

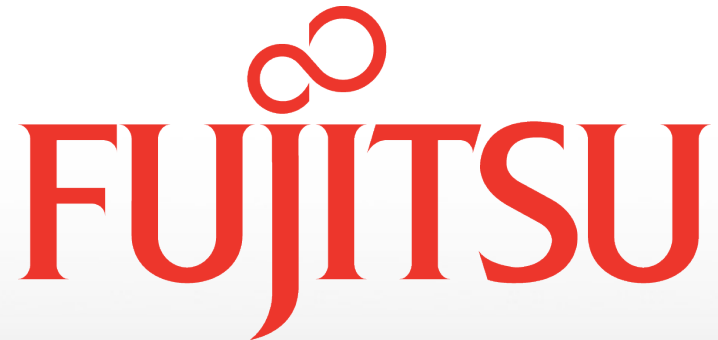
These slides contain projections or other forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including statements regarding Sun's systems strategy and Fujitsu engagements for the Solaris market. These forward-looking statements involve risks and uncertainties and actual results could differ materially from those contained in these projections and forward-looking statements. Factors that could cause actual results to differ materially from those contained in these projections and forward-looking statements include: risks associated with developing, designing, manufacturing and distributing new products; lack of success in technological advancements; pricing pressures; lack of customer acceptance of new products; the possibility of errors or defects in new products; competition; adverse business conditions; failure to retain key employees; the cancellation or delay of projects; our reliance on single-source suppliers; risks associated with our ability to purchase a sufficient amount of components to meet demand; inventory risks; delays in product development or customer acceptance and implementation of new products and technologies; our dependence on significant customers and specific industries; and our dependence on channel partners. Please also refer to Sun's periodic reports that are filed with the Securities and Exchange Commission, including Sun's annual report on Form 10-K for the fiscal year ended June 30, 2006 and its quarterly reports on Form 10-Q for the fiscal quarters ended October 1, 2006 and December 31, 2006. Sun assumes no obligation to, and currently does not intend to, update these forward-looking statements.





**John Fowler**

Executive Vice President  
Sun Microsystems, Inc.



**Chiaki Ito**

Corporate Senior Executive  
Vice President  
Fujitsu, Ltd

**NEW!**

# SPARC<sup>®</sup> Enterprise<sup>™</sup> Servers

- New Family of Servers
  - > Jointly Developed and Manufactured Midrange and High-End Systems
  - > Available from Sun, Fujitsu and Fujitsu Siemens
- Mainframe-heritage reliability to the open systems market
- Fastest SPARC/Solaris Servers ever
- Solves the most complex computing problems

## The Ultimate Consolidation Platform



# Sun System Strategy

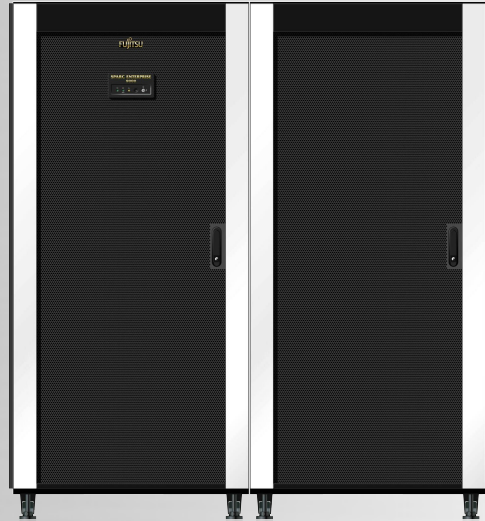
20+ Years of Market Leadership and Counting



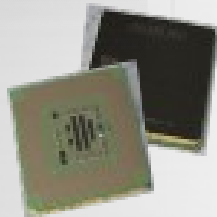
- Open
- Innovate at all levels of the system
- Partner with market leaders
- Integrate software, storage, services, and systems
- Change the economic equation
- Design for eco-efficiency



# Fujitsu Engagements for Solaris Market



**sparc64**

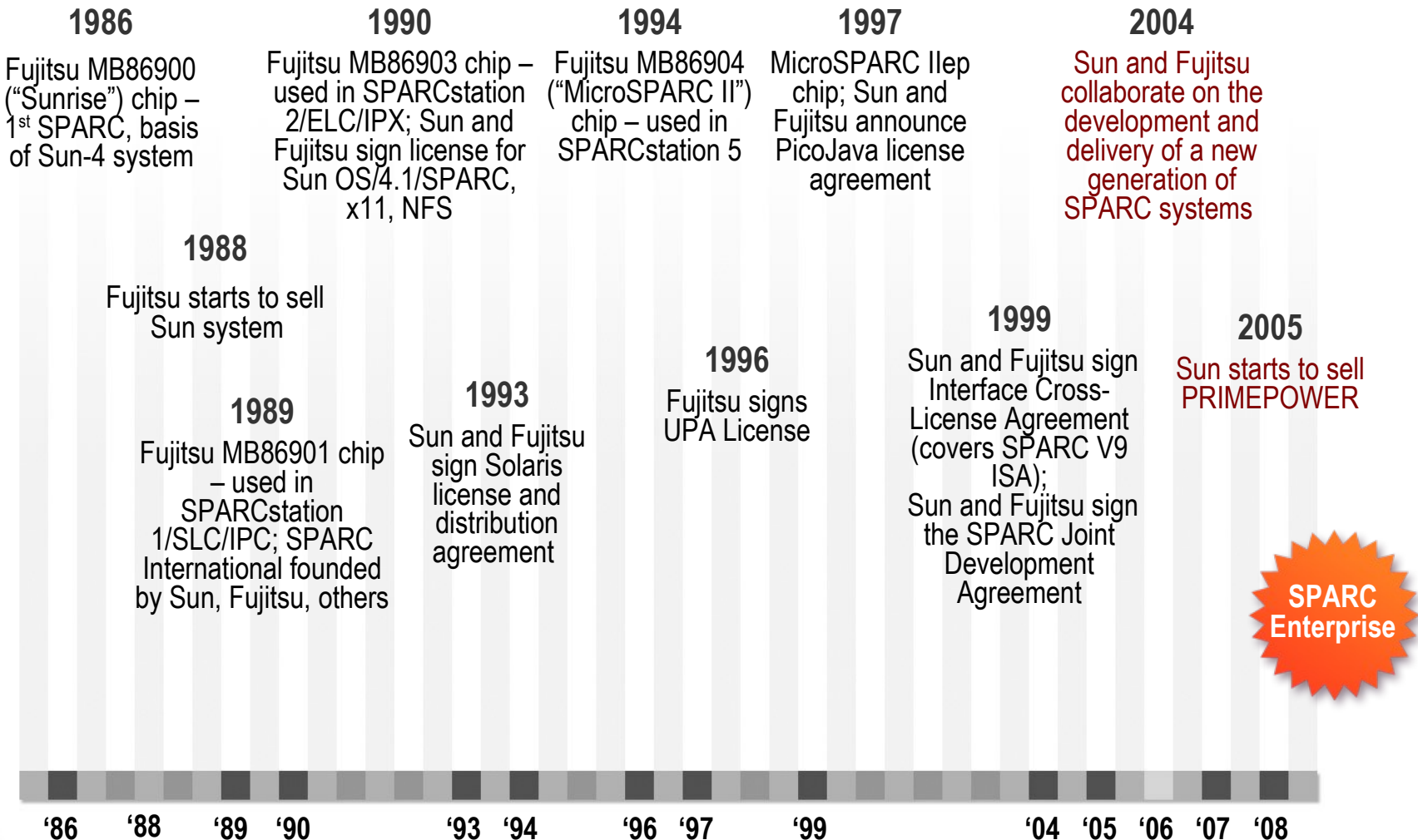


- Core Product in Fujitsu Global Development and Fujitsu TRIOLE Realization
- Leverage our mission-critical design expertise in development of SPARC/Solaris platforms
- Strong relationship with Sun
- Target new market opportunities



# Sun and Fujitsu

## Two Decades of Collaboration

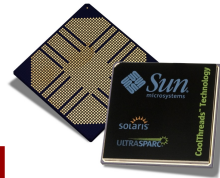




# Leveraging Sun and Fujitsu Strengths

## SPARC Enterprise Servers

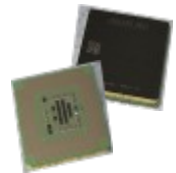
Optimized Virtualization,  
Scalability and High Availability



**Breakthrough  
Innovation and  
Best Enterprise OS**

**Meets...**

**Mainframe-Heritage  
Reliability**



**sparc64**

**FUJITSU**



# Introducing SPARC Enterprise Servers

**High-End Systems:  
M8000 & M9000**



**Midrange Systems:  
M4000 & M5000**

**Entry Systems:  
T1000 & T2000**



**UltraSPARC T1**

**SPARC64 VI**



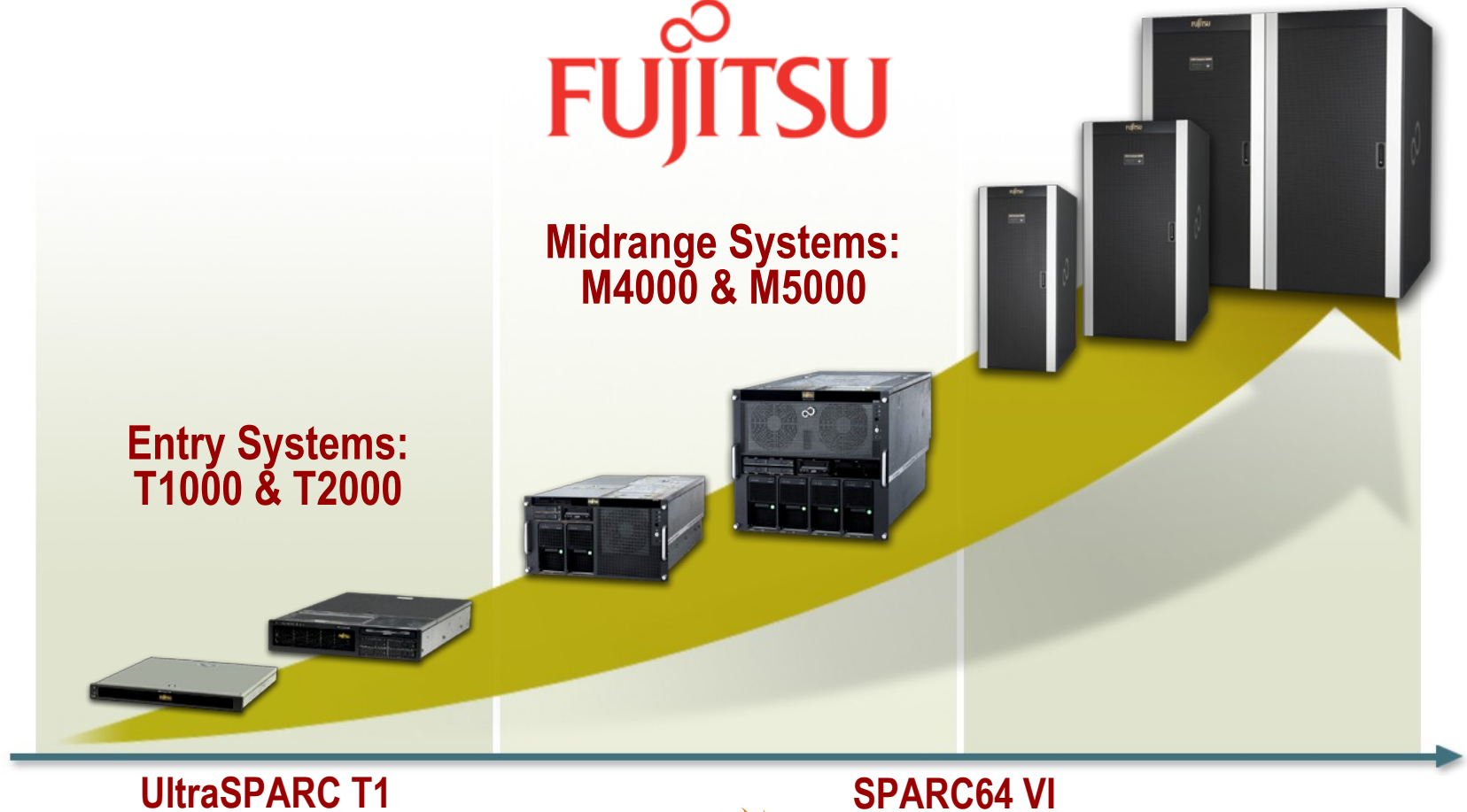
# Introducing SPARC Enterprise Servers

High-End Systems:  
M8000 & M9000

**FUJITSU**

Midrange Systems:  
M4000 & M5000

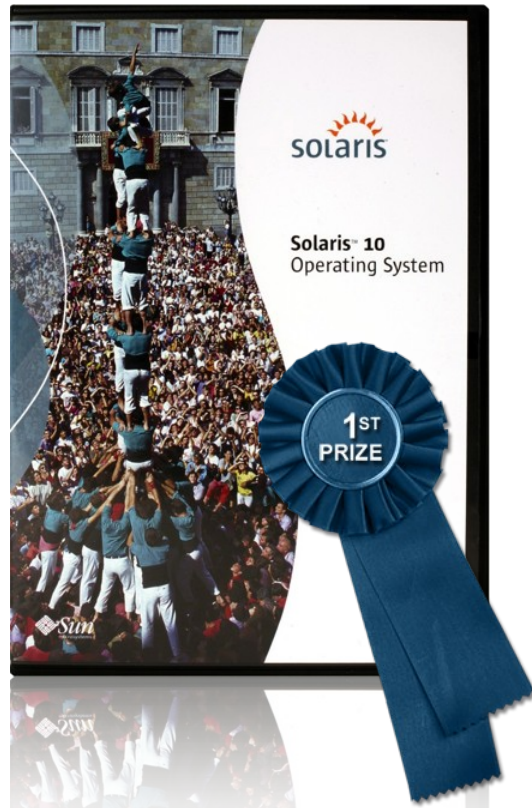
Entry Systems:  
T1000 & T2000



**solaris**

# Solaris 10: The Open OS for SPARC Enterprise Servers

7 Million+ Registered Licenses



- Free and Open Source OS
- Optimized for Virtualization
- Dynamic Reconfiguration
- Fault Isolation Built-in
- Predictive Self-Healing
- Dynamic Tracing (DTrace)
- Multi-level Security
- ZFS
- Binary Compatibility Guaranteed by Sun



# SPARC Enterprise T1000 & T2000

High Throughput, Eco-efficient

- Re-branded T1000 and T2000 servers
- World record performance
- Highest performance per watt
- Up to 32 Logical Domains (LDOM's)
- Roadmap to Niagara 2 based systems

T1000 



T2000



# SPARC Enterprise Mx000 Family




Jointly Developed, Jointly Manufactured Systems

- Improve availability
  - > Advanced RAS features
- Increase capacity
  - > Balanced scalability, common architecture
- Maximize system utilization
  - > Unmatched partitioning technologies
- Protect software investments
  - > Solaris binary compatibility guaranteed by Sun

***Ultimate Consolidation Platform***



# Mainframe-Heritage Reliability for the Open Systems Market

- Excellent processor availability
  -  > Instruction retry
  -  > Data protection of processing units and registers
- Memory is secure
  - > Extended ECC memory
-  > Mirrored memory
- Predictive self-healing
- Hardware and software fault isolation capabilities
- Fully redundant hardware and dual grid power option
- Online serviceability – hot-swap CPU, memory and more



# Business-Critical Availability



**SPARC Enterprise  
M9000**



**IBM  
p5+ p595**



**HP  
Superdome**

Hardware Partitions	Yes	No	Yes
Online Service	Yes	No	No
\$\$ Saved from Online Service	\$50,000/hour	N/A	N/A
Full Hardware Redundancy	Yes	No	No
Memory Mirroring	Yes	No	No



# Fastest SPARC Servers Ever

## Solves the Most Complex Computing Problems

- Proven Solaris scalability
- Systems scale from 2–64 sockets (4–128 cores)
  - > Dual-core, dual-thread SPARC64 VI processor
  - > 2.15GHz to 2.4GHz
  - > 4 floating point operations per core
  - > Roadmap to quad-core,  
dual-thread SPARC64 VII processor
- 16GB to 2TB of DDRII memory
- 5 to 288 PCI-X and PCI-E I/O slots



# World Record for SAP

Best in Class SAP-SD Two-Tier Performance

**Fastest  
SPARC  
Servers**



**SPARC Enterprise  
M8000 Servers**

- Beats 16-way IBM p-570 by 32%
- Beats 16-way HP Integrity Superdome by 30%



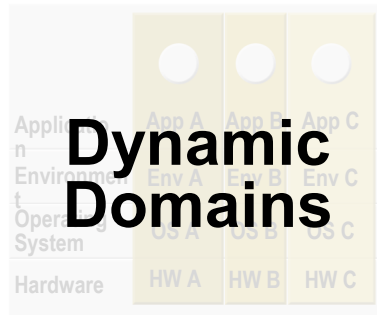
# SPARC Enterprise Server Virtualization



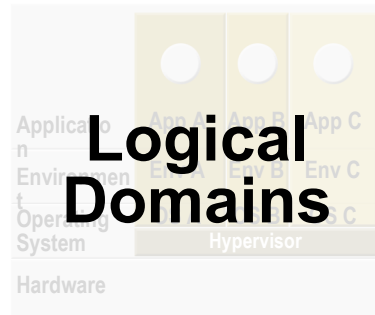
**Hard Partitions**

**Virtual Machines**

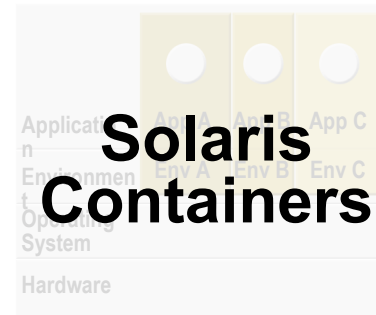
**OS Virtualization**



**Dynamic  
Domains**



**Logical  
Domains**



**Solaris  
Containers**



**Solaris  
Resource  
Manager  
(SRM)**

**Free  
&  
Open**

**Free  
&  
Open**

**Free  
&  
Open**

**Free  
&  
Open**



# Delivers Maximum Utilization vs. IBM



VS.

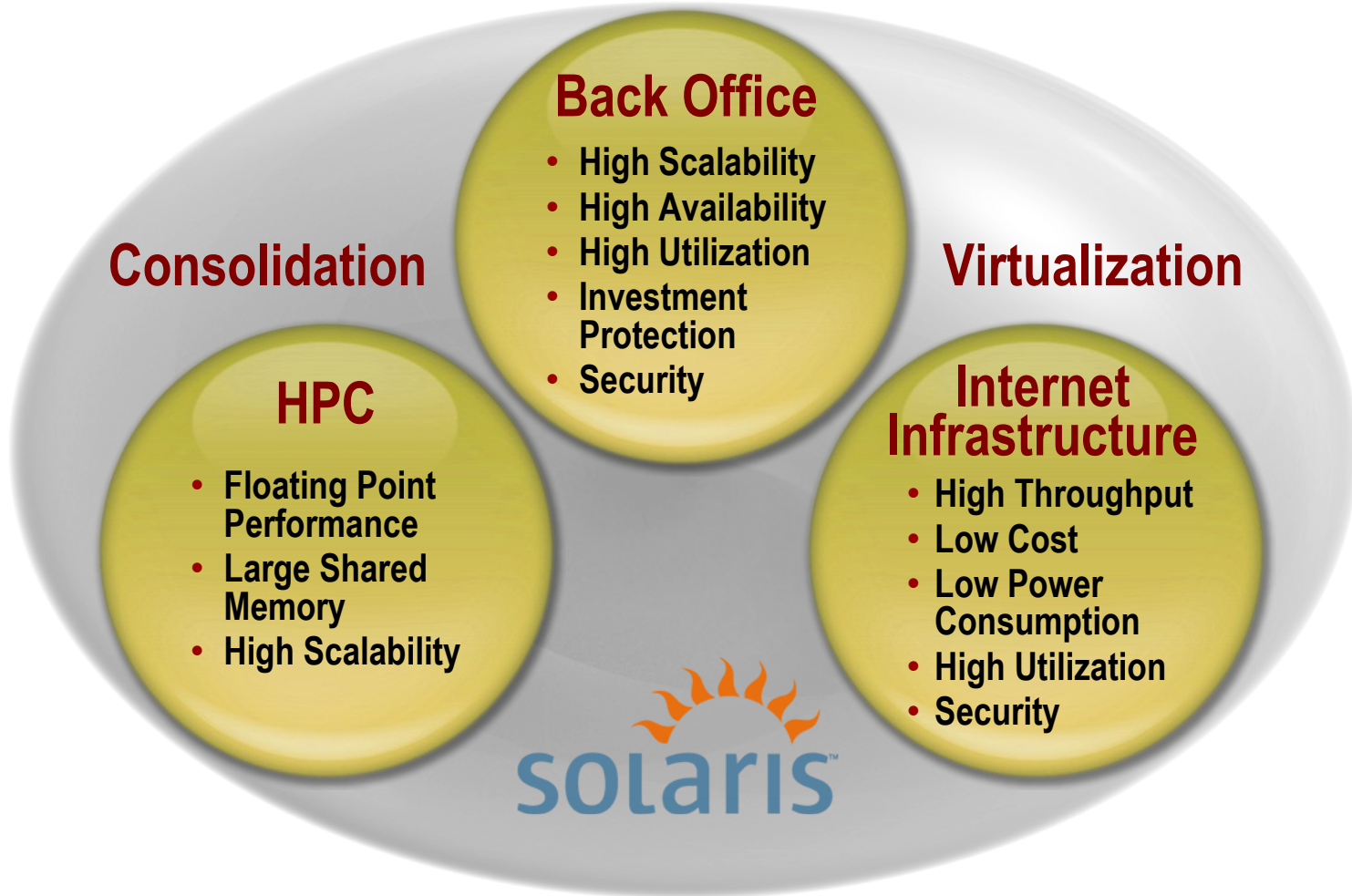


**SPARC Enterprise  
M9000**

**IBM p5+ p595**

Hardware Partitions	24	None
Hardware Partition Overhead	0%	NA
OS Virtualization	8000+	250
OS Virtualization Overhead/4 Partitions	1–2%	25%

# Addressing Today's Infrastructure Requirements



# Ideal for...

**Manufacturing**



**Communications**



**Financial  
Services**



  
**solaris™**

 **Sun**  
microsystems

**FUJITSU**



# SPARC Enterprise Servers

## The Ultimate Consolidation Platform





