

8. Full-Year Consolidated Geographic Segment Information

a. Net Sales

		Yen (millions)		
		FY 2004	FY 2003	Change (%)
		(4/1/04-3/31/05)	(4/1/03-3/31/04)	
Japan	Unaffiliated customers	Y 3,560,925	3,605,665	-1.2
	Intersegment	463,593	465,811	-0.5
	Total	Y 4,024,518	4,071,476	-1.2
Europe	Unaffiliated customers	585,138	544,593	+7.4
	Intersegment	11,764	18,768	-37.3
	Total	596,902	563,361	+6.0
The Americas	Unaffiliated customers	281,959	254,488	+10.8
	Intersegment	16,959	20,210	-16.1
	Total	298,918	274,698	+8.8
Asia, Australasia & Others	Unaffiliated customers	334,737	362,142	-7.6
	Intersegment	268,154	217,037	+23.6
	Total	602,891	579,179	+4.1
Elimination		(760,470)	(721,826)	-
Total	Y	4,762,759	4,766,888	-0.1

b. Operating Income (Loss)

Operating Margin(%)

		Yen (millions)		
		FY 2004	FY 2003	Change
		(4/1/04-3/31/05)	(4/1/03-3/31/04)	(Million Yen)
Japan	Y	187,839	203,733	-15,894
		4.7%	5.0%	-0.3%
Europe		11,703	6,686	+5,017
		2.0%	1.2%	+0.8%
The Americas		4,353	(13,161)	+17,514
		1.5%	(4.8%)	+6.3%
Asia, Australasia & Others		12,142	13,504	-1,362
		2.0%	2.3%	-0.3%
Elimination		(55,846)	(60,420)	+4,574
Total	Y	160,191	150,342	9,849
		3.4%	3.2%	+0.2%

c. Net Overseas Sales by Customer's Geographic Location

		Yen (millions)		
		FY 2004	FY 2003	Change (%)
		(4/1/04-3/31/05)	(4/1/03-3/31/04)	
Europe	Y	633,243	605,051	+4.7
The Americas		320,971	324,269	-1.0
Asia, Australasia & Others		467,881	459,303	+1.9
Total	Y	1,422,095	1,388,623	+2.4