# **4. First-Quarter Consolidated Business Segment Information (Unaudited)** (Three months ended June 30)

#### a. Sales to Unaffiliated Customers

		Yen		
		(milli		Change (%)
		2004	2003	
Software	Japan	Y 266,181	Y 266,064	0.0
& Services	Overseas	118,366	117,282	+0.9
	Total	Y 384,547	Y 383,346	+0.3
Platforms	Japan	248,858	216,109	+15.2
	Overseas	110,630	96,140	+15.1
	Total	359,488	312,249	+15.1
<b>Electronic Devices</b>	Japan	108,545	75,634	+43.5
	Overseas	95,365	87,012	+9.6
	Total	203,910	162,646	+25.4
Financing	Japan	-	20,795	-
Ü	Overseas	-	-	_
	Total	-	20,795	
Other Operations	Japan	47,368	49,065	-3.5
-	Overseas	12,835	10,637	+20.7
	Total	60,203	59,702	+0.8
Total	Japan	670,952	627,667	+6.9
	Overseas	337,196	311,071	+8.4
	Total	Y 1,008,148	Y 938,738	+7.4

### b. Sales to Unaffiliated Customers by Products and Services

		Yen (billions)		
		2004	2003	Change (%)
Software	Solutions/SI	Y 146.7	Y 154.8	-5.2
& Services	Infrastructure Services	237.8	228.5	+4.1
	Total	Y 384.5	Y 383.3	+0.3
Platforms	Server-related	Y 75.0	Y 65.1	+15.2
	Mobile / IP Networks	43.9	37.4	+17.4
	Transmission Systems	39.4	36.4	+8.2
	PCs & Mobile Phones	152.2	140.0	+8.7
	HDD-related	48.9	33.3	+46.8
	Total	Y 359.4	Y 312.2	+15.1
Electronic	Semiconductors	Y 110.3	Y 90.3	+22.1
Devices	Others	93.6	72.3	+29.5
	Total	Y 203.9	Y 162.6	+25.4

## c. Net Sales including Intersegment Sales

		Yen		
		(millions)		
		2004	2003	Change (%)
C - 64	II. CC:1: 44 dta	N 204 E4E	V 202 246	+0.3
Software	Unaffiliated customers	Y 384,547	Y 383,346	
& Services	Intersegment	7,366	11,925	-38.2
	Total	Y 391,913	Y 395,271	-0.8
Platforms	Unaffiliated customers	359,488	312,249	+15.1
	Intersegment	30,331	41,711	-27.3
	Total	389,819	353,960	+10.1
<b>Electronic Devices</b>	Unaffiliated customers	203,910	162,646	+25.4
	Intersegment	16,114	16,728	-3.7
	Total	220,024	179,374	+22.7
Financing	Unaffiliated customers	-	20,795	_
_	Intersegment	-	1,312	-
	Total	-	22,107	-
Other Operations	Unaffiliated customers	60,203	59,702	+0.8
•	Intersegment	26,187	31,136	-15.9
	Total	86,390	90,838	-4.9
Elimination		(79,998)	(102,812)	-
Total		Y 1,008,148	Y 938,738	+7.4

## **d.** Operating Income (Loss) including Intersegment Transactions

	Yen (millions)		Change
	2004	2003	(Million Yen)
Software & Services	Y (10,958)	Y (3,635)	-7,323
[Operating Margin]	[(2.8%)]	[(0.9%)]	[-1.9%]
Platforms	(7,043)	(19,429)	+12,386
	[(1.8%)]	[(5.5%)]	[+3.7%]
<b>Electronic Devices</b>	23,863	(6,190)	+30,053
	[10.8%]	[(3.5%)]	[+14.3%]
Financing	-	974	-974
	[ -]	[4.4%]	[ -]
Other Operations	3,052	2,020	+1,032
	[3.5%]	[2.2%]	[+1.3%]
Elimination	(13,295)	(11,626)	-1,669
Total	Y (4,381)	Y (37,886)	+33,505
	[(0.4%)]	[(4.0%)]	[+3.6%]