# 2. Summary of FY 2005 Fourth-Quarter Consolidated Results

### a. Summary of Consolidated Statements of Operations

	Y		
	(mil		
	4Q FY 2005 (1/1/06-3/31/06)	4Q FY 2004 (1/1/05-3/31/05)	Change (%)
Net sales	Y 1,477,642	1,499,052	-1.4
Operating income	121,322	122,079	-0.6
Income before income taxes and minority interests	93,263	237,113	-60.7
Net income	Y 57,512	49,638	+15.9

# b. Net Sales by Business Segment (including intersegment sales)

		Y		
		(mill		
		4Q FY 2005	4Q FY 2004	
		(1/1/06-3/31/06)	(1/1/05-3/31/05)	Change (%)
<b>Technology Solutions</b>	Y	970,558	1,007,253	-3.6
<b>Ubiquitous Product Solutions</b>		306,519	308,954	-0.8
<b>Device Solutions</b>		188,856	185,782	+1.7
Other Operations		127,757	100,665	+26.9
Elimination		(116,048)	(103,602)	-
Total	Y	1,477,642	1,499,052	-1.4

# 3. Consolidated Earnings Forecast for FY 2006

(April 1, 2006 - March 31, 2007)

### a. First Half and Full Year

Yen (billions)

	_	(except per share data)		
		FY 2006	FY 2005	Change (%)
	<u>-</u>	(Forecast)	(Actual)	FY05 to FY06
First half ending Sep. 30	Net sales Y	2,350.0	2,192.3	+7.2
	Operating income	20.0	47.5	-58.0
	Net income	0.0	7.6	-100.0
Full year ending Mar. 31	Net sales	5,200.0	4,791.4	+8.5
	Operating income	190.0	181.4	+4.7
	Net income	80.0	68.5	+16.7
Net income per common share	Y	38.69	32.83	-

# **b. First and Second Quarters**

Yen (billions)

		(DIIIIOIIS)		
	<del>-</del>	FY 2006	FY 2005	Change (%)
	_	(Forecast)	(Actual)	FY05 to FY06
First quarter ending Jun. 30	Net sales Y	1,100.0	1,026.3	+7.2
	Operating income	0.0	14.8	-100.0
Second quarter ending Sep. 30	Net sales	1,250.0	1,165.9	+7.2
	Operating income	20.0	32.7	-39.0