

13. Fourth-Quarter Consolidated Business Segment Information

a. Sales to Unaffiliated Customers

		Yen (millions)		
		4Q FY 2004 (1/1/05-3/31/05)	4Q FY 2003 (1/1/04-3/31/04)	Change (%)
Software & Services	Japan	Y 566,023	601,527	-5.9
	Overseas	152,002	147,218	+3.2
	Total	Y 718,025	748,745	-4.1
Platforms	Japan	393,907	389,998	+1.0
	Overseas	147,947	120,518	+22.8
	Total	541,854	510,516	+6.1
Electronic Devices	Japan	94,615	113,367	-16.5
	Overseas	75,588	95,000	-20.4
	Total	170,203	208,367	-18.3
Other Operations	Japan	55,503	61,211	-9.3
	Overseas	13,467	27,913	-51.8
	Total	68,970	89,124	-22.6
Total	Japan	Y 1,110,048	1,166,103	-4.8
	Overseas	389,004	390,649	-0.4
	Total	Y 1,499,052	1,556,752	-3.7

b. Sales to Unaffiliated Customers by Products and Services

		Yen (billions)		
		4Q FY 2004 (1/1/05-3/31/05)	4Q FY 2003 (1/1/04-3/31/04)	Change (%)
Software & Services	Solutions/SI	Y 352.9	374.7	-5.8
	Infrastructure Services	365.1	374.0	-2.4
	Total	Y 718.0	748.7	-4.1
Platforms	Server-related	Y 129.5	127.0	+2.0
	Mobile / IP Networks	71.8	79.7	-9.9
	Transmission Systems	61.6	47.9	+28.6
	PCs & Mobile Phones	217.7	206.7	+5.3
	HDD-related	61.2	49.2	+24.4
	Total	Y 541.8	510.5	+6.1
Electronic Devices	Semiconductors	Y 102.7	117.6	-12.7
	Others	67.5	90.7	-25.6
	Total	Y 170.2	208.3	-18.3

c. Net Sales including Intersegment Sales

		Yen (millions)		
		4Q FY 2004 (1/1/05-3/31/05)	4Q FY 2003 (1/1/04-3/31/04)	Change (%)
Software & Services	Unaffiliated customers	Y 718,025	748,745	-4.1
	Intersegment	12,167	11,606	+4.8
	Total	Y 730,192	760,351	-4.0
Platforms	Unaffiliated customers	541,854	510,516	+6.1
	Intersegment	47,191	74,454	-36.6
	Total	589,045	584,970	+0.7
Electronic Devices	Unaffiliated customers	170,203	208,367	-18.3
	Intersegment	15,579	19,451	-19.9
	Total	185,782	227,818	-18.5
Other Operations	Unaffiliated customers	68,970	89,124	-22.6
	Intersegment	25,227	38,401	-34.3
	Total	94,197	127,525	-26.1
Elimination		(100,164)	(143,912)	-
Total		Y 1,499,052	1,556,752	-3.7

d. Operating Income (Loss) including Intersegment Transactions *Operating Margin (%)*

		Yen (millions)		
		4Q FY 2004 (1/1/05-3/31/05)	4Q FY 2003 (1/1/04-3/31/04)	Change (Million Yen)
Software & Services		Y 83,220	102,210	-18,990
		11.4%	13.4%	-2.0%
Platforms		49,399	49,844	-445
		8.4%	8.5%	-0.1%
Electronic Devices		(2,342)	13,173	-15,515
		(1.3%)	5.8%	-7.1%
Other Operations		4,357	6,667	-2,310
		4.6%	5.2%	-0.6%
Elimination		(12,555)	(13,748)	+1,193
Total		Y 122,079	158,146	-36,067
		8.1%	10.2%	-2.1%