

14. Fourth Quarter Consolidated Business Segment Information (Three months ended March 31)

a. Sales to Unaffiliated Customers

		Yen (millions)			U.S. Dollars (millions)
		FY 2003	FY 2002	Change (%)	FY 2003
Software & Services	Japan	Y 601,527	Y 556,813	+8.0	\$5,674
	Overseas	147,218	131,079	+12.3	1,389
	Total	Y 748,745	Y 687,892	+8.8	\$7,063
Platforms	Japan	389,998	374,298	+4.2	3,679
	Overseas	120,518	115,156	+4.7	1,137
	Total	510,516	489,454	+4.3	4,816
Electronic Devices	Japan	113,367	75,605	+49.9	1,070
	Overseas	95,000	97,476	-2.5	896
	Total	208,367	173,081	+20.4	1,966
Financing	Japan	-	35,615	-	-
	Overseas	-	-	-	-
	Total	-	35,615	-	-
Other Operations	Japan	61,211	51,720	+18.4	578
	Overseas	27,913	11,818	+136.2	263
	Total	89,124	63,538	+40.3	841
Total	Japan	Y 1,166,103	Y 1,094,051	+6.6	\$11,001
	Overseas	390,649	355,529	+9.9	3,685
	Total	Y 1,556,752	Y 1,449,580	+7.4	\$14,686

b. Sales to Unaffiliated Customers by Products and Services

		Yen (billions)			U.S. Dollars (millions)
		FY 2003	FY 2002	Change (%)	FY 2003
Software & Services	Solutions/SI	Y 374.7	Y 367.1	+2.1	\$3,535
	Infrastructure Services	374.0	320.8	+16.6	3,528
	Total	Y 748.7	Y 687.8	+8.8	\$7,063
Platforms	Servers	Y 127.0	Y 123.5	+2.8	\$1,198
	Mobile Infrastructure/ IP Network	79.7	61.6	+29.4	752
	Transmission Equipment	47.9	48.6	-1.4	452
	PCs & Mobile Telephones	206.7	188.5	+9.7	1,950
	Others	49.2	67.3	-26.9	464
	Total	Y 510.5	Y 489.4	+4.3	\$4,816
	Electronic Devices	Semiconductors	Y 117.6	Y 97.0	+21.2
Others	90.7	76.1	+19.2	856	
Total	Y 208.3	Y 173.0	+20.4	\$1,966	

c. Net Sales

		Yen (millions)		Change (%)	U.S. Dollars (millions)
		FY 2003	FY 2002		FY 2003
Software & Services	Unaffiliated customers	Y 748,745	Y 687,892	+8.8	\$7,063
	Intersegment	11,606	25,165	-53.9	\$110
	Total	Y 760,351	Y 713,057	+6.6	\$7,173
Platforms	Unaffiliated customers	510,516	489,454	+4.3	4,816
	Intersegment	74,454	76,309	-2.4	703
	Total	584,970	565,763	+3.4	5,519
Electronic Devices	Unaffiliated customers	208,367	173,081	+20.4	1,966
	Intersegment	19,451	13,650	+42.5	183
	Total	227,818	186,731	+22.0	2,149
Financing	Unaffiliated customers	-	35,615	-	-
	Intersegment	-	1,867	-	-
	Total	-	37,482	-	-
Other Operations	Unaffiliated customers	89,124	63,538	+40.3	841
	Intersegment	38,401	36,627	+4.8	362
	Total	127,525	100,165	+27.3	1,203
Elimination		(143,912)	(153,618)	-	(1,358)
Total		Y 1,556,752	Y 1,449,580	+7.4	\$14,686

d. Operating Income (Loss) [Operating Margin]

		Yen (millions)		Change (Million Yen)	U.S. Dollars (millions)
		FY 2003	FY 2002		FY 2003
Software & Services		Y 102,210 [13.4%]	Y 108,419 [15.2%]	-6,209 [-1.8%]	\$964
Platforms		49,844 [8.5%]	45,493 [8.0%]	+4,351 [+0.5%]	470
Electronic Devices		13,173 [5.8%]	(3,004) [(1.6%)]	+16,177 [+7.4%]	125
Financing		- [-%]	765 [2.0%]	-765 [-%]	-
Other Operations		6,667 [5.2%]	3,589 [3.6%]	+3,078 [+1.6%]	63
Elimination		(13,748)	(18,415)	+4,667	(130)
Total		Y 158,146 [10.2%]	Y 136,847 [9.4%]	+21,299 [+0.8%]	\$1,492