



Value Added Reseller Demo Order Form

COMPANY INFORMATION

Company Name:

Shipping Address :

City: State: Zip:

Contact Name:

Email Address :

Phone #:

Today's Date: Date Product Needed By:

PRODUCTS, PAYMENT AND SHIPPING

Table with columns: Model No., Part No., Demo Price, Total. Includes sections for *Workgroup, *Departmental, and *Production.

Order Procedures for Purchasing through Distribution

Please Circle One:

- *Tech Data * Tech Data Mexico *Ingram Micro *New Wave *Cranel *Compucenter de Mexico * IMPACT

Disty Sales Rep Contact Information

Disty Contact: EMAIL:

FCPA will contact above indicated Distributor to inform of order request. Please contact your Distributor to make arrangements.

for direct purchase. Fujitsu Computer Products of America, Inc VAR Demo Order Form Effective 10/9/02

FCPA Use only:

Authorization number _____

TERMS AND CONDITIONS

Fujitsu standard product warranties apply to all demo units sold direct to resellers. Fujitsu standard product warranties for all imaging products are transferable to end-users.

Fujitsu Computer Products of America, Inc (FCPA) reserves the right to cancel and change this program at any time without notice. The demo program offer is available to Fujitsu VAR OCA partners only and is subject to availability. Completed order forms are subject to acceptance by Fujitsu.

It is the VAR's responsibility to notify their VAR OCA account representative if the demo unit is re-sold at the end of the six month period.

The customer's name and address along with serial number on sold unit must be provided.

For new One Capture Alliance Program(OCA) applicants purchasing a demo scanner through the Distribution channel, your application will be maintained in a pending status until confirmation of a demo purchase is confirmed by the Distributor to FCPA.

Every scanner other than the ScanSnap is authorized for entry into the OCA program VARS must be a OCA member in order to purchase the ScanSnap at the demo price. Demo orders can not be combined with any other programs or promotions.

Please complete this form and return to the attention of:

Fujitsu Computer Products of America, Inc. www.us.fujitsu.com/fcpa

1250 East Arques Avenue, Sunnyvale, CA 94085-4701

Telephone:# 888-425-8228 FAX 408-746-6925