

SUPPLEMENTARY FIGURES

I. Forecast for FY2003

1. Consolidated Business Segment Information

(1) Net sales including Intersegment Sales

		Yen (billions)		Change (Billion Yen)	Yen	Change (Billion) FY02 to Revised FY03
		FY2003 (Forecast)			FY2002	
		Previous*	Revised**		(Actual)	
Software & Services	Unaffiliated customers	Y 2,120.0	Y 2,120.0	-	Y 2,025.7	+94.2
	Intersegment	65.0	65.0	-	72.1	-7.1
	Total	Y 2,185.0	Y 2,185.0	-	Y 2,097.9	+87.0
Platforms	Unaffiliated customers	1,610.0	1,610.0	-	1,612.0	-2.0
	Intersegment	220.0	220.0	-	231.2	-11.2
	Total	1,830.0	1,830.0	-	1,843.2	-13.2
Electronic Devices	Unaffiliated customers	710.0	710.0	-	618.6	+91.3
	Intersegment	60.0	60.0	-	68.8	-8.8
	Total	770.0	770.0	-	687.4	+82.5
Financing	Unaffiliated customers	110.0	110.0	-	119.2	-9.2
	Intersegment	10.0	10.0	-	9.1	+0.8
	Total	120.0	120.0	-	128.4	-8.4
Other Operations	Unaffiliated customers	250.0	250.0	-	241.8	+8.1
	Intersegment	135.0	135.0	-	137.0	-2.0
	Total	385.0	385.0	-	378.9	+6.0
Elimination		(490.0)	(490.0)	-	(518.4)	+28.4
Total		Y 4,800.0	Y 4,800.0	-	Y 4,617.5	+182.4

(2) Operating Income (Loss) including Intersegment Transactions

		Yen (billions)		Change (Billion Yen)	Yen	Change (Billion) FY02 to Revised FY03
		FY2003 (Forecast)			FY2002	
		Previous*	Revised**		(Actual)	
Software & Services		Y 190.0	Y 190.0	-	Y 176.5	+13.4
	[Operating margin]	[8.7%]	[8.7%]	[-%]	[8.4%]	[+0.3%]
Platforms		15.0	15.0	-	0.9	+14.0
		[0.8%]	[0.8%]	[-%]	[0.1%]	[+0.7%]
Electronic Devices		15.0	15.0	-	(31.6)	+46.6
		[1.9%]	[1.9%]	[-%]	[(4.6%)]	[+6.5%]
Financing		5.0	5.0	-	4.3	+0.6
		[4.2%]	[4.2%]	[-%]	[3.4%]	[+0.8%]
Other Operations		15.0	15.0	-	10.0	+4.9
		[3.9%]	[3.9%]	[-%]	[2.6%]	[+1.3%]
Elimination		(90.0)	(90.0)	-	(59.7)	-30.2
Total		Y 150.0	Y 150.0	-	Y 100.4	+49.5
		[3.1%]	[3.1%]	[-%]	[2.2%]	[+0.9%]

Note: *Previous forecast : as of April 25, 2003 **Revised forecast : as of July 29, 2003

(3) Sales to Unaffiliated Customers

		Yen (billions)		Change (Billion Yen)	Yen	Change (%) FY02 to Revised FY03
		FY2003 (Forecast)			FY2002	
		Previous*	Revised**		(Actual)	
Software & Services	Japan	Y 1,610.0	Y 1,610.0	-	Y 1,506.8	+6.8
	Overseas	510.0	510.0	-	518.9	-1.7
	Total	Y 2,120.0	Y 2,120.0	-	Y 2,025.7	+4.7
Platforms	Japan	1,090.0	1,090.0	-	1,159.9	-6.0
	Overseas	520.0	520.0	-	452.1	+15.0
	Total	1,610.0	1,610.0	-	1,612.0	-0.1
Electronic Devices	Japan	380.0	380.0	-	299.6	+26.8
	Overseas	330.0	330.0	-	319.0	+3.4
	Total	710.0	710.0	-	618.6	+14.8
Financing	Japan	110.0	110.0	-	119.2	-7.8
	Overseas	-	-	-	-	-
	Total	110.0	110.0	-	119.2	-7.8
Other Operations	Japan	210.0	210.0	-	195.0	+7.7
	Overseas	40.0	40.0	-	46.8	-14.6
	Total	250.0	250.0	-	241.8	+3.4
Total	Japan	Y 3,400.0	Y 3,400.0	-	Y 3,280.6	+3.6
	Overseas	1,400.0	1,400.0	-	1,336.9	+4.7
	Total	Y 4,800.0	Y 4,800.0	-	Y 4,617.5	+4.0

(4) Sales to Unaffiliated Customers by Products and Services

		Yen (billions)		Change (Billion Yen)	Yen	Change (%) FY02 to Revised FY03
		FY2003 (Forecast)			FY2002	
		Previous*	Revised**		(Actual)	
Software & Services	Solutions/SI	Y 1,015.0	Y 1,015.0	-	Y 940.5	+7.9
	Infrastructure Services	1,105.0	1,105.0	-	1,085.2	+1.8
	Total	Y 2,120.0	Y 2,120.0	-	Y 2,025.7	+4.7
Platforms	Servers	Y 385.0	Y 385.0	-	Y 382.8	+0.6
	Mobile Infrastructure/ IP network	195.0	195.0	-	189.7	+2.8
	Transmission Equipment	175.0	175.0	-	222.6	-21.4
	PCs & Mobile Telephones	675.0	675.0	-	655.5	+3.0
	HDDs	180.0	180.0	-	161.4	+11.5
	Total	Y 1,610.0	Y 1,610.0	-	Y 1,612.0	-0.1
	Electronic Devices	Semiconductors	Y 400.0	Y 400.0	-	Y 349.3
Others	310.0	310.0	-	269.3	+15.1	
Total	Y 710.0	Y 710.0	-	Y 618.6	+14.8	

Note: *Previous forecast : as of April 25, 2003 **Revised forecast : as of July 29, 2003

2. PC Shipments

(1) By Customer's Geographic Location

	FY2003 (Forecast)		Change	FY2002
	Previous*	Revised**		
Japan	2.60	2.65	+0.05	2.47
Europe	3.20	3.13	-0.07	2.97
North America	0.13	0.14	+0.01	0.12
Asia	0.13	0.14	+0.01	0.12
Total	6.06	6.06	-	5.68

(2) By Product Category

	FY2003 (Forecast)		FY2002
	Previous*	Revised**	
Desktop	46	44	47
Notebook	54	56	53

3. Mobile Phone Shipments

	FY2003 (Forecast)		Change	FY2002
	Previous*	Revised**		
	3.45	3.55	+0.10	3.34

4. HDD Production

	FY2003 (Forecast)		Change	FY2002
	Previous*	Revised**		
	11.90	11.95	+0.05	8.76

5. Electronic Devices

(1) Net Sales of Semiconductors

	FY2003 (Forecast)		Change	FY2002
	Previous*	Revised**		
	440.0	440.0	-	398.3
[Internal use]	[40.0]	[40.0]	[-]	[49.0]

(2) Composition of Net Sales by Product Category (Semiconductors)

	FY2003 (Forecast)		FY2002
	Previous*	Revised**	
Logic	61	61	57
System memory	31	31	36
Compound semiconductor and others	8	8	7

(3) Composition of Capital Expenditure

	FY2003 (Forecast)		Change	FY2002
	Previous*	Revised**		
Total	65.0	65.0	-	60.9
[Semiconductors]	[35.0]	[35.0]	[-]	[38.0]
[PDP]	[11.0]	[11.0]	[-]	[4.2]
[LCD]	[1.0]	[1.0]	[-]	[2.3]

Note: *Previous forecast as of April 25, 2003 **Revised forecast as of July 29, 2003

6. R&D Expenditure

	FY2003 (Forecast)			(Billion Yen)	
	Previous*	Revised**	Change	FY2002	
		255.0	255.0	-	285.7
As % of sales	5.3%	5.3%	-	6.2%	

7. Capital Expenditures, Depreciation

	Yen (billions)			Yen (billions)		Change (%) FY02 to Revised FY03
	FY2003 (Forecast)			FY2002		
	Previous*	Revised**	Change	(Actual)		
Capital Expenditures						
Software & Services	80.0	80.0	-	38.8	+106.1	
Platforms	50.0	50.0	-	36.7	+36.1	
Electronic Devices	65.0	65.0	-	60.9	+6.7	
Corporate and others***	15.0	15.0	-	11.1	+34.5	
Total	210.0	210.0	-	147.6	+42.3	
Japan	180.0	180.0	-	125.6	+43.2	
Overseas	30.0	30.0	-	21.9	+36.8	
Depreciation	210.0	210.0	-	264.6	-20.7	

8. Exchange Rates

Forecast Average Rates for

2nd Quarter of FY2003		
Previous	Revised	Change
\$1=120 yen	\$1=120 yen	-

2nd Half of FY2003		
Previous	Revised	Change
\$1=120 yen	\$1=120 yen	-

Note: *Previous forecast as of April 25, 2003 **Revised forecast as of July 29, 2003

*** Including capital expenditures for the parent's administrative divisions and R&D expenditures, which can not be allocated.

9. Consolidated Statements of Cash Flows

	FY2003 (Forecast)			(Billion Yen)
	Previous**	Revised***	Change	FY2002
(A) Cash flows from operating activities	320.0	320.0	-	117.7
[Net income]	[30.0]	[30.0]	[-]	[(122.0)]
[Depreciation *]	[280.0]	[280.0]	[-]	[343.2]
[Others]	[10.0]	[10.0]	[-]	[(103.4)]
(B) Cash flows from investing activities	(290.0)	(220.0)	+70.0	(64.4)
(C) Free cash flows (A)+(B)	30.0	100.0	+70.0	53.3
(D) Cash flows from financing activities	(30.0)	(100.0)	-70.0	(67.2)
(E) Total (C)+(D)	<u>0.0</u>	<u>0.0</u>	<u>-</u>	<u>(13.8)</u>

Note: *Including amortization of goodwill

Previous forecast as of April 25, 2003 *Revised forecast as of July 29, 2003