

## 4. First-Quarter Consolidated Business Segment Information

### a. Net Sales and Operating Income (including intersegment)

		Yen (millions)			
		1Q FY 2005 (4/1/05~6/30/05)	1Q FY 2004 (4/1/04~6/30/04)	Change (%)	
<b>Technology Solutions</b>	Japan	Y 425,836	389,029	+9.5	
	Overseas	187,579	169,359	+10.8	
	Total	613,415	558,388	+9.9	
	Operating Income	7,369	(16,882)	-	
	[Operating Margin]	[1.2%]	[(3.0%)]		
	<i>System Platforms</i>				
	Operating Income	(657)	(4,323)	-	
	[Operating Margin]	[(0.4%)]	[(3.0%)]		
	<i>Services</i>				
	Operating Income	8,026	(12,559)	-	
[Operating Margin]	[1.8%]	[(3.0%)]			
<b>Ubiquitous Product Solutions</b>	Japan	160,069	160,688	-0.4	
	Overseas	81,297	63,677	+27.7	
	Total	241,366	224,365	+7.6	
	Operating Income	11,410	(171)	-	
[Operating Margin]	[4.7%]	[(0.1%)]			
<b>Device Solutions</b>	Japan	91,818	124,274	-26.1	
	Overseas	67,354	95,750	-29.7	
	Total	159,172	220,024	-27.7	
	Operating Income	7,251	23,863	-69.6	
[Operating Margin]	[4.6%]	[10.8%]			
<b>Other Operations</b>	Japan	78,715	73,284	+7.4	
	Overseas	23,473	19,384	+21.1	
	Total	102,188	92,668	+10.3	
	Operating Income	1,617	1,915	-15.6	
[Operating Margin]	[1.6%]	[2.1%]			
<b>Elimination</b>	Sales	(89,802)	(87,297)	-	
	Operating Income	(12,836)	(13,106)	-	
<b>Total</b>	Japan	Y 682,012	670,952	+1.6	
	Overseas	344,327	337,196	+2.1	
	Total	1,026,339	1,008,148	+1.8	
	Operating Income	14,811	(4,381)	-	
[Operating Margin]	[1.4%]	[(0.4%)]			

## b. Net Sales by Principal Products and Services (including intersegment)

		Yen (millions)		
		<b>1Q FY 2005</b>	<b>1Q FY 2004</b>	<b>Change (%)</b>
		<b>(4/1/05~6/30/05)</b>	<b>(4/1/04~6/30/04)</b>	
<b>Technology Solutions</b>				
	System Products	Y <b>61,187</b>	66,331	-7.8
	Network Products	<b>93,685</b>	75,933	+23.4
	<i>System Platforms</i>	<b>154,872</b>	142,264	+8.9
	Solutions / SI	<b>205,098</b>	169,298	+21.1
	Infrastructure Services	<b>221,452</b>	210,615	+5.1
	Others	<b>31,993</b>	36,211	-11.6
	<i>Services</i>	<b>458,543</b>	416,124	+10.2
	Total	<b>613,415</b>	558,388	+9.9
<b>Ubiquitous Product Solutions</b>				
	PCs / Mobile Phones	<b>170,076</b>	168,058	+1.2
	Hard Disk Drives	<b>66,995</b>	51,373	+30.4
	Others	<b>4,295</b>	4,934	-13.0
	Total	<b>241,366</b>	224,365	+7.6
<b>Device Solutions</b>				
	LSI Devices	<b>101,600</b>	122,700	-17.2
	Electronic Components, Others	<b>57,572</b>	97,324	-40.8
	Total	Y <b>159,172</b>	220,024	-27.7