)			
		3Q FY 2005 (10/1/05~12/31/05)	3Q FY 2004 (10/1/04~12/31/04)	Change (%)	
Technology Solutions	Japan	Y 443,126	418,159	+6.0	
	Overseas	226,178	195,108	+15.9	
	Total	669,304	613,267	+9.1	
	Operating Income (loss)	9,009	12,256	-26.5	
	[Operating Income Margin]	[1.3%]	[2.0%]		
	<i>System Platforms</i>				
	Operating Income	(10,244)	1,735	-	
	[Operating Income Margin]	[(6.8%)]	[1.2%]		
	<i>Services</i>				
	Operating Income	19,253	10,521	+83.0	
[Operating Income Margin]	[3.7%]	[2.3%]			
Ubiquitous Product Solutions	Japan	159,326	159,049	+0.2	
	Overseas	95,623	81,747	+17.0	
	Total	254,949	240,796	+5.9	
	Operating Income	5,922	4,673	+26.7	
[Operating Income Margin]	[2.3%]	[1.9%]			
Device Solutions	Japan	100,324	113,149	-11.3	
	Overseas	82,310	69,675	+18.1	
	Total	182,634	182,824	-0.1	
	Operating Income	9,458	347	-	
[Operating Income Margin]	[5.2%]	[0.2%]			
Other Operations	Japan	80,714	71,713	+12.6	
	Overseas	28,072	19,301	+45.4	
	Total	108,786	91,014	+19.5	
	Operating Income	2,260	1,580	+43.0	
[Operating Income Margin]	[2.1%]	[1.7%]			
Elimination	Sales	(94,231)	(84,253)	-	
	Operating Income	(14,058)	(14,029)	-	
Total	Japan	Y 709,840	692,556	+2.5	
	Overseas	411,602	351,092	+17.2	
	Total	1,121,442	1,043,648	+7.5	
	Operating Income	12,591	4,827	+160.8	
[Operating Income Margin]	[1.1%]	[0.5%]			

* Includes intersegment sales

b. Net Sales* by Principal Products and Services

		Yen (millions)		
		3Q FY 2005	3Q FY 2004	Change (%)
		(10/1/05~12/31/05)	(10/1/04~12/31/04)	
Technology Solutions				
	System Products	Y 71,744	74,891	-4.2
	Network Products	77,868	74,294	+4.8
	<i>System Platforms</i>	149,612	149,185	+0.3
	Solutions / SI	225,101	197,684	+13.9
	Infrastructure Services	254,784	229,883	+10.8
	Others	39,807	36,515	+9.0
	<i>Services</i>	519,692	464,082	+12.0
	Total	669,304	613,267	+9.1
Ubiquitous Product Solutions				
	PCs / Mobile Phones	178,555	172,458	+3.5
	Hard Disk Drives	73,019	63,285	+15.4
	Others	3,375	5,053	-33.2
	Total	254,949	240,796	+5.9
Device Solutions				
	LSI Devices	117,000	106,300	+10.1
	Electronic Components, Others	65,634	76,524	-14.2
	Total	Y 182,634	182,824	-0.1

* Includes intersegment sales