**Gain new powers with a Software-Defined Data Center**

**What’s holding you back?**

Get rid of your data center challenges:

- **Application provisioning** in minutes
- The right availability and security for every application
- Dramatically higher productivity and lower costs

**What’s holding you back?**

What inhibits adoption of a new data center platform¹:

<table>
<thead>
<tr>
<th>What the best performers* do:</th>
<th>Risk</th>
<th>Cost</th>
<th>Skills</th>
<th>Resources</th>
</tr>
</thead>
<tbody>
<tr>
<td>98% 97% 89% 85% more likely to try new platform capabilities quickly¹</td>
<td>2x</td>
<td>2.6x</td>
<td>2x</td>
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</tbody>
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A turnkey integrated system including Fujitsu®/Cisco®/QCT™ hardware and VMware Cloud Foundation™ software for rapidly deploying a large-scale hyper-converged software-defined data center infrastructure.

**Key features of VMware Cloud Foundation™**

- **Compute virtualization**: VMware vSphere® virtualizes any application with highly available, resilient, on-demand infrastructure
- **Storage virtualization**: VMware vSAN™ provides enterprise-class storage services delivering elastic storage scalability and simplified storage management
- **Network virtualization**: VMware NSX® drastically simplifies network management and enables higher levels of security
- **Automated Lifecycle Management**: VMware SDDC Manager automates the deployment, configuration, patching and upgrading of the entire VMware stack

**Looking for a fast track to the Software-Defined Data Center?**

**Why invest in VMware Cloud Foundation™**

Get fast time to production

- 90%+ time savings on planning and deployment efforts²

Increase agility and productivity

- 58% less time on routine IT activities²

- 45% reduction in TCO over a traditional 3-tier alternative²

Why **Fujitsu**?

Best VMware virtualization platform

- Get maximum performance and energy efficiency with Fujitsu servers, the most powerful VMware virtualization platform leading in 4 out of 5 Dell EMC benchmark categories

- Turnkey delivery

- Mitigate risk with factory-integrated delivery dramatically reducing deployment time

- Trusted platforms

- Fusions bring to the VMware Cloud Foundation 5 engineered, manufactured, tested and supported Dell EMC product

- First class support

- Fujitsu provides a single point of contact for support for the complete hardware and VMware stack

- Experience

- Benefit from Fujitsu’s strategic partnership with VMware and a track record of over a decade in deploying large VMware infrastructure projects

**Discover the benefits of a software-defined data center with FUJITSU Integrated System PRIMEFLEX for VMware Cloud Foundation:**

- **Get fast time to production**
- **Increase agility and productivity**
- **Save costs**

**Why VMware Cloud Foundation™**

- **2x more likely to try new platform capabilities quickly**
- **2x more likely to choose a pre-integrated system**
- **Dramatically higher productivity and lower costs**

**What’s holding you back?**

Looking for a fast track to the Software-Defined Data Center? Why invest in VMware Cloud Foundation™? Why Fujitsu?