

Business Continuity by Design

Outages are Inevitable. Disruption is Not.



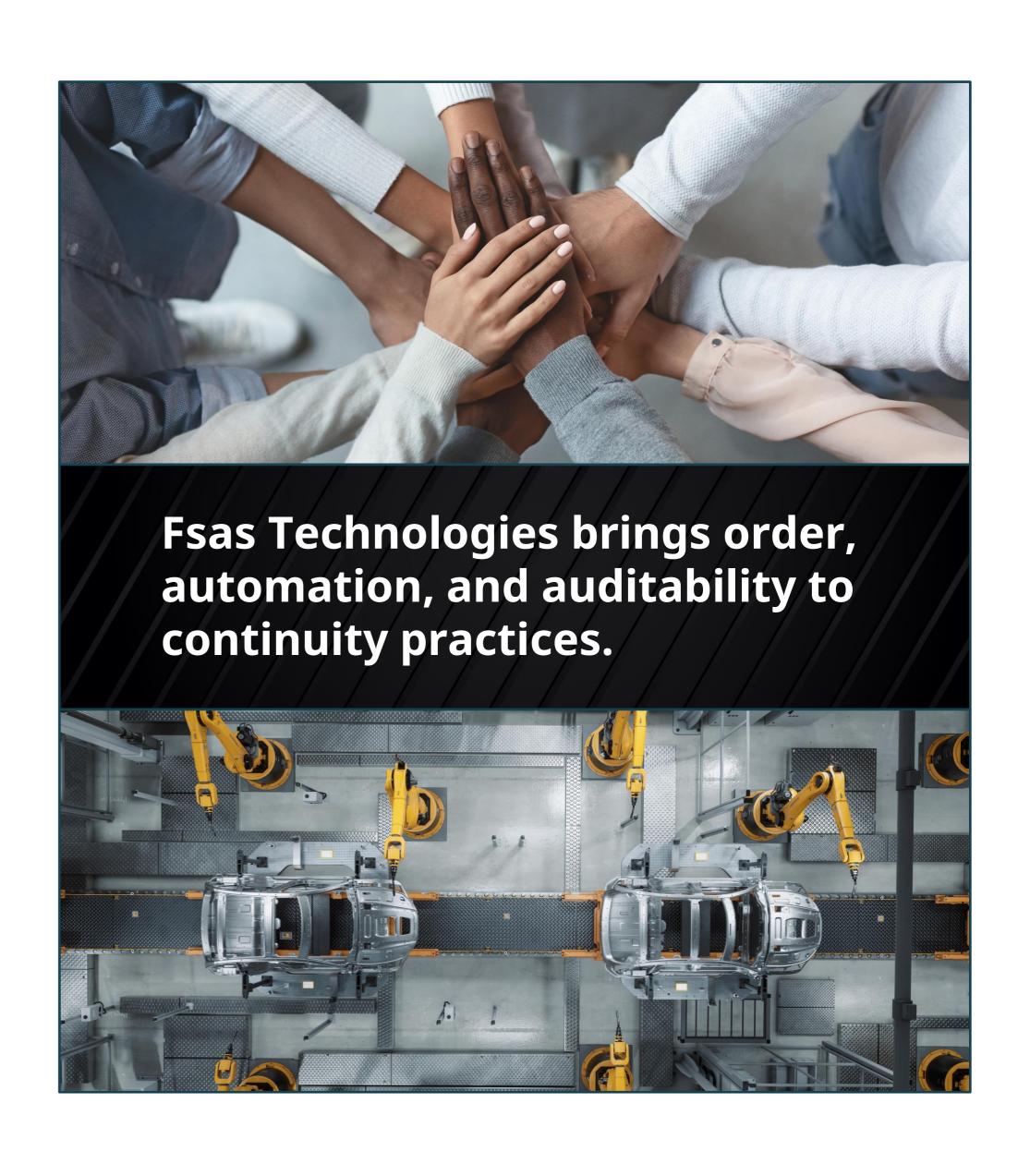
In today's data-driven economy, keeping operations running is just as critical as securing the data itself. When disruptions strike - from cyberattacks to system failures - customers expect reliability, and every minute offline carries a real cost to revenue and reputation.

#### **Why Continuity Fails**

Continuity planning often breaks not due to technology failure—but due to execution failure. Real incidents are messy. Roles blur. Tools fail silently. Backups don't restore the way they were imagined to.

- 67%\* of enterprises experienced a ransomware incident in the past year
- Only 2%\* of organizations were able to fully recover within 24 hours
- 75%\* of leaders indicated they would pay a ransom to resume operations

These numbers are not a reflection of attack sophistication alone - they reflect insufficient recovery design.





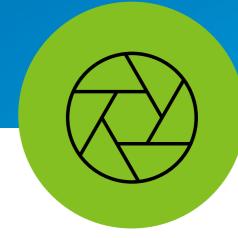
# The Three Pillars of Continuity Excellence







**Integrated IT & Security Response** 



**Continuity Across Every Environment** 



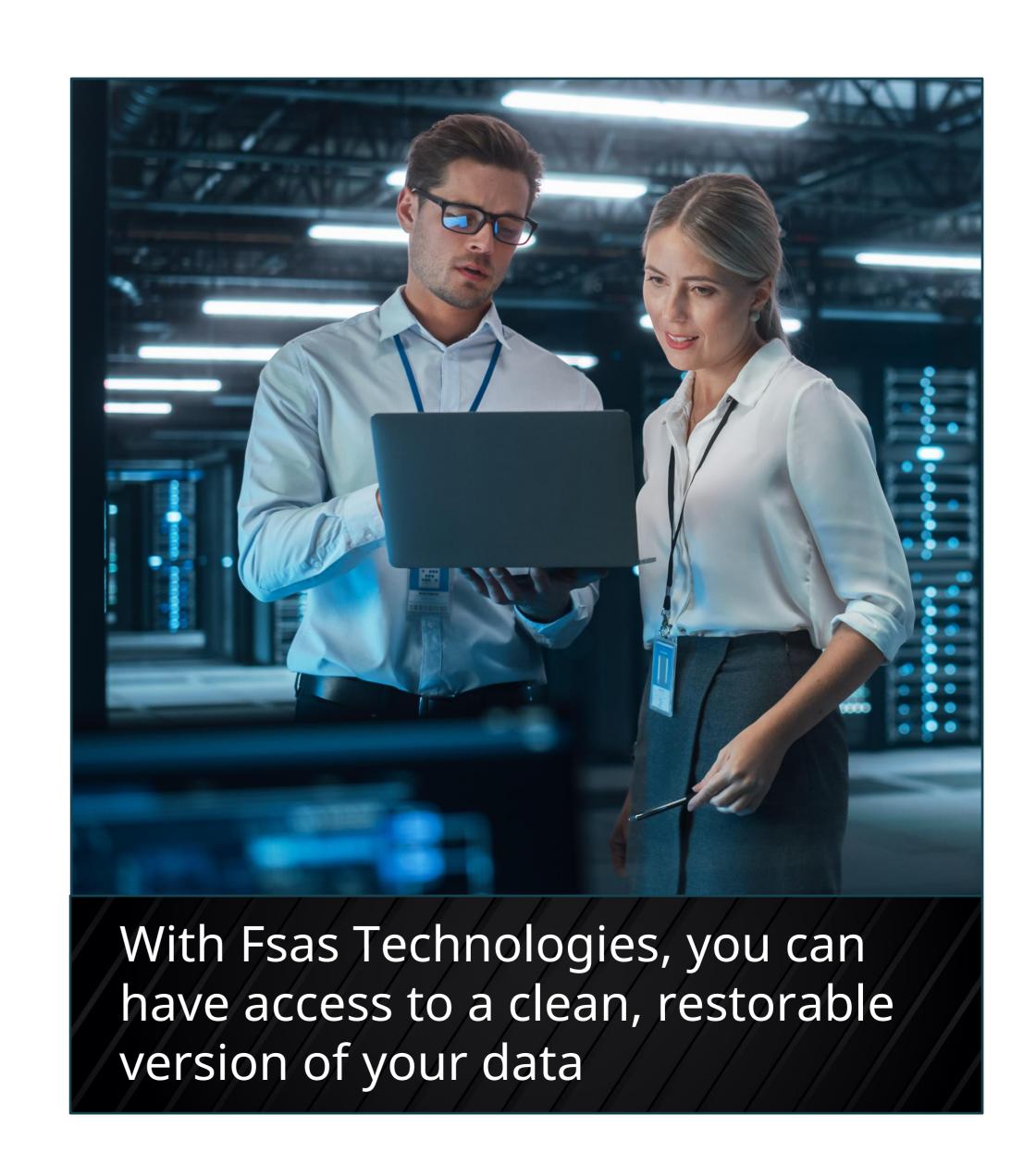


#### **Recovery You Can Trust:**

Storing data is easy. Restoring it under pressure, especially after ransomware or corruption, is what defines resilience. That's why we go beyond backup with a recovery strategy based on the 3-2-1-1-0 principle.

- Keep at least 3 copies of your data
- Store them across 2 media types
- Ensure at least 1 is off-site
- Maintain 1 that is offline or immutable to resist tampering
- And confirm **0 errors** with automated validation and cleanroom testing

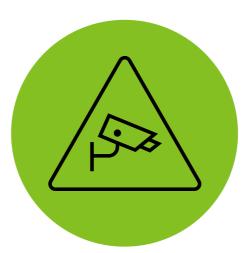
With Fsas Technologies, you can have access to a clean, restorable version of your data - verified, air-gapped, and ready, even when primary systems are compromised.



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## **Integrated IT & Security Response**

When disaster strikes, recovery can't be siloed. Fsas Technologies unifies IT, Security, and Compliance under one coordinated playbook, ensuring:

- A shared operational playbook covering both incident response and recovery
- Aligned processes and responsibilities across IT, Security, and Compliance
- Forensic validation before systems return to production, reducing reinfection or legal exposure

Continuity isn't just recovery - it's a coordinated response.



#### **Continuity Across Every Environment**

Modern workloads span on-premise, cloud, SaaS, and edge. Fsas Technologies ensures continuity across all environments with:

- Policy-based protection that travels with workloads.
- Platform-agnostic recovery paths so you can restore where it makes sense on-premise, cloud, or alternate site.
- Archive and tiering strategies to ensure cost-effective protection of active and cold data.

Continuity must scale with your operations - not slow them down.



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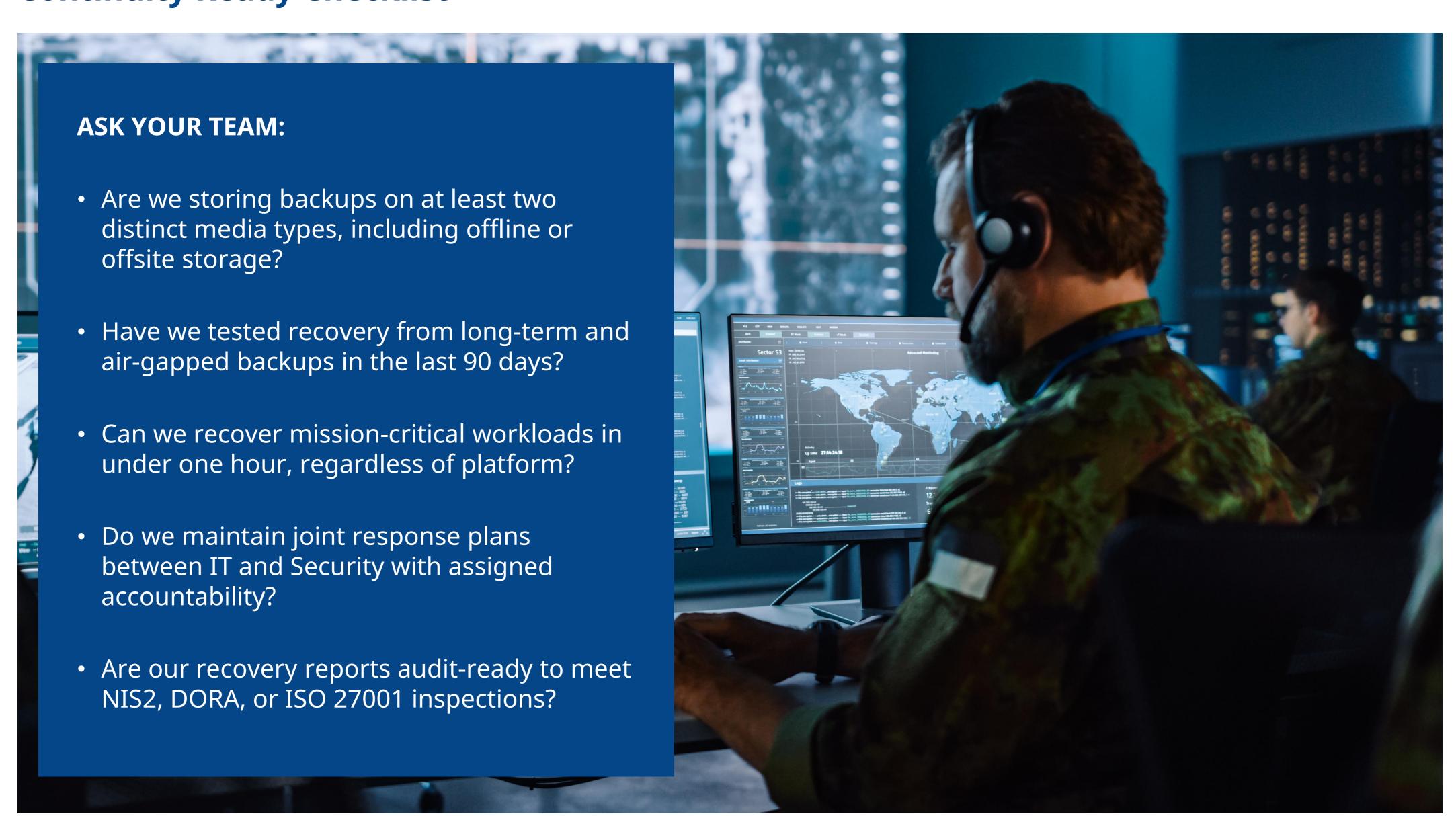


# **Solving the Real Barriers to Continuity**

Fsas Technologies helps organizations overcome the real reasons continuity fails. Our solutions combine best-of-breed technologies from trusted partners like Commvault, Cohesity, Arctera and NetApp with a unified strategy that addresses operational, regulatory, and technical realities.

| Business<br>Challenges                            | Operational Risks  | Fsas Technologies Solutions   | Outcomes  |
|---|--|---|---|
| Siloed backup and<br>fragmented data<br>retention | High costs, inconsistent retention, compliance risks                 | Fujitsu ETERNUS CS8000 – Unified, high-performance appliance for backup and archiving, with air-gap and immutable retention for ransomware-resilient storage. | Centralized, immutable<br>retention, NIS2/GDPR-<br>compliant data lifecycle<br>control      |
| Lack of automation and scalability                | Slow, manual recovery;<br>high risk of errors                        | Reference Architecture for Commvault HyperScale™ X –<br>Policy-driven, automated backup with cleanroom<br>recovery  | Fast, reliable, automated recovery  |
| Ransomware & cloud recovery inefficiency          | Slow recovery, risk of<br>reinfection, weak<br>SaaS/cloud protection | Cohesity NetBackup Appliance– Instant recovery, ransomware detection, cloud-integrated data protection  | Rapid, malware-resilient<br>cloud recovery, and near-<br>zero RTO for priority<br>workloads |
| Inconsistent hybrid cloud workload protection     | Data loss, SLA breaches,<br>compliance issues                        | NetApp ONTAP Keystone – Unified, policy-driven hybrid cloud protection with snapshot-based replication  | Consistent protection, compliance, and cost-effective consumption                           |

# **Continuity Ready Checklist**



If any of these are uncertain, Fsas Technologies can help implement a continuity framework built to withstand disruption and scrutiny.

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### **Resilience That Grows With You**

Continuity is not just about disaster recovery—it's about preserving business operations, customer confidence, and regulatory standing through any incident. Fsas Technologies delivers this. Our solutions are flexible, scalable, and proven across industries.

We help you recover fast and clean while reducing the burden on your team. Let's make continuity a competitive advantage.

Let's build resilience by design—not by reaction.

## Why Fsas Technologies:

- ✓ Regulatory-aligned solutions tailored for EU businesses
- ✓ Full-stack protection from infrastructure to software
- ✓ Expertise in both cloud-native and legacy IT environments
- ✓ Integration with leading platforms and compliance frameworks
- ✓ Flexible deployment models (CapEx, OpEx, uSCALE)



Your next data resilience move starts here. Talk to our experts:



