

13. Fourth-Quarter Consolidated Business Segment Information

a. Net Sales* and Operating Income

			Yen (millions)		
			4Q FY 2005 (1/1/06-3/31/06)	4Q FY 2004 (1/1/05-3/31/05)	Change (%)
Technology Solutions	Japan	Y	699,089	782,894	-10.7
	Overseas		271,469	224,359	+21.0
	Total		970,558	1,007,253	-3.6
	Operating Income		112,303	110,931	+1.2
	[Operating Income Margin]		[11.6%]	[11.0%]	
	<i>System Platforms</i>				
	Operating Income		32,965	38,330	-14.0
	[Operating Income Margin]		[14.0%]	[14.8%]	
	<i>Services</i>				
Operating Income		79,338	72,601	+9.3	
[Operating Income Margin]		[10.8%]	[9.7%]		
Ubiquitous Product Solutions	Japan		212,601	227,638	-6.6
	Overseas		93,918	81,316	+15.5
	Total		306,519	308,954	-0.8
	Operating Income		11,932	23,233	-48.6
	[Operating Income Margin]		[3.9%]	[7.5%]	
Device Solutions	Japan		107,952	109,767	-1.7
	Overseas		80,904	75,985	+6.5
	Total		188,856	185,782	+1.7
	Operating Income (Loss)		9,356	(2,342)	-
	[Operating Income Margin]		[5.0%]	[-1.3%]	
Other Operations	Japan		94,446	78,678	+20.0
	Overseas		33,311	21,987	+51.5
	Total		127,757	100,665	+26.9
	Operating Income		3,352	3,784	-11.4
	[Operating Income Margin]		[2.6%]	[3.8%]	
Elimination	Sales		(116,048)	(103,602)	-
	Operating Income		(15,621)	(13,527)	-
Total	Japan	Y	1,020,112	1,110,048	-8.1
	Overseas		457,530	389,004	+17.6
	Total		1,477,642	1,499,052	-1.4
	Operating Income		121,322	122,079	-0.6
	[Operating Income Margin]		[8.2%]	[8.1%]	

* Includes intersegment sales

b. Net Sales* by Principal Products and Services

		Yen (millions)		
		4Q FY 2005 (1/1/06-3/31/06)	4Q FY 2004 (1/1/05-3/31/05)	Change (%)
Technology Solutions				
	System Products	Y 126,369	147,797	-14.5
	Network Products	109,050	111,439	-2.1
	<i>System Platforms</i>	235,419	259,236	-9.2
	Solutions / SI	337,833	366,920	-7.9
	Infrastructure Services	309,854	290,291	+6.7
	Others	87,452	90,806	-3.7
	<i>Services</i>	735,139	748,017	-1.7
	Total	970,558	1,007,253	-3.6
Ubiquitous Product Solutions				
	PCs / Mobile Phones	225,897	240,713	-6.2
	Hard Disk Drives	75,534	63,866	+18.3
	Others	5,088	4,375	+16.3
	Total	306,519	308,954	-0.8
Device Solutions				
	LSI Devices	123,800	115,900	+6.8
	Electronic Components, Others	65,056	69,882	-6.9
	Total	Y 188,856	185,782	+1.7

* Includes intersegment sales