

3. FY2015 Earnings Forecasts

For fiscal 2015, Fujitsu is projecting a 2% increase in revenue, to 4,850 billion yen, mainly in the Technology Solutions segment as a result of a projected increase in revenue from the Services sub-segment.

Fujitsu is projecting operating profit of 150 billion yen, a decline of 28.6 billion yen from fiscal 2014. Because the value of the euro is weakening against the US dollar, the impact of higher procurement costs for components with costs denominated in dollars has been factored into projections, primarily for PCs in the Ubiquitous Solutions segment. In addition, also factored into projections are strategic investments to accelerate innovative change in business models.

For profit for the year attributable to owners of the parent, Fujitsu is projecting 100 billion yen.

Assumptions on exchange rates for fiscal 2015 are 110 yen for the US dollar, 125 yen for the euro, and 175 yen for the British pound.

FY2015 Full-Year Consolidated Forecast

(Billions of yen)

	FY2014 (Actual)	FY2015 (Forecast)	Change vs. FY2014	
			Change (%)	
Revenue	4,753.2	4,850.0	96.7	2.0
Operating Profit	178.6	150.0	-28.6	-16.0
[Operating Profit Margin]	[3.8%]	[3.1%]	[-0.7%]	
Profit for the Year Attributable to Owners of the Parent	140.0	100.0	-40.0	-28.6

[Revenue by Business Segment]

Technology Solutions	3,302.8	3,360.0	57.1	1.7
Ubiquitous Solutions	1,062.8	1,050.0	-12.8	-1.2
Device Solutions	595.6	620.0	24.3	4.1
Other/Elimination and Corporate	-208.0	-180.0	28.0	-

[Operating Profit by Business Segment]

Technology Solutions	222.4	235.0	12.5	5.6
Ubiquitous Solutions	8.7	0.0	-8.7	-100.0
Device Solutions	36.9	30.0	-6.9	-18.8
Other/Elimination and Corporate	-89.5	-115.0	-25.4	-