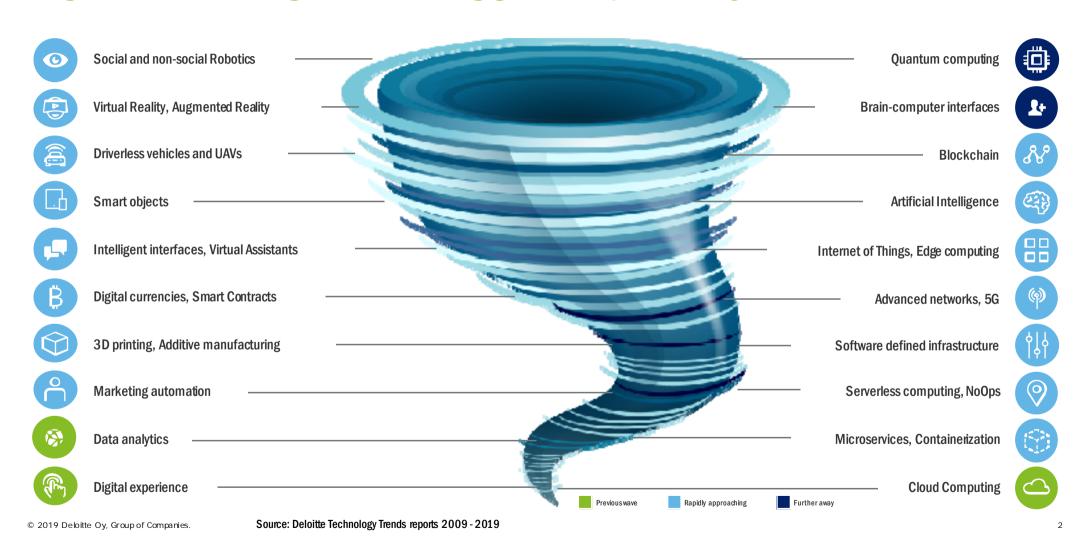


The 9 Big Shifts

Readjusting the technology capabilities for the future

Timo Perkola Technology Consulting Country Lead Deloitte Consulting Oy

Digital technologies: the biggest impact is yet to come!



Enterprises need to move from 'doing digital' to 'being digital'



Exploring

Leverage traditional technologies to automate existing capabilities. Dabbling with digital. No real change to the organization.

Doing

Leverage digital technologies to extend capabilities, but still largely focused around same business, operating and customer models.

Becoming

Leverage digital technologies – becoming more synchronized and less siloed – with more advanced changes to current business, operating and customer models.

Being

Business, operating and customer models are optimized for digital and profoundly different from prior business, operating and customer models.

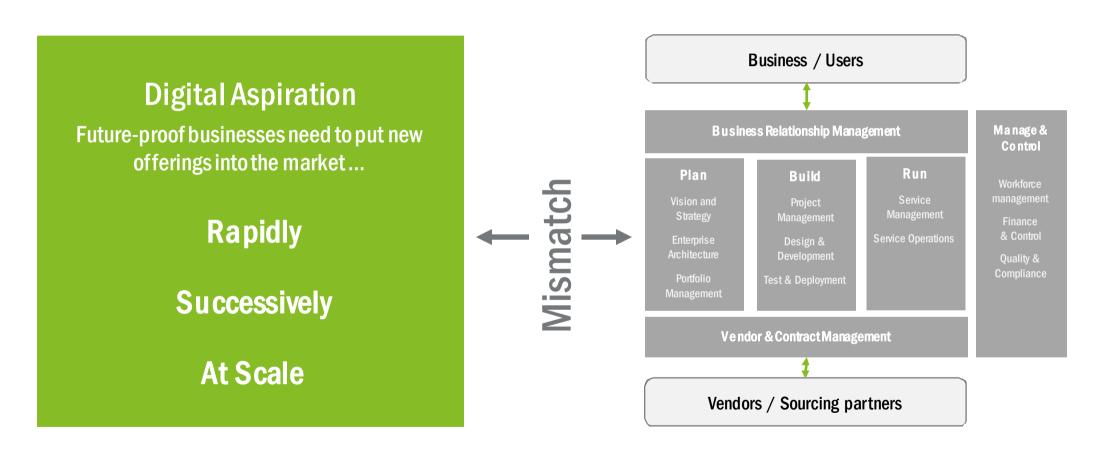
'Being digital' enterprises innovate ...

Rapidly

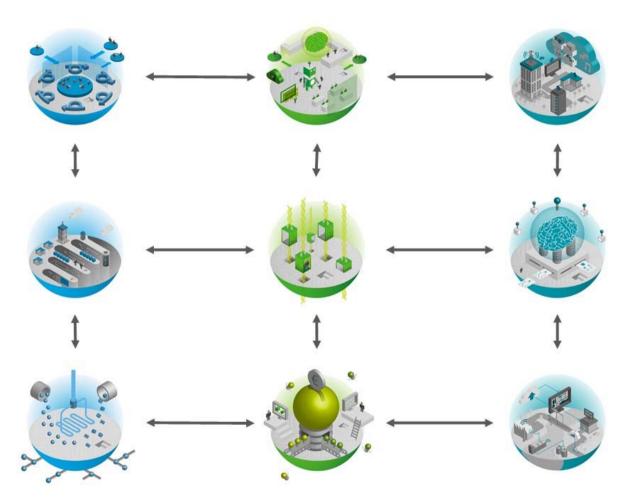
Successively

At Scale

What we observed: a jarring mismatch between the digital aspiration and traditional way of thinking about IT



The reason why: Nine Big Shifts (1/2)



The reason why: Nine Big Shifts (2/2)

Business of Technology Shifts

Technology Macro Forces Shifts

Innovate

Rapidly



Scaling to **enterprise agile**, shifting to **D e vOps** and moving the needle in **risk** a **p petite** and **experimentation**.



The workforce transitions as new technologies create new tasks and cause existing tasks to disappear. All require new digital competencies.



Organize for:

Digital experience (past decade) & Digital reality (next decade)

Innovate Successively



A permanent **disruption radar** screen, at all times managing a **portfolio** of innovation initiatives, being part of a fluid <u>in</u>novation **ecosystem**.



Operating in different modes with fitfor-purpose **funding** mechanisms, **governance** and **risk control**.



Organize for:

D a ta analytics (past decade)

Cognitive (next decade)

Innovate

At Scale



Tech fluent business roles become the norm, business-led IT increases, transformational innovation through edge plays.



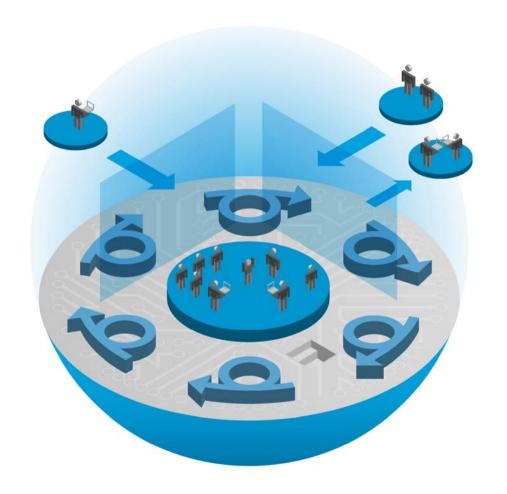
Digital DNA, the leadership, culture and values of 'being digital' deeply embedded in the fabric of the entire entermise.



Organize for:
Cloud (past decade)

Platforms (next decade)

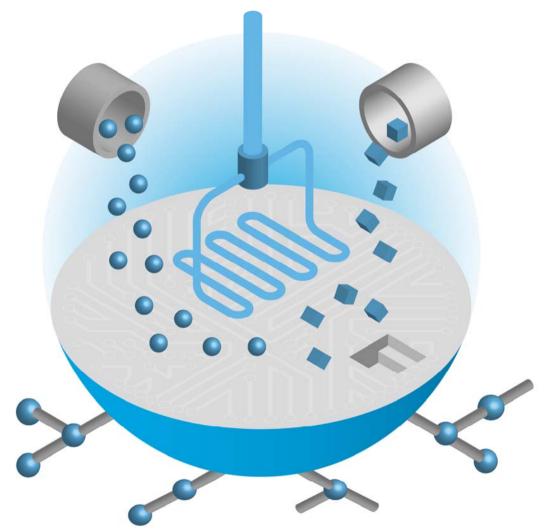




Scaling to enterprise agile

Shifting to DevOps

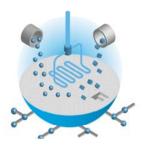
Moving the needle in risk appetite and **experimentation**.



A permanent disruption radar screen,

At all times managing a **portfolio** of innovation initiatives

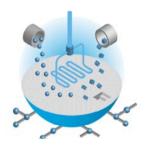
Joint risk taking and value creation in innovation ecosystems



2.1 A disruption radar screen (sensing capabilities)

- Anticipate trends and spot early opportunities
- Gain access to scarce talent
- Foster an environment for experimentation
- Constantly be on the look for new alliances/partners

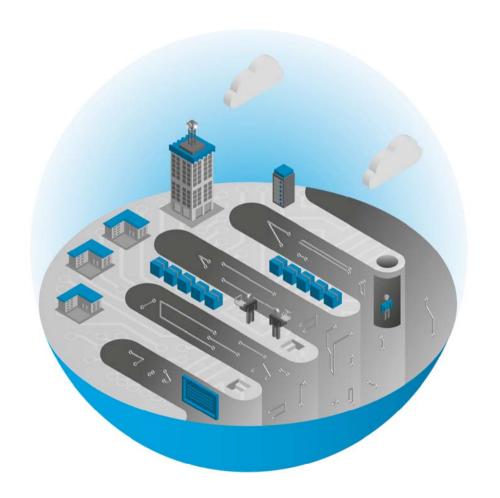




2.3 Joint risk taking and value creation

- Forming innovation ecosystems with nontraditional partners
- Joint risk taking and value creation
- Solving a problem collaboratively
- Capability to:
 - quickly engage
 - quickly disengage

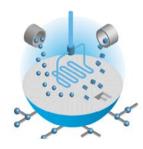




The **boundaries** between business and IT blur, tech fluency is vital for all

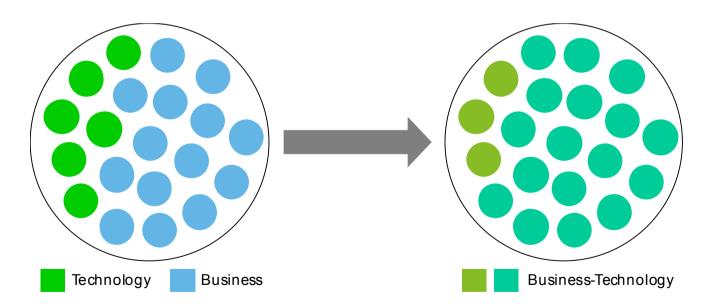
Business-led IT increases

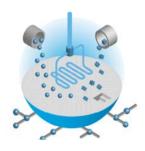
Transformational innovation through edge plays



3.1 Tech fluent business roles

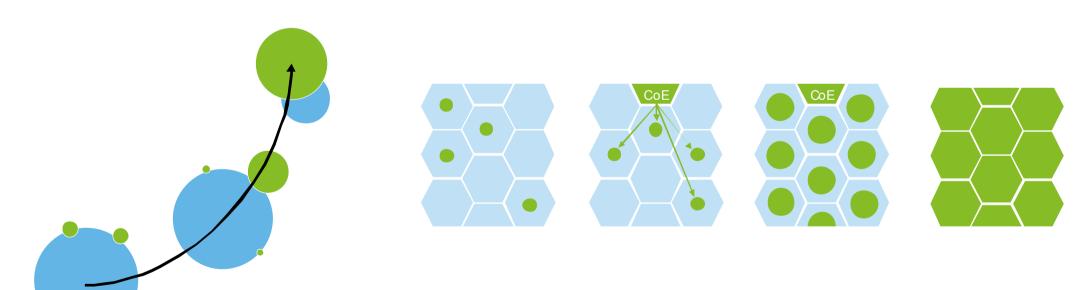
- The distinction between 'business' jobs and 'IT' jobs fades
- Tech fluency drives career success of business roles





3.3 Edge plays & CoE's

- Disruption on the edges of the company
- Centers of Excellence inside the company

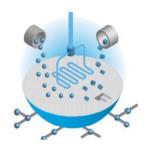




Existing **jobs** disappear or transform and new jobs emerge

All jobs require new digital **competencies**

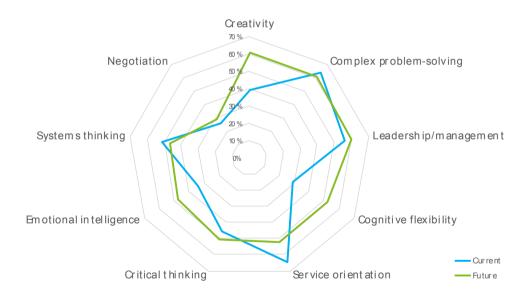
The organization **structure** morphs according to new principles



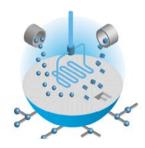
4.2 New digital era competencies and soft skills

- Customer centricity
- Design thinking
- Challenging orthodoxies
- Cognitive flexibility
- Creativity
- Emotional intelligence
- Political savviness
- Storytelling

Most important IT soft skills (currently and in three years)

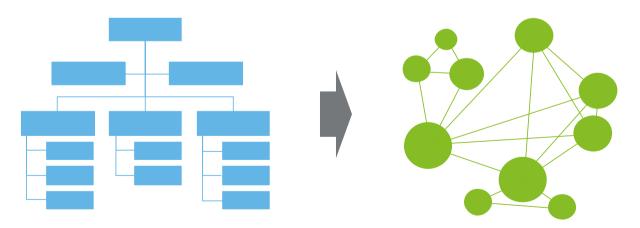


Source: Deloitte CIO Survey 2018



4.3 New organization structure and operating principles

- Loosely coupled autonomous teams
- Teams are delineated by customers, products or services
- Leaders create followers by growing in influence and authority
- Job titles and role descriptions become more fluid





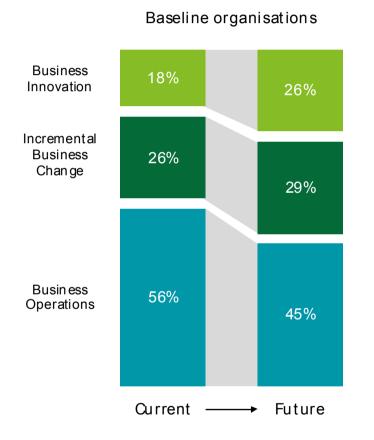
Operating in different modes

Larger share of **budget** for innovation

From project funding to **product funding**



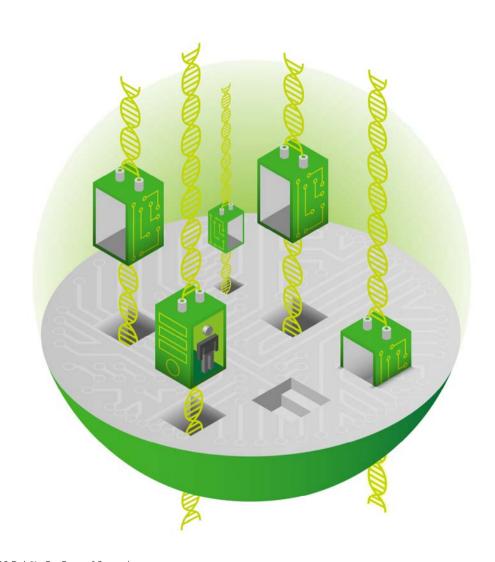
5.2 Larger share of budget for innovation



Source: Deloitte CIO Survey 2018

Digital Vanguards





Digital DNA:

the leadership, culture and values of 'being digital' deeply embedded in the fabric of the entire enterprise.



6.1 Digital DNA traits

Compelling digital vision ('commanders intent')

Innovation and exploration (risk appetite)

Data-driven decision

making

Agile way of working

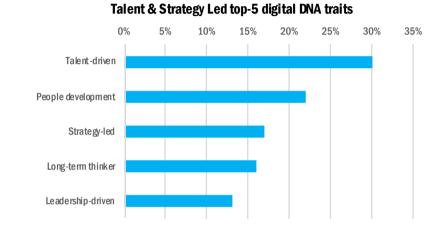
Fast learning and collaboration

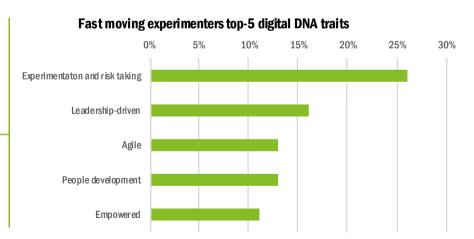
Distributed decision rights



6.2 Digital DNA archetypes

- Laggards
- Chasers
- Talent and strategy led
- Fast-moving experiments





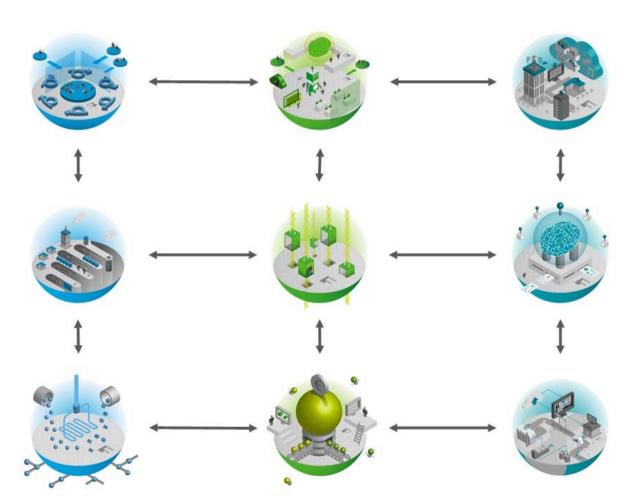
Source: Achieving Digital Maturity, Adapting your company to a Changing World

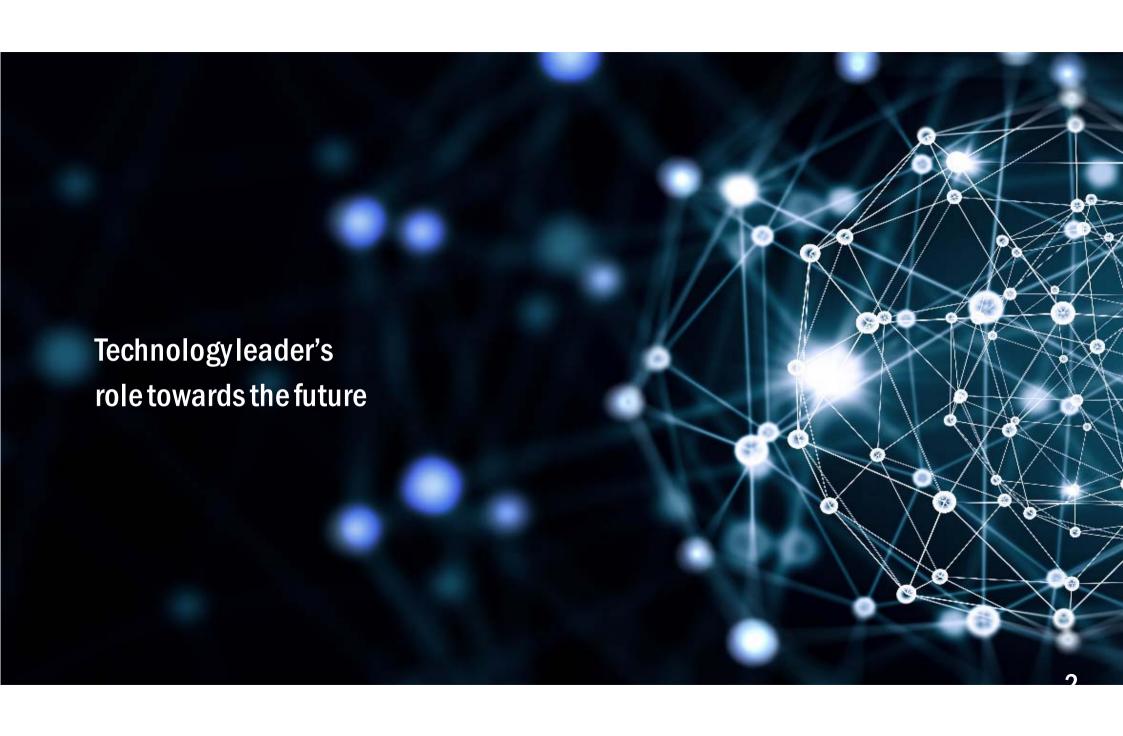
MITSIoan & Deloitte, 2017

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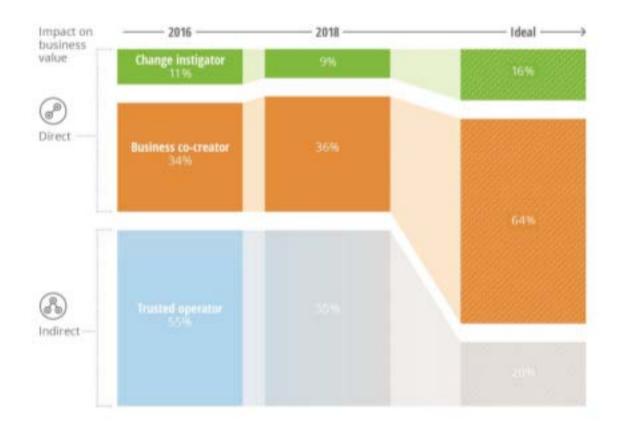
23

Nine Big Shifts - All linked together





The diminishing role of the Trusted Operator



Fundamentally shift the thinking on how to deliver value

While still ensuring the operational excellence

Source: Deloitte CIO Survey 2018

Dimensions of change



- Harness digital
- Launch tech fluency



organizations

- Follow the money
- Transfuse talent and culture



REBALANCE technology capabilities

- Strengthen the core
- Industrialize innovation



Want to talk more? Do not hesitate to contact!



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