

# Green Procurement

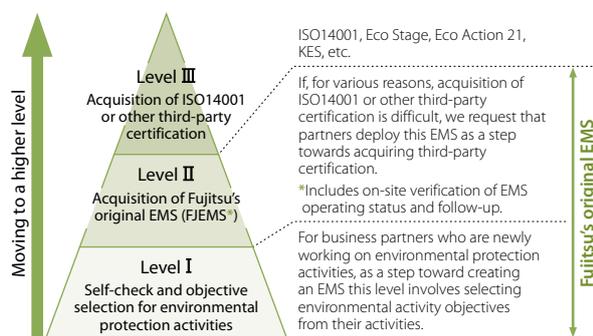
In cooperation with our business partners, we promote green procurement—from parts and materials for manufacturing through software and services—to provide our customers with products and services with superior environmental efficiency.

## Our Approach to Green Procurement

In our procurement activity, we give priority to purchasing parts, materials, and products that are eco-friendly. We stipulate our basic requirements for green procurement in the Fujitsu Group Green Procurement Direction and promote green procurement activities together with our business partners.

 **Fujitsu Group Green Procurement Direction**  
<http://www.fujitsu.com/global/about/procurement/green/>

### EMS Construction for Green Procurement



\* **FJEMS**  
 Fujitsu Group Environmental Management System. The Fujitsu Group's original EMS.

## Objectives of the Environmental Protection Program (Stage V)

The Fujitsu Group is engaged in the following two proactive efforts as green procurement activities in the Environmental Protection Program (Stage V).

### Improving Our Business Partners' Environmental Management Systems (EMS)

In the Environmental Protection Program (Stage V), we are aiming at increasing the level of our business partners' environmental management systems (EMS). Through our EMS Level-Up Briefing Sessions, we are asking our business partners to increase the level of their EMS by Third-Party Certification Acquisition and FJEMS Construction and similar activities. This aims at promoting environmental load reduction activities by our business partners.

Note that we held six such briefing sessions at the Fujitsu Kawasaki Plant in fiscal 2007, and that a total of 656 persons from 573 companies attended.

### Construction of Business Partners' Chemical Substances Management System (CMS)

In the Environmental Protection Program (Stage V), we target the construction of chemical substances management systems (CMS<sup>\*1</sup>) by our business partners. To achieve appropriate management of chemical substances throughout the whole supply chain, we request and support the construction of a chemical substances management system based on the

Guideline for the Management of Chemical Substance in Products issued by JGPSSI<sup>\*2</sup>, and promote strengthened management of chemical substances with a strong emphasis on source management.

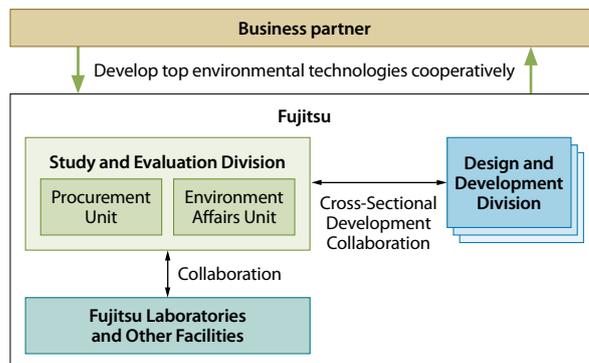
In fiscal 2007, in addition to promoting CMS construction for direct business partners (primary business partners), we are now, as a new effort, (a) requesting through our primary business partners that our secondary business partners also attend our briefing sessions, (b) providing both materials that summarize the management content required for source management as well as our original audit sheets, and (c) promoting activities for firmly establishing CMS directed at the root of the supply chain. In the future, we will continue to stress the importance of source management through briefing sessions and periodic audits, and aim at increasing the level of chemical substances management in the whole supply chain.

- \*1 **CMS**  
 Chemical Substances Management System
- \*2 **JGPSSI**  
 Japan Green Procurement Survey Standardization Initiative

## Promotion of Green Policy Innovation by Strengthening Green Procurement Activities

To achieve the Green Policy Innovation (reduction of customers' environmental load by the provision of green IT, see the section starting on page 13) announced in December 2007, we are studying the following two ideas: (1) seeking for top environmental technologies and materials that our business partners possess, and (2) grasping the trends in environmental technologies and providing consistent proposals to our design and development divisions based on medium and long-term standpoints. In particular, we are studying the creation of an infrastructure for rapid adoption of superlative environmental technologies in our products by having our business partners provide "Environmental Proposal" documents (this name is provisional), studying and evaluating those proposals internally, and aiming at moving these proposals to the design and development divisions.

### Infrastructure for Achieving Green Policy Innovation



With Our Customers  
 With Our Employees  
 For Our Shareholders and Investors  
 With Our Business Partners  
 With Local and International Communities  
 For the Environment