



# Fujitsu Cloud SAP Infrastructure-as-a-Service

**SAP**<sup>®</sup> Certified  
in Cloud Services

shaping tomorrow with you

**FUJITSU**

# Fujitsu Cloud

## SAP Infrastructure-as-a-Service

SAP Infrastructure-as-a-Service (IaaS) can help your organization improve the performance and reliability of SAP applications, increase flexibility and reduce costs.

SAP's business management software lies at the heart of thousands of large organizations around the world. However, this powerful and essential business tool requires significant capital investment in software, servers and storage. Planning, installing, upgrading and maintaining SAP systems also take up considerable IT resources.

Meanwhile, organizations are under pressure to reduce their technology costs while increasing the reliability, flexibility and sustainability of their core business systems. In response to these demands, organizations are changing the way they look at providing IT services such as SAP applications. Rather than maintaining their own infrastructure, organizations can acquire hosted technology services as needed.

By hosting your SAP business management applications in Fujitsu data centers, you can gain the best of both worlds: greater performance and reliability at lower costs. Your organization can replace capital expenditure with operational spending and only pay for the infrastructure it needs.

### **Fujitsu SAP IaaS**

Fujitsu is an SAP-certified provider of cloud services. Fujitsu's goal is to help you establish and manage a stable SAP system, installed and managed to industry standards and backed by service-level guarantees.

Fujitsu SAP IaaS includes:

- Professional services for SAP systems design, implementation, upgrades, integration and maintenance
- Sophisticated, SAP-certified cloud data centers located in ASEAN
- An extensive array of IaaS managed cloud offerings

Cloud computing services are pay-as-you-use and on-demand. This principle extends through the service portfolio.



### A range of delivery options

Fujitsu can tailor a combination of services to suit your requirements. You can scale your use up or down on-demand. We take a holistic view of the infrastructure and professional services required to maximize the performance of your SAP systems. You can select a fully managed SAP IaaS or choose only the components you need.

Your SAP image is hosted in one of Fujitsu's data centers where we provide dedicated hardware with network bandwidth and onsite support, including facilities, network and infrastructure management.

As needed, Fujitsu can supplement your SAP infrastructure with network, storage and on-demand computing capacity, which can be either dedicated or virtualized.

### Enterprise-class data centers

Fujitsu enterprise-class SAP IaaS comes with guaranteed performance, availability and security. Fujitsu Cloud data centers are highly secure, redundant, telecommunications-carrier neutral and managed by a highly experienced technical and administrative team. These data centers are built to TIA-942 construction guidelines, managed using the ITIL v3 service delivery framework and secured to SAS70 operational standards.

### Strategy, implementation and upgrade services

Fujitsu is one of only three SAP partners around the world to hold all four SAP Global Partner statuses: services, technology, software and hosting.

Fujitsu can help your organization:

- Model business processes and implement them in SAP
- Change-manage implementations or upgrades
- Manage your application throughout its lifecycle
- Integrate your existing business applications with SAP customer relationship management, business intelligence and mobility solutions

Fujitsu's SAP Assessment Service analyzes your current approach and requirements, then details the benefits your business could gain by moving to SAP IaaS.

### Benefits

With Fujitsu SAP IaaS, your organization can:

#### Reduce technology costs

Hosting your SAP applications in the cloud enables you to leverage Fujitsu's economies of scale in delivering physical infrastructure and managed services. Your organization can replace capital expenditure and staffing costs with a predictable monthly fee.

#### Ensure availability of business systems

Your applications are hosted in Fujitsu's enterprise-class data centers with multiple layers of protection and redundancy. Application availability is guaranteed by a service-level agreement.

#### Respond rapidly to changing conditions

You can quickly request and deploy new SAP cloud images and services to meet changing business needs, or reduce your usage in line with market conditions.

#### Meet compliance requirements

Your SAP data is always stored in a specified data center run by Fujitsu, subject to legal, regulatory and compliance standards.

#### Focus on running the business

Fujitsu takes care of managing the applications and underlying infrastructure, leaving your IT resources free to concentrate on innovating and delivering value to the business.



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