

13. Second-Quarter Consolidated Business Segment Information

a. Net Sales* and Operating Income

		Yen (millions)			
		2Q FY 2005 (7/1/05~9/30/05)	2Q FY 2004 (7/1/04~9/30/04)	Change (%)	
Technology Solutions	Japan	Y 524,216	567,596	-7.6	
	Overseas	206,449	187,914	+9.9	
	Total	730,665	755,510	-3.3	
	Operating Income [Operating Margin]	35,544 [4.9%]	35,777 [4.7%]	-0.7	
	<i>System Platforms</i>				
	Operating Income [Operating Margin]	4,214 [2.4%]	9,448 [5.2%]	-55.4	
	<i>Services</i>				
	Operating Income [Operating Margin]	31,330 [5.7%]	26,329 [4.6%]	+19.0	
	Ubiquitous Product Solutions	Japan	168,874	185,665	-9.0
		Overseas	88,215	71,635	+23.1
Total		257,089	257,300	-0.1	
Operating Income [Operating Margin]		5,198 [2.0%]	3,592 [1.4%]	+44.7	
Device Solutions	Japan	98,949	127,600	-22.5	
	Overseas	77,926	78,567	-0.8	
	Total	176,875	206,167	-14.2	
	Operating Income [Operating Margin]	7,235 [4.1%]	10,714 [5.2%]	-32.5	
Other Operations	Japan	82,663	73,792	+12.0	
	Overseas	25,962	19,088	+36.0	
	Total	108,625	92,880	+17.0	
	Operating Income [Operating Margin]	480 [0.4%]	1,767 [1.9%]	-72.8	
Elimination	Sales	(107,261)	(99,946)	-	
	Operating Income	(15,693)	(14,184)	-	
Total	Japan	Y 787,878	867,108	-9.1	
	Overseas	378,115	344,803	+9.7	
	Total	1,165,993	1,211,911	-3.8	
	Operating Income [Operating Margin]	32,764 [2.8%]	37,666 [3.1%]	-13.0	

* Includes intersegment sales

b. Net Sales* by Principal Products and Services

		Yen		Change (%)
		(millions)		
		2Q FY 2005 (7/1/05~9/30/05)	2Q FY 2004 (7/1/04~9/30/04)	
Technology Solutions				
	Y	94,963	91,082	+4.3
System Products		82,822	92,233	-10.2
Network Products		177,785	183,315	-3.0
<i>System Platforms</i>		252,455	268,770	-6.1
Solutions / SI		251,141	245,363	+2.4
Infrastructure Services		49,284	58,062	-15.1
Others		552,880	572,195	-3.4
<i>Services</i>		730,665	755,510	-3.3
Total				
Ubiquitous Product Solutions				
		182,094	194,912	-6.6
PCs / Mobile Phones		69,869	57,007	+22.6
Hard Disk Drives		5,126	5,381	-4.7
Others		257,089	257,300	-0.1
Total				
Device Solutions				
		117,700	123,300	-4.5
LSI Devices		59,175	82,867	-28.6
Electronic Components, Others		176,875	206,167	-14.2
Total	Y			

* Includes intersegment sales