

Technology Innovation from Fujitsu Laboratories

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FUJITSU LABORATORIES LTD.

January 25, 2012



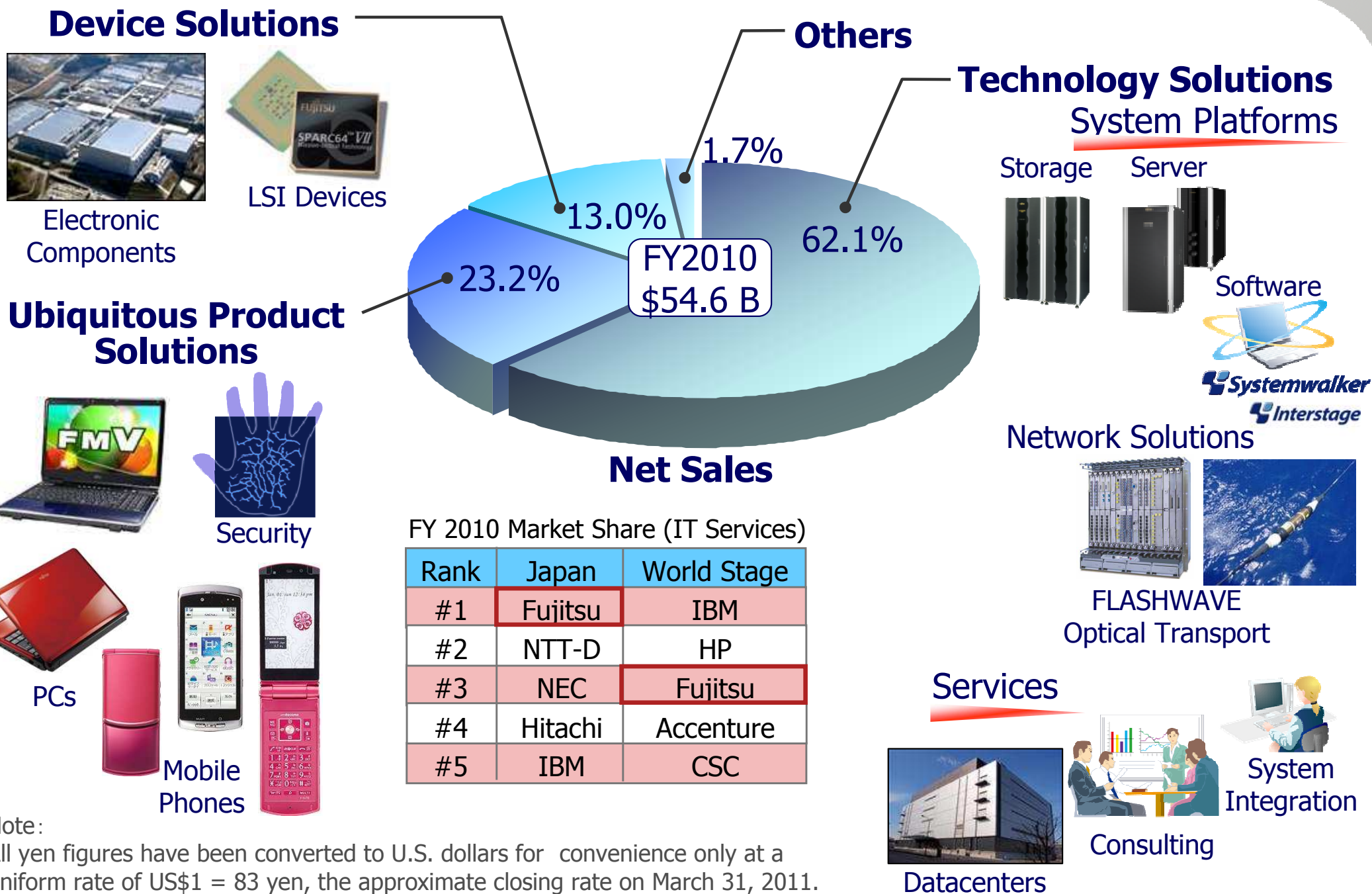
Fujitsu at a Glance



- **Headquarters:** Tokyo, Japan
- **President:** Masami Yamamoto
- **Established:** June 1935
- **Net Sales:** 4,528.4 billion yen (US\$54,559 million)
- **Net Income:** 55.0 billion yen (US\$663 million)
- **R&D Expenditure:** 236.2 billion yen (As 5.2% of Sales)
- **Employees:** 172,000 worldwide
- **Principal Business Areas:**
**Technology Solutions, Ubiquitous Solutions,
Device Solutions**
- **Stock Exchange Listings:**
Tokyo (Code: 6702), Osaka, Nagoya, London

Note:
All yen figures have been converted to U.S. dollars for convenience only at a uniform rate of US\$1 = 83 yen, the approximate closing rate on March 31, 2011.

FUJITSU's Business Composition



FY 2010 Market Share (IT Services)

Rank	Japan	World Stage
#1	Fujitsu	IBM
#2	NTT-D	HP
#3	NEC	Fujitsu
#4	Hitachi	Accenture
#5	IBM	CSC

Note:
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Global Subsidiaries: IT Services

FS: Fujitsu Services Holdings PLC (EMEA)
 FTS: Fujitsu Technology Solutions (EMEA)

FAI: Fujitsu America Inc (U.S.A.)
 - FMEX (Mexico)

EMEA
 Approx. 30,000 employees

FS **FTS**

FUJITSU
 Approx. 106,000 employees

FAI

FMEX **The Americas**
 Approx. 8,000 employees

FBR

FCH **FHK** **FKL**

FJSC **FTL** **FVL**

FMS

China & APAC
 Approx. 28,000 employees

FPI

FIPL **FID**

FCIPL **FAPL** **FSBT**

FANZ

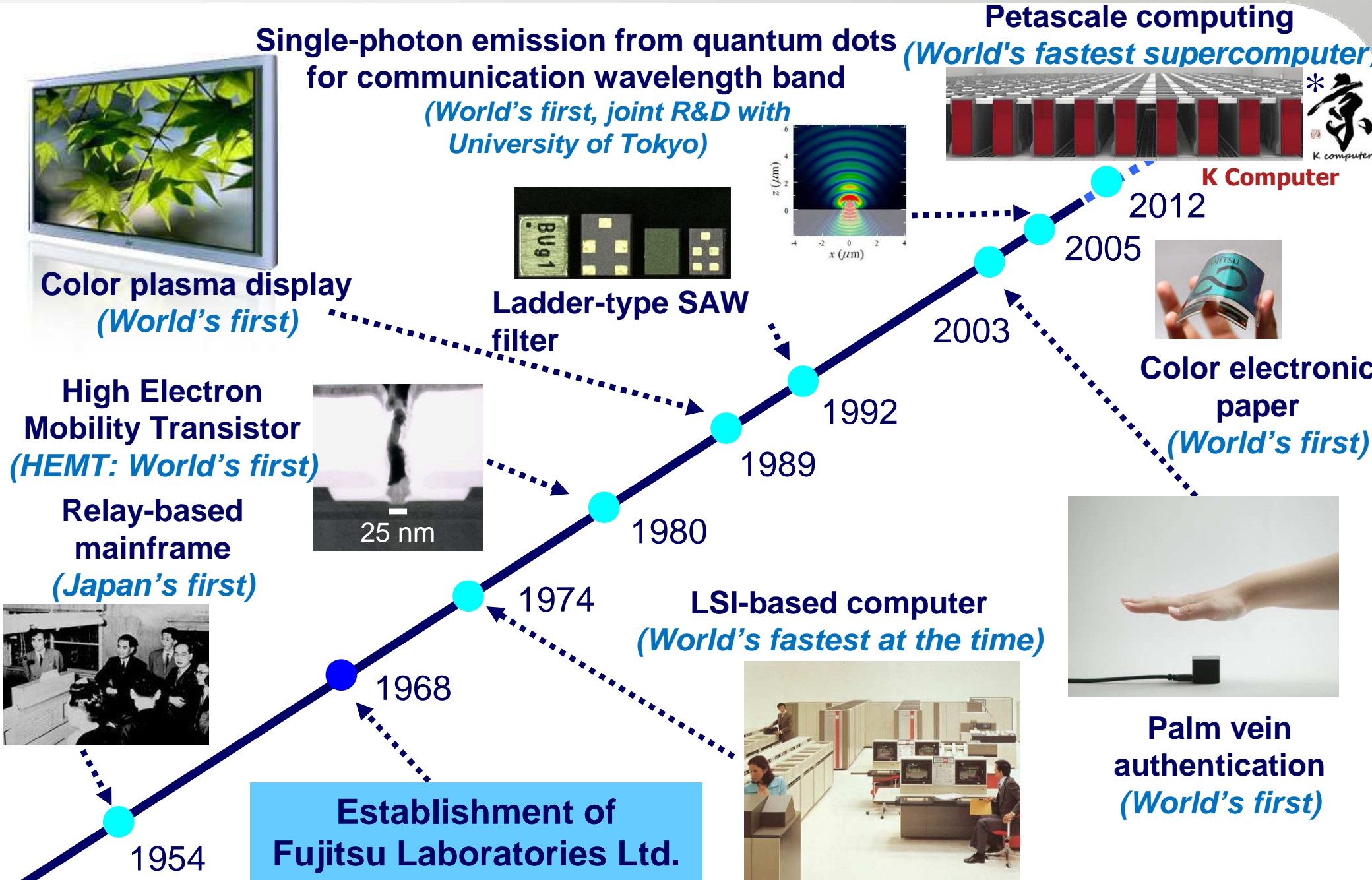
FCH: Fujitsu China Holdings (China)
 FHK: Fujitsu Hong Kong Ltd (Hong Kong)
 - FJSC (South China)
 FTL: Fujitsu Taiwan Ltd (Taiwan)
 FKL: Fujitsu Korea Ltd (S. Korea)

FAPL: Fujitsu Asia Pte. Ltd. (ASEAN regional HQ) (Singapore)
 - FSBT (Thailand), FMS (Malaysia), FID (Indonesia), FVL (Vietnam)

FPI: Fujitsu Philippines Inc. (Philippines)
 FIPL: Fujitsu India Private Limited (India)
 FCIPL: Fujitsu Consulting India Private Limited (India)
 FANZ: Fujitsu Australia and New Zealand (Australia & New Zealand)

***Only subsidiaries pertaining to IT services are shown**
 * Number of approximate employees are as of March 2011

FUJITSU's Innovations

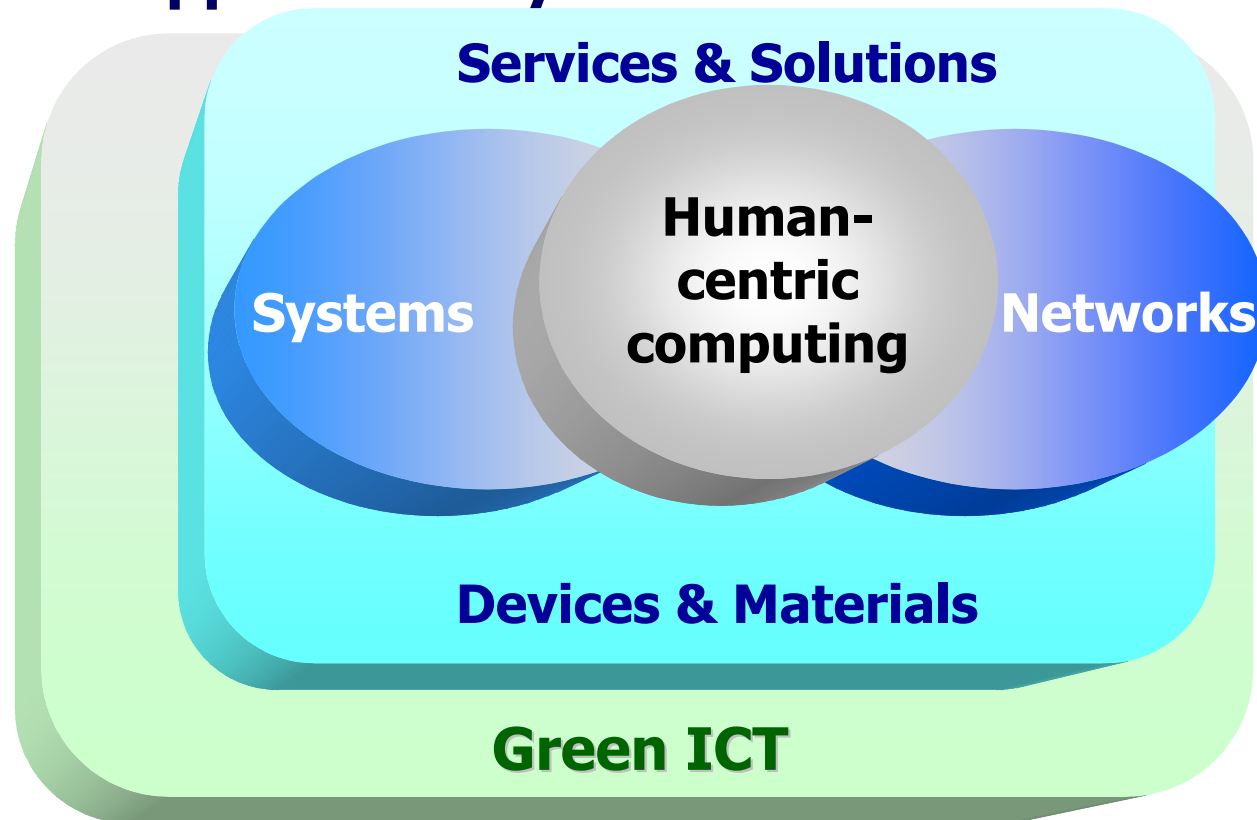


*"京 (K)" is the cognomen for the next-generation supercomputer named by RIKEN.

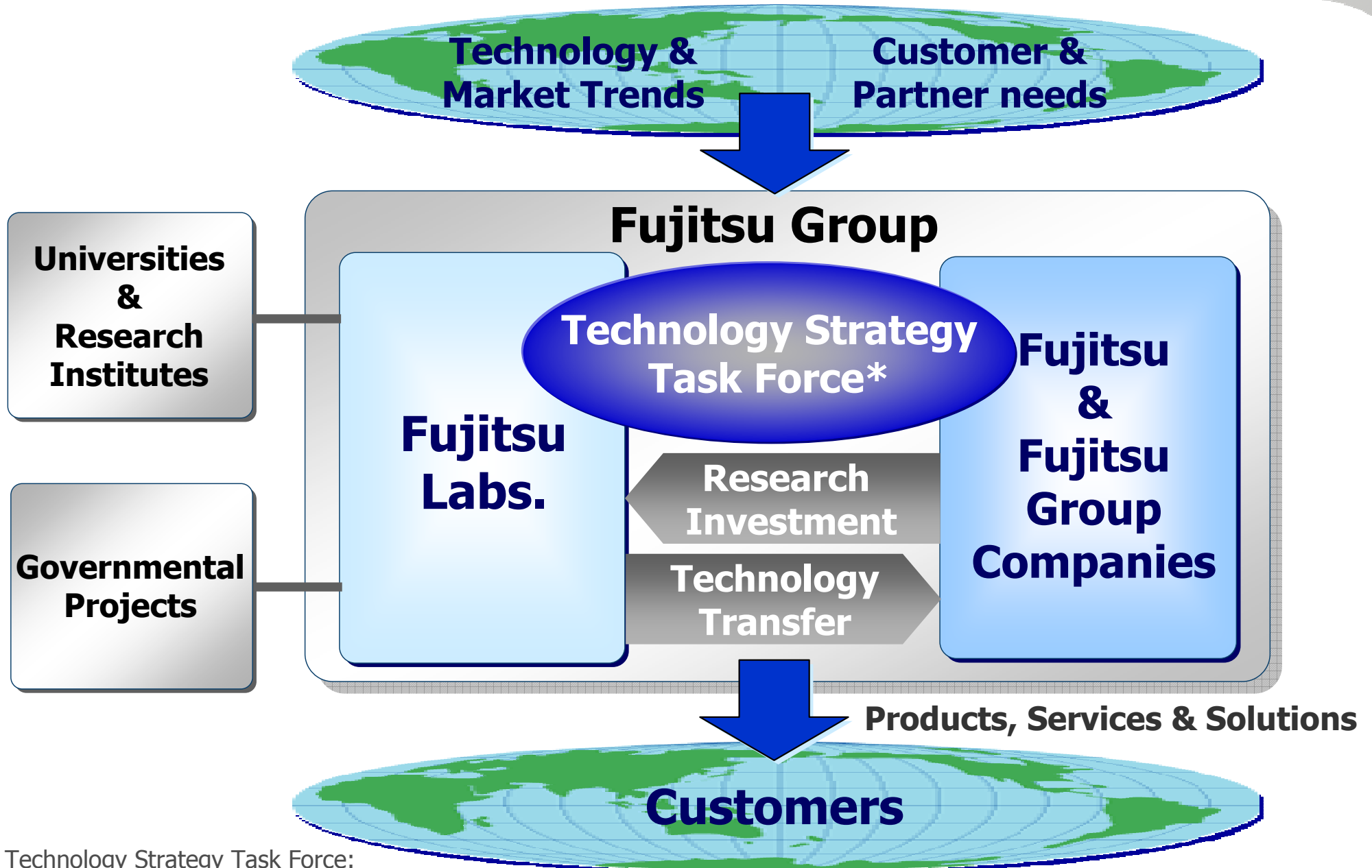
Fujitsu Laboratories Ltd. : Overview

- **Capital:** 5 billion JPY
- **R&D Budget:** Approximately 35 billion JPY/420M USD annually as 15% of Fujitsu R&D Expenditure
- **Total Employees:**
 - Japan:** Approximately 1,300
 - Global R&D sites** (U.S., Asia excluding Japan: China & Singapore, Europe):
Approximately 200

Research Fields



Fujitsu Group's R&D Scheme



* Technology Strategy Task Force:
Internal committee that determines the
R&D strategy of the Fujitsu Group

Strategic R&D Framework

- Human-centric Computing
- Intelligent Society
- Cloud Fusion
- Next-Generation Green Datacenter
- Manufacturing Innovation

Core Strategic R&D

Business-Strategic R&D

Exploratory R&D



- Core research projects focused on important themes for future technology of the Fujitsu Group

Medium to long-term technology development

- Business-driven themes based on requirements from the business units

Short to Medium-term technology development

- New research areas for future emerging technologies

Long-term technology development

Open Innovation & Global Reach



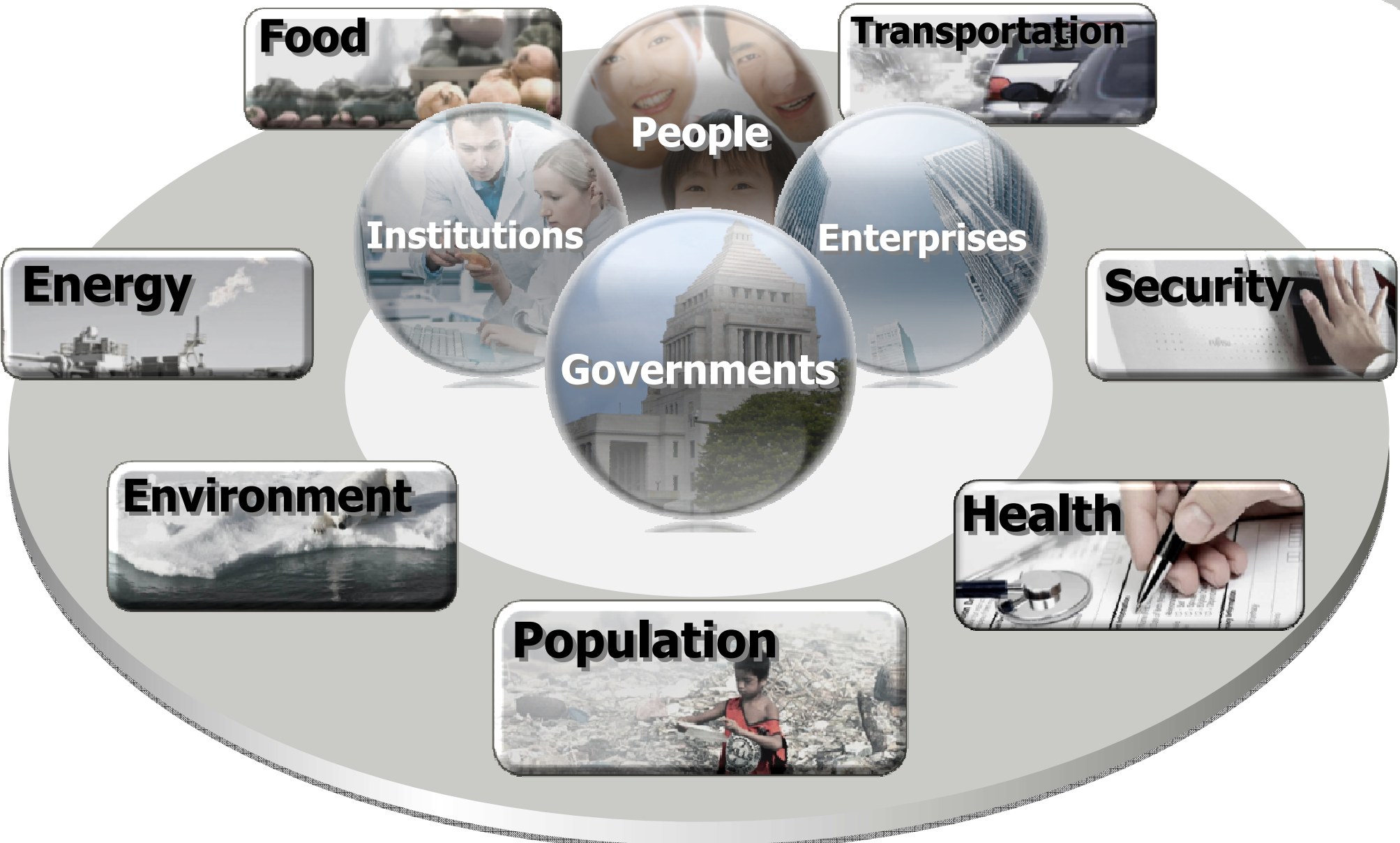
Research Institutes

Fraunhofer
 Agency for Science, Technology and Research (SINGAPORE)
parc Palo Alto Research Center
 China - Singapore
Suzhou Industrial Park
www.sipac.gov.cn

Universities

Tsinghua University
 上海交通大学 (SHANGHAI JIAO TONG UNIVERSITY)
 UNIVERSITY OF CAMBRIDGE
 Berkeley UNIVERSITY OF CALIFORNIA
 MASSACHUSETTS INSTITUTE OF TECHNOLOGY
 STANFORD UNIVERSITY
 TUM Technische Universitaet Muenchen
 Technion Israel Institute of Technology
 UNIVERSITY OF OXFORD

What is happening in the world?



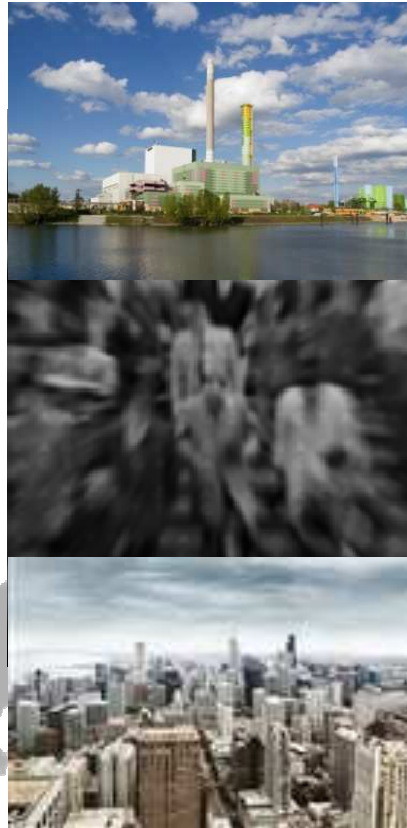
Increasingly complex societal issues

What is happening in Japan?

Great East Japan Earthquake & Tsunami



Nuclear power generation



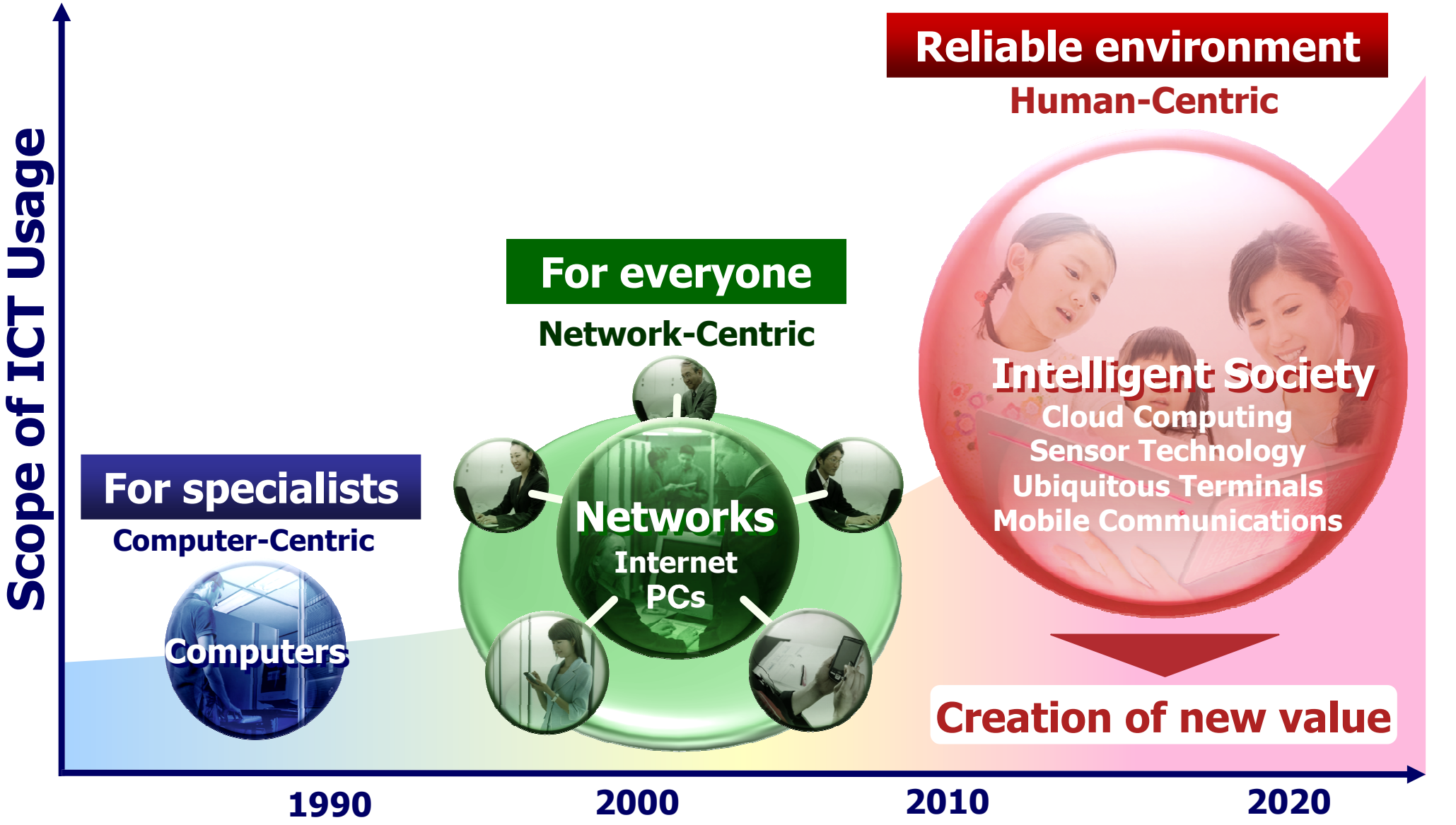
Typhoons



Building a society that is resilient to disasters

Paradigm Shift in ICT

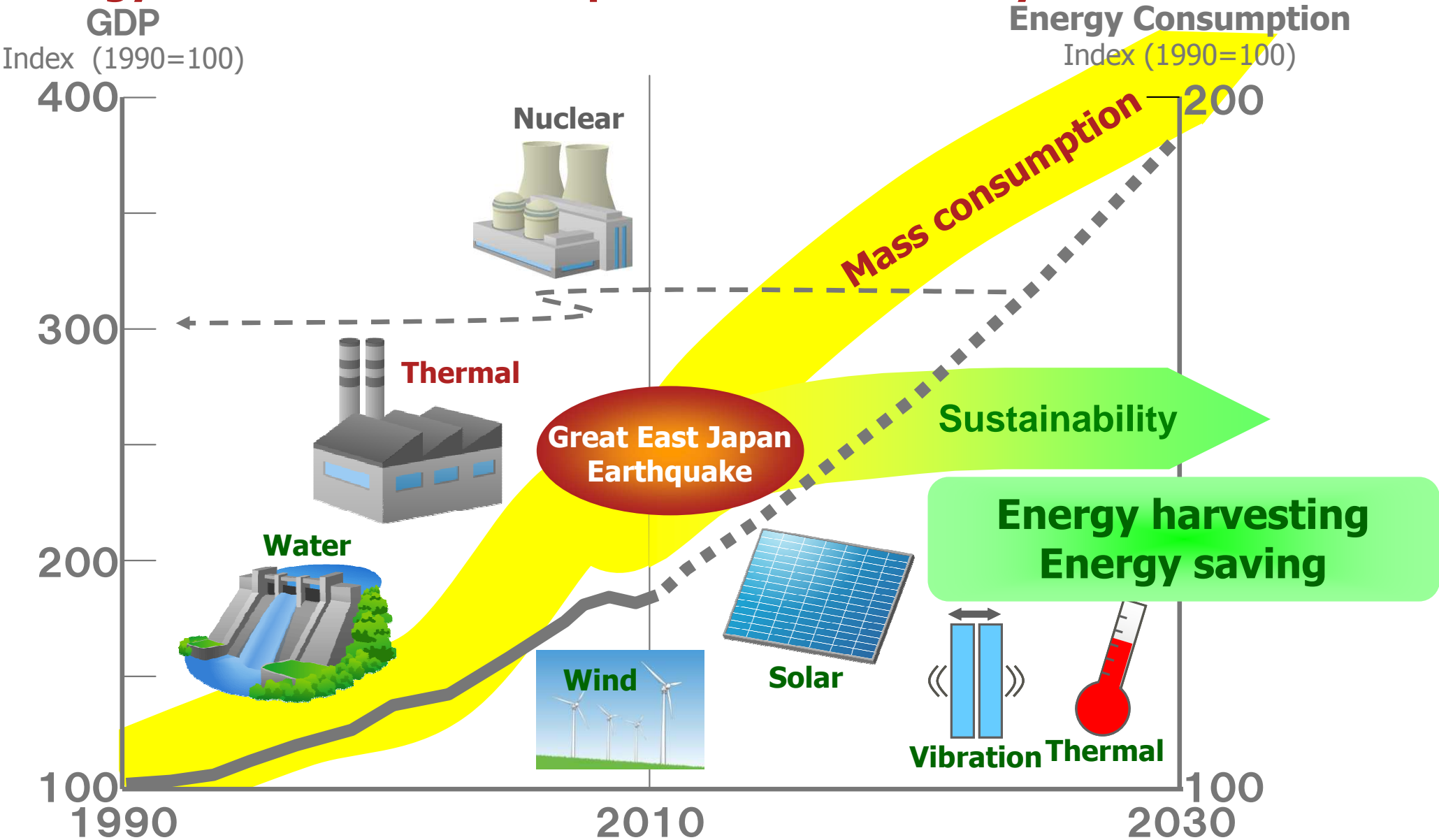
From "Technology-Centric" to "Human-Centric"



Paradigm Shift in Energy

Economy: Maintaining growth

Energy: From mass consumption to sustainability



Source: BP Energy Outlook 2030

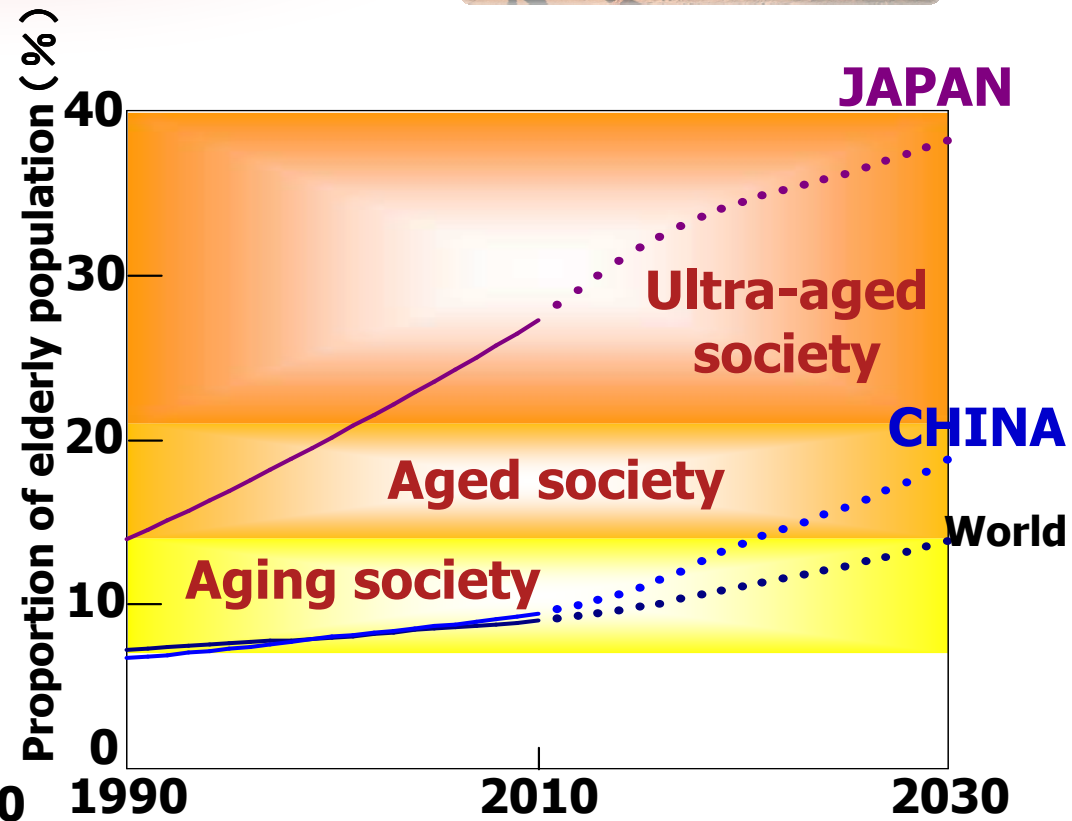
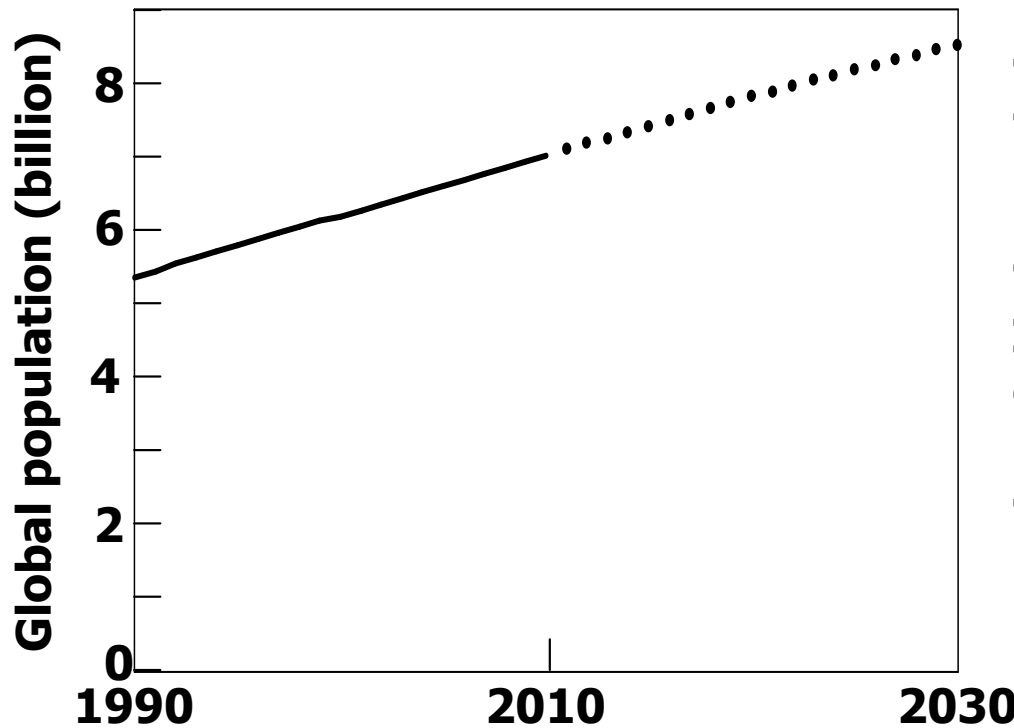
Rise in Population & Aging Societies

Rise in population



Healthcare networks
Remote medicine
Food & water security

Aged society



Source: United Nations Population Division

Secure and safe utilization of ICT

Increase of menaces

- Natural disasters such as earthquakes, floods
- New-type influenzas

Increase of security risks

- Information leakage by insiders
- External threats such as falsification of websites and computer viruses



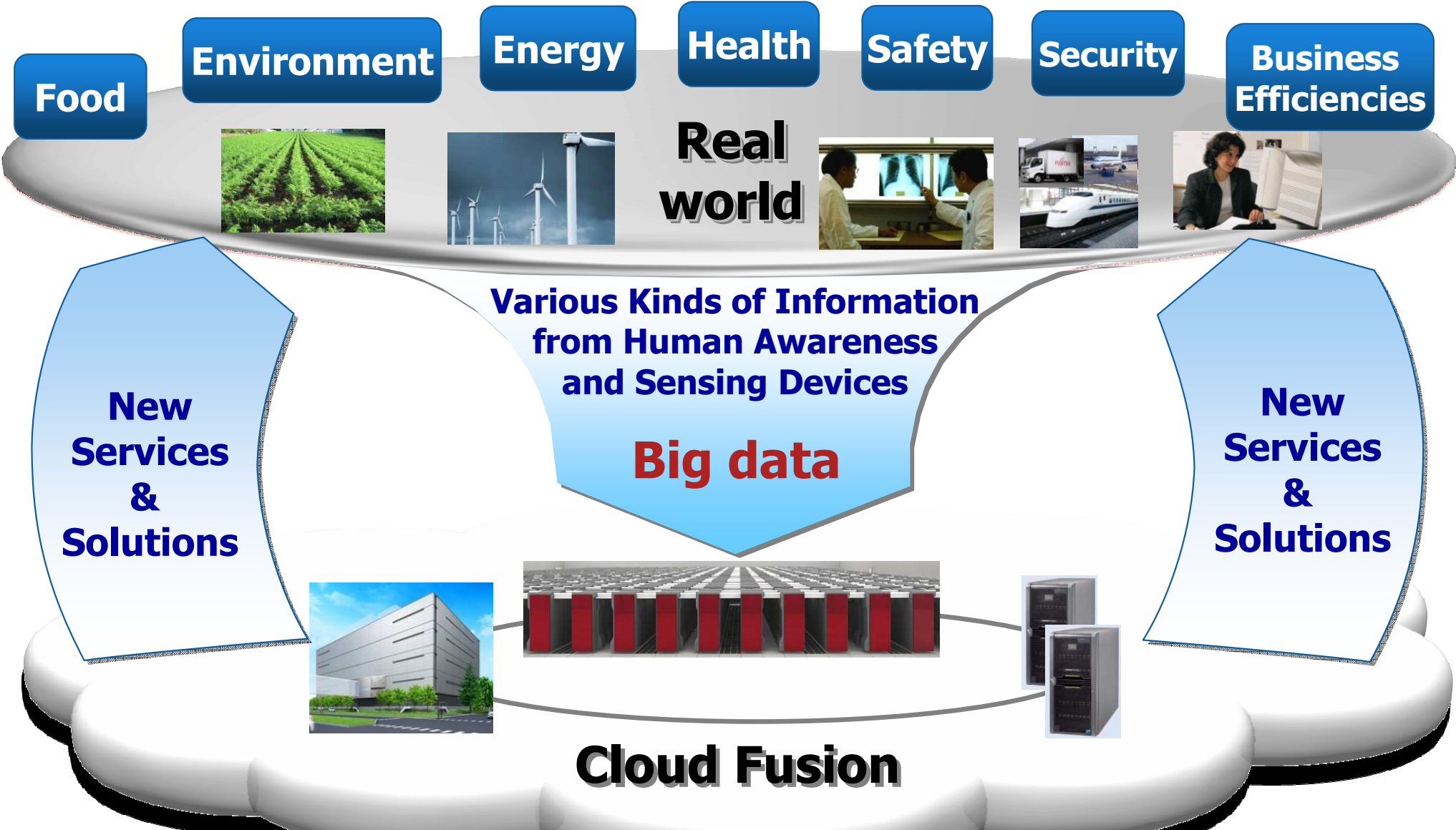
External requirements

- Reinforcement of internal controls
- Reinforcement of environmental regulations
- Global support

Changes in ICT

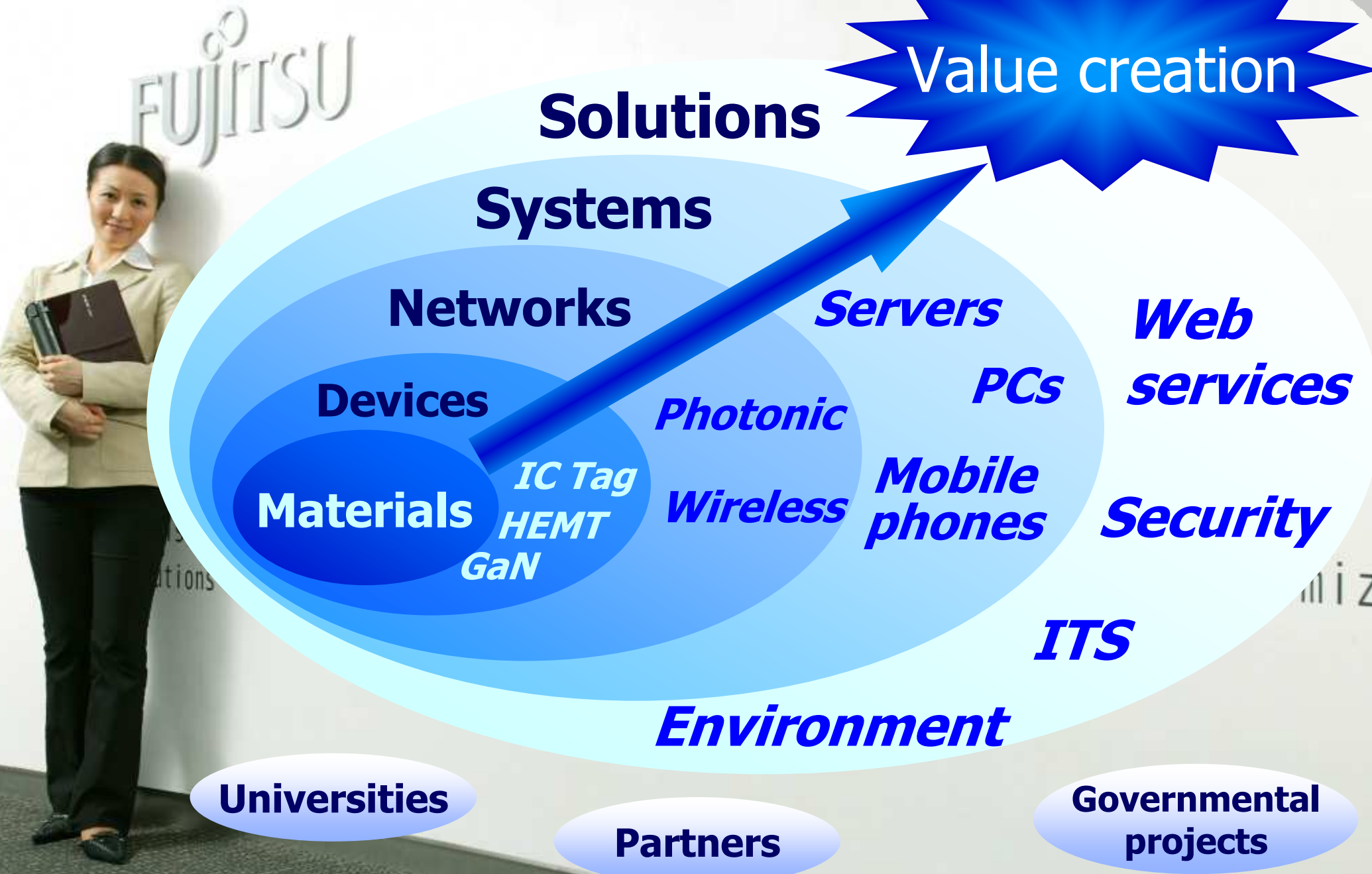
- Diffusion of cloud business:
from possession to use
- Fullness of ubiquitous environment

Enabling a Human-Centric Intelligent Society



Real-world value creation through human-centric ICT

Technology Value Chain




Recent R&D Activities: Focusing on big data

- **Large-Scale Biometrics Authentication**
Multimodal biometric authentication technology combines palm vein pattern with fingerprint data from three fingers.
- **Spatiotemporal Data Processing**
Enabling technologies for real-time spatial information service in big data era
- **Market Defect Detection based on Compound Data Analysis**
Automobile Defect Monitoring and Recall Forecast
- **Advancing Extraction Techniques for Distributed Data**
Rapid and efficient data extraction from tens of tera bytes of data distributed among hundreds of servers by specifying multiple ranges
- **Next-Generation Server Platform**
Enabling new IT infrastructure of cloud and datacenter by proprietary resource pool architecture
- **Location-Intelligent Auto-Access Technology for Information Devices**
Deliver' application and executes it automatically, then delete it from the desktop by user's location and time
- **High-Performance Computing**
From the birth of a star to a nano-sized world
Reaching to materialize the aspirations of humankind



**Technology Innovation
To enable a resilient
“human-centric intelligent society”**

**Innovative technologies harness collective
intelligence and create new value
in our lives, in a “human-centric intelligent society”**



FUJITSU

shaping tomorrow with you

Cautionary Statement

These presentation materials may contain forward-looking statements that are based on management's current views and assumptions and involve unknown risks and uncertainties that could cause actual results, performance, or events to differ materially from those expressed or implied in such statements. Words such as "anticipates", "believes", "expects", "estimates", "intends", "plans", "projects", and similar expressions which indicate future events and trends identify forward-looking statements.

Actual results may differ materially from those projected or implied in the forward-looking statements due to, without limitation, the following factors:

- general economic and market conditions in the major geographic markets for Fujitsu's services and products, which are the United States, EU, Japan and elsewhere in Asia, particularly as such conditions may affect customer spending;
- rapid technological change, fluctuations in customer demand and intensifying price competition in the IT, telecommunications, and microelectronics markets in which Fujitsu competes;
- Fujitsu's ability to dispose of non-core businesses and related assets through strategic alliances and sales on commercially reasonable terms, and the effect of realization of losses which may result from such transactions;
- uncertainty as to Fujitsu's access to, or protection for, certain intellectual property rights;
- uncertainty as to the performance of Fujitsu's strategic business partners;
- declines in the market prices of Japanese and foreign equity securities held by Fujitsu which could cause Fujitsu to recognize significant losses in the value of its holdings and require Fujitsu to make significant additional contributions to its pension funds in order to make up shortfalls in minimum reserve requirements resulting from such declines;
- poor operating results, inability to access financing on commercially reasonable terms, insolvency or bankruptcy of Fujitsu's customers, any of which factors could adversely affect or preclude these customers' ability to timely pay accounts receivables owed to Fujitsu; and
- fluctuations in rates of exchange for the yen and other currencies in which Fujitsu makes significant sales or in which Fujitsu's assets and liabilities are denominated, particularly between the yen and the British pound and U.S. dollar, respectively.