



Fujitsu and NetApp Extend Global Partnership with Shared Storage Portfolio

Companies Provide “One-Stop Shop” for Integrated Storage Solutions to Help Customers Gain Greater IT Value and Efficiency

FRANKFURT, Germany — October 26, 2010— Fujitsu and NetApp (NASDAQ: NTAP) today announced they are extending their strong, long-standing global partnership to help customers maximize the value they get from their IT investments. IT leaders today are under increasing pressure to respond faster to the needs of the business. With this agreement, the two companies deliver one-stop shopping for integrated storage solutions that accelerate business results for their customers. The expanded global partnership and extended resale agreements continue a long track record of delivering customer success, allowing business customers to increase their IT efficiency and standardization and satisfy all of their unified storage foundation needs with Fujitsu and NetApp.

As part of the extended partnership, the companies will offer a shared portfolio of products to meet the integrated storage needs of business customers. NetApp will resell the Fujitsu ETERNUS CS800 S2 Data Protection Appliance in 22 countries across EMEA. Fujitsu will expand its resale of NetApp’s unified storage systems to more markets worldwide. Maintenance and support services as well as managed services across the full shared portfolio will continue to be supplied by Fujitsu, the third-largest global IT services company.

Designed to broaden access to efficient data protection in the midmarket, the ETERNUS CS800 S2 is a turnkey data protection appliance that provides a simple and affordable solution for customers who follow a disk backup strategy with deduplication. The advanced deduplication technology reduces typical capacity requirements for disk-to-disk backup by as much as 90%, helping customers reduce storage costs. Backup data replication between global sites also uses deduplication to reduce typical network bandwidth needs by a factor of 20 or more.

“Fujitsu’s global partnership with NetApp creates a well-matched and comprehensive storage portfolio that benefits our customers first and foremost,” said Kazuhiro Igarashi, president of the Storage Systems Unit, Fujitsu Limited. “We’ve simplified how customers can buy integrated solutions as part of our comprehensive Dynamic Infrastructures portfolio, and helped them increase IT efficiency and flexibility. Fujitsu customers see the value we provide with NetApp, not the least due to Fujitsu’s global service expertise across the combined product range.”



Fujitsu is an industry leader in enterprise solutions, and its broad portfolio of storage technologies, including the ETERNUS family and NetApp, are critical components of the Fujitsu Dynamic Infrastructures concept of highly reliable data-center products and solutions.. NetApp provides an industry-leading unified storage portfolio to build a flexible and efficient shared IT infrastructure today as a foundation for tomorrow's business requirements. Customers can now easily purchase and deploy these complementary, integrated technologies to quickly address their business needs.

"Customers are looking for ways to move to more integrated, shared IT infrastructure solutions to increase the flexibility and speed of the response of IT to the business," said Rick Scurfield, vice president and general manager of Global System Partners, NetApp. "The partnership between NetApp and Fujitsu provides powerful storage products and solutions designed to address this need, along with services and support to help customers accelerate the move to a more integrated and flexible shared IT infrastructure."

As a result of joint research and development efforts during their 10-year global partnership, the companies have delivered tightly integrated and automated data management products, solutions, and services that help customers more quickly adapt to changes in their business environments. To date, Fujitsu has sold over 15,000 NetApp unified storage systems to customers who recognize the flexibility and efficiency that these offerings deliver for their IT environments. For example, NetApp, Fujitsu, and other solutions partners recently teamed up to build a global 50,000-seat desktop virtualization reference architecture, making it easier for customers to replicate and deploy virtualized dynamic infrastructures. Additionally, Fujitsu's ETERNUS SF Storage Cruiser and ServerView Resource Orchestrator now support NetApp unified storage, making it simpler for joint customers to better analyze, control, and automate their shared IT infrastructure.

About Fujitsu

Fujitsu is a leading provider of ICT-based business solutions for the global marketplace. With approximately 170,000 employees supporting customers in 70 countries, Fujitsu combines a worldwide corps of systems and services experts with highly reliable computing and communications products and advanced microelectronics to deliver added value to customers. Headquartered in Tokyo, Fujitsu Limited (TSE:6702) reported consolidated revenues of 4.6 trillion yen (US\$50 billion) for the fiscal year ended March 31, 2010. For more information, please see: www.fujitsu.com.

About Fujitsu Technology Solutions

Fujitsu Technology Solutions is the leading European IT infrastructure provider with a presence in all key markets in Europe, the Middle East and Africa, plus India, serving large-, medium- and small-sized companies as well as consumers. With its Dynamic Infrastructures approach, the company offers a full portfolio of IT products, solutions and services, ranging from clients to



datacenter solutions, Managed Infrastructure and Infrastructure-as-a-Service. Fujitsu Technology Solutions employs more than 13,000 people and is part of the global Fujitsu Group. For more information, please see: ts.fujitsu.com/aboutus.

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About NetApp

NetApp creates innovative storage and data management solutions that deliver outstanding cost efficiency and accelerate business breakthroughs. Discover our passion for helping companies around the world go further, faster at www.netapp.com. To read more about the Fujitsu and NetApp partnership, visit www.netapp.com/fujitsu.

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NetApp Forward-Looking Statements

This press release contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The forward-looking statements contained herein represent NetApp's and Fujitsu's beliefs regarding future events, many of which are, by their nature, inherently uncertain and outside the parties' control. Forward-looking statements include, but are not limited to, statements regarding the benefits of NetApp's and Fujitsu's expanded partnership and respective products, market opportunities, and competitive strengths, as well as strategies, plans, objectives, expectations and intentions, and other statements that are not historical facts.

NetApp cautions readers that the forward-looking statements contained herein are subject to risks and uncertainties that could cause actual results to differ materially from the results anticipated by such statements. Important factors that could cause actual results to differ materially from those in the forward-looking statements include the risk that the benefits of the partnership may not be fully realized or may take longer to realize than expected; disruption from the partnership making it more difficult to maintain relationships with customers, employees, or suppliers; risks associated with the anticipated growth in storage and data management markets; and other important factors as described in NetApp's reports and documents filed from time to time with the Securities and Exchange Commission. NetApp disclaims any obligation to update and revise the forward-looking statements contained in these materials based on new information or otherwise.

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