

8. Full Year Consolidated Business Segment Information

a. Sales to Unaffiliated Customers

		Yen (millions)			U.S. Dollars (millions)
		FY 2003	FY 2002	Change (%)	FY 2003
Software & Services	Japan	Y 1,580,833	Y 1,506,860	+4.9	\$14,914
	Overseas	513,428	518,930	-1.1	4,843
	Total	Y 2,094,261	Y 2,025,790	+3.4	\$19,757
Platforms	Japan	1,150,440	1,159,909	-0.8	10,853
	Overseas	457,738	452,107	+1.2	4,319
	Total	1,608,178	1,612,016	-0.2	15,172
Electronic Devices	Japan	378,489	299,617	+26.3	3,571
	Overseas	355,831	319,015	+11.5	3,357
	Total	734,320	618,632	+18.7	6,928
Financing*	Japan	50,391	119,279	-57.8	475
	Overseas	-	-	-	-
	Total	50,391	119,279	-57.8	475
Other Operations	Japan	218,112	195,000	+11.9	2,058
	Overseas	61,626	46,863	+31.5	581
	Total	279,738	241,863	+15.7	2,639
Total	Japan	Y 3,378,265	Y 3,280,665	+3.0	\$31,871
	Overseas	1,388,623	1,336,915	+3.9	13,100
	Total	Y 4,766,888	Y 4,617,580	+3.2	\$44,971

Note: * In the Financing segment, due to the change in status of the company's leasing operating subsidiary to an affiliate company accounted for under the equity method from the third quarter, the FY 2003 results for that segment (50,391 million yen) were limited to amounts earned in the first half of the fiscal year only.

b. Sales to Unaffiliated Customers by Products and Services

		Yen (billions)			U.S. Dollars (millions)
		FY 2003	FY 2002	Change (%)	FY 2003
Software & Services	Solutions/SI	Y 970.0	Y 940.5	+3.1	\$9,151
	Infrastructure Services	1,124.2	1,085.2	+3.6	10,606
	Total	Y 2,094.2	Y 2,025.7	+3.4	\$19,757
Platforms	Servers	Y 365.6	Y 382.8	-4.5	\$3,449
	Mobile Infrastructure/ IP Network	207.2	189.7	+9.2	1,955
	Transmission Equipment	167.4	180.0	-7.0	1,580
	PCs & Mobile Telephones	680.9	655.5	+3.9	6,424
	Others	187.0	204.0	-8.3	1,764
	Total	Y 1,608.1	Y 1,612.0	-0.2	\$15,172
Electronic Devices	Semiconductors	Y 403.9	Y 349.3	+15.6	\$3,811
	Others	330.4	269.3	+22.7	3,117
	Total	Y 734.3	Y 618.6	+18.7	\$6,928

c. Net Sales

		Yen (millions)			U.S. Dollars (millions)
		FY 2003	FY 2002	Change (%)	FY 2003
Software & Services	Unaffiliated customers	Y 2,094,261	Y 2,025,790	+3.4	\$19,757
	Intersegment	52,112	72,167	-27.8	\$492
	Total	Y 2,146,373	Y 2,097,957	+2.3	\$20,249
Platforms	Unaffiliated customers	1,608,178	1,612,016	-0.2	15,172
	Intersegment	224,705	231,260	-2.8	2,119
	Total	1,832,883	1,843,276	-0.6	17,291
Electronic Devices	Unaffiliated customers	734,320	618,632	+18.7	6,928
	Intersegment	70,365	68,816	+2.3	663
	Total	804,685	687,448	+17.1	7,591
Financing	Unaffiliated customers	50,391	119,279	-57.8	475
	Intersegment	4,027	9,148	-56.0	39
	Total	54,418	128,427	-57.6	514
Other Operations	Unaffiliated customers	279,738	241,863	+15.7	2,639
	Intersegment	138,554	137,082	+1.1	1,307
	Total	418,292	378,945	+10.4	3,946
Elimination		(489,763)	(518,473)	-	(4,620)
Total		Y 4,766,888	Y 4,617,580	+3.2	\$44,971

d. Operating Income (Loss) [Operating Margin]

		Yen (millions)			U.S. Dollars (millions)
		FY 2003	FY 2002	Change (Million Yen)	FY 2003
Software & Services		Y 138,758 [6.5%]	Y 176,529 [8.4%]	-37,771 [-1.9%]	\$1,309
Platforms		29,244 [1.6%]	973 [0.1%]	+28,271 [+1.5%]	275
Electronic Devices		27,538 [3.4%]	(31,623) [(4.6%)]	+59,161 [+8.0%]	260
Financing		2,007 [3.7%]	4,328 [3.4%]	-2,321 [+0.3%]	19
Other Operations		13,638 [3.3%]	10,002 [2.6%]	+3,636 [+0.7%]	129
Elimination		(60,843)	(59,782)	-1,061	(574)
Total		Y 150,342 [3.2%]	Y 100,427 [2.2%]	+49,915 [+1.0%]	\$1,418