

2. Trends in Principal Financial Indicators

(Billion Yen)

	1Q FY 2000	1Q FY 2001	1Q FY 2002	1Q FY 2003	1Q FY 2004
	<i>(100)</i>	<i>(102)</i>	<i>(92)</i>	<i>(88)</i>	<i>(94)</i>
Net Sales	1,071.8	1,089.7	982.9	938.7	1,008.1
Operating Income (Loss)	(12.5)	(42.3)	(29.0)	(37.8)	(4.3)

Free Cash Flow	---	(233.8)	(147.7)	(141.7)	(88.7)
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Note 1: Italicized figures at upper left corner of Net Sales row are index numbers based on 1Q FY 2000 = 100.

Note 2: The 1Q FY 2003 figure for Free Cash Flow excludes income of ¥61.4 billion from sales of marketable securities.

(Billion Yen)

	FY 2000	FY 2001	FY 2002	FY 2003	FY 2004 (forecast)
	<i>(100)</i>	<i>(91)</i>	<i>(84)</i>	<i>(87)</i>	<i>(90)</i>
Net Sales	5,484.4	5,006.9	4,617.5	4,766.8	4,950.0
Operating Income (Loss)	244.0	(74.4)	100.4	150.3	200.0

Note 3: Italicized figures at upper left corner of Net Sales row are index numbers based on FY 2000 = 100.

(Billion Yen)

	FY 2000	FY 2001	FY 2002	FY 2003	1Q FY 2004
	<i>(100)</i>	<i>(88)</i>	<i>(81)</i>	<i>(74)</i>	<i>(69)</i>
Total Assets	5,200.0	4,595.8	4,225.3	3,865.5	3,607.5
Ending Balance of Interest-Bearing Loans	<i>(100)</i>	<i>(108)</i>	<i>(108)</i>	<i>(78)</i>	<i>(75)</i>
1,636.2	1,760.6	1,763.7	1,277.1	1,230.8	
Total Shareholders' Equity	1,214.3	853.7	702.3	827.1	815.2
Shareholders' Equity Ratio	23.4%	18.6%	16.6%	21.4%	22.6%
D/E Ratio	1.35	2.06	2.51	1.54	1.51

Note 4: Italicized figures at upper left corner of Total Assets and Ending Balance of Interest-Bearing Loans rows are index numbers based on FY 2000 = 100.

Note 5: D/E Ratio is Ending Balance of Interest-Bearing Loans / Ending Balance of Shareholders' Equity.