

Green Procurement

Based on the Fujitsu Group Green Procurement Direction, we are expanding the scope of Green Procurement to cover all procurement. With the cooperation of our suppliers in Japan and overseas, we will pursue further improvements in this area.

Fujitsu Group Environmental Protection Program (Stage IV) Target

To increase the procurement ratio from suppliers who have implemented an environmental management system (EMS) to 100% by the end of fiscal 2006.

Fiscal 2004 Performance

The percentage of our procurement from business partners who have implemented an EMS as a share of all procured items (parts used in products, materials, software, general equipment, construction, maintenance, etc.) reached 98.3%.

Framework for Green Procurement

With cooperation from our suppliers, we have expanded the scope of Green Procurement from parts used in production to software and services.

In accordance with our Green Procurement Direction, we request that our suppliers build environmental management systems and terminate their use of designated hazardous substances, and we carry out surveys and other measures to check on what has been done. For those suppliers who do not meet the required standards, our purchasing unit and other divisions within the Group will support these companies in constructing, operating and deploying environmental management systems that utilize the PDCA cycle.

<http://www.fujitsu.com/global/about/procurement/green/>

Main Requirements for Green Procurement

We require that the following conditions be met by suppliers in order to satisfy our Green Procurement standards.

Building an EMS

In building an EMS, as a rule we require some form of third-party certification such as the ISO14001 international standard, but with the

expansion in scope of our suppliers, we have added a new Level I. We now require that our suppliers fit into one of three levels*.

* Three levels

Level III: Have obtained third-party certification such as ISO14001

Level II: Have obtained Fujitsu's simplified EMS (FJEMS)

Level I: Self-checking and establishment of objectives regarding environmental protection activities

Total Elimination of Fujitsu Group-designated Hazardous Substances

In response to the directives from EU (European Union) member nations restricting the use of hazardous substances (the RoHS directives) that were issued in February 2003, we revised our Green Procurement Standards (now in their third edition), and clearly specified the definitions of hazardous substance content. Based on this, we have conducted a total of 14 explanatory meetings for our suppliers, and we are accelerating our efforts to eliminate all hazardous substances from our procured materials.

Fiscal 2004 Performance

Thanks to the cooperation of our suppliers, the actual percentage of Green Procurement for fiscal 2004 reached 98.3% in only the first year of our three-year plan.

Fujitsu Limited and various Group companies in Japan (30 from the hardware area and 48 from the solutions area, for a total of 78) held meetings throughout Japan to explain Green Procurement to our suppliers. In addition to investigation using environmental response surveys, we have been supporting our suppliers in their EMS construction efforts. Looking to the future, we plan to forge ahead in helping suppliers improve their EMS quality, and we intend to include the suppliers of our overseas Group companies in the scope of our Green Procurement activities. In addition, from fiscal 2005 we plan to regularly conduct presentations on EMS improvement and to carry out local audits based on sampling results.

Fiscal 2004 Activities

Exhibition of RoHS-compliant Parts

In October 2004 we held an RoHS-compliant parts exhibition at our Kawasaki research and manufacturing facilities, together with a seminar, directed at R&D and design divisions as well as environmental and purchasing divisions. In cooperation with 13 companies (in semiconductors & electronic parts, power units and mechanical process goods) actually involved in environmental activities, we displayed a variety of parts that meet RoHS requirements. At the same time, examples of particularly advanced RoHS-based efforts were also presented using a seminar format. The total number of participants exceeded 700, and we were able to share information that will be significant in future product development.



At the RoHS Exhibition

Framework for Green Procurement

