

7.Full-Year Consolidated Business Segment Information

a. Sales to Unaffiliated Customers

		Yen (millions)		
		FY 2004 (4/1/04-3/31/05)	FY 2003 (4/1/03-3/31/04)	Change (%)
Software & Services	Japan	Y 1,533,026	1,580,833	-3.0
	Overseas	537,418	513,428	+4.7
	Total	Y 2,070,444	2,094,261	-1.1
Platforms	Japan	1,187,508	1,150,440	+3.2
	Overseas	517,616	457,738	+13.1
	Total	1,705,124	1,608,178	+6.0
Electronic Devices	Japan	415,452	378,489	+9.8
	Overseas	318,414	355,831	-10.5
	Total	733,866	734,320	-0.1
Financing	Japan	-	50,391	-
	Overseas	-	-	-
	Total	-	50,391	-
Other Operations	Japan	204,678	218,112	-6.2
	Overseas	48,647	61,626	-21.1
	Total	253,325	279,738	-9.4
Total	Japan	Y 3,340,664	3,378,265	-1.1
	Overseas	1,422,095	1,388,623	+2.4
	Total	Y 4,762,759	4,766,888	-0.1

b. Sales to Unaffiliated Customers by Products and Services

		Yen (billions)		
		FY 2004 (4/1/04-3/31/05)	FY 2003 (4/1/03-3/31/04)	Change (%)
Software & Services	Solutions/SI	Y 920.7	970.0	-5.1
	Infrastructure Services	1,149.7	1,124.2	+2.3
	Total	Y 2,070.4	2,094.2	-1.1
Platforms	Server-related	Y 384.4	365.6	+5.1
	Mobile / IP Networks	214.6	207.2	+3.6
	Transmission Systems	185.3	167.4	+10.7
	PCs & Mobile Phones	697.0	680.9	+2.4
	HDD-related	223.8	187.0	+19.7
	Total	Y 1,705.1	1,608.1	+6.0
Electronic Devices	Semiconductors	Y 419.0	403.9	+3.7
	Others	314.8	330.4	-4.7
	Total	Y 733.8	734.3	-0.1

c. Net Sales including Intersegment Sales

		Yen (millions)		
		FY 2004	FY 2003	Change (%)
		(4/1/04-3/31/05)	(4/1/03-3/31/04)	
Software & Services	Unaffiliated customers	Y 2,070,444	2,094,261	-1.1
	Intersegment	<u>38,462</u>	52,112	-26.2
	Total	<u>2,108,906</u>	2,146,373	-1.7
Platforms	Unaffiliated customers	1,705,124	1,608,178	+6.0
	Intersegment	<u>156,405</u>	224,705	-30.4
	Total	<u>1,861,529</u>	1,832,883	+1.6
Electronic Devices	Unaffiliated customers	733,866	734,320	-0.1
	Intersegment	<u>60,931</u>	70,365	-13.4
	Total	<u>794,797</u>	804,685	-1.2
Financing	Unaffiliated customers	-	50,391	-
	Intersegment	-	4,027	-
	Total	-	54,418	-
Other Operations	Unaffiliated customers	253,325	279,738	-9.4
	Intersegment	<u>99,060</u>	138,554	-28.5
	Total	<u>352,385</u>	418,292	-15.8
Elimination		(354,858)	(489,763)	-
Total		Y <u>4,762,759</u>	4,766,888	-0.1

d. Operating Income including Intersegment Transactions

Operating Margin (%)

		Yen (millions)		
		FY 2004	FY 2003	Change (Million Yen)
		(4/1/04-3/31/05)	(4/1/03-3/31/04)	
Software & Services		Y 113,055	138,758	-25,703
		5.4%	6.5%	-1.1%
Platforms		55,002	29,244	+25,758
		3.0%	1.6%	+1.4%
Electronic Devices		32,582	27,538	+5,044
		4.1%	3.4%	+0.7%
Financing		-	2,007	-2,007
		-%	3.7%	-%
Other Operations		14,046	13,638	+408
		4.0%	3.3%	+0.7%
Elimination		(54,494)	(60,843)	+6,349
Total		Y <u>160,191</u>	150,342	+9,849
		3.4%	3.2%	+0.2%