Fujitu's Capability in Global

Fujitsu has established more than 20 global service centers all over the world with around 3,000 SAP consultants to support clients' global business.

Available Packages

Global Portfolio of SAP Best Practices

Country Baseline Package			
1.	Australia	27.	Kazakhstan
2.	China	28.	Netherlands
3.	India	29.	Norway
4.	Indonesia	30.	Poland
5.	Japan	31.	Portugal
6.	Korea	32.	Romania
7.	Malaysia	33.	Russia
8.	Pakistan	34.	Slovakia
9.	Philippines	35.	South Africa
10.	Singapore	36.	Spain
11.	Thailand	37.	Sweden
12.	Vietnam	38.	Switzerland
13.	Arabic countries	39.	Turkey
14.	Belgium	40.	UK
15.	Bulgaria	41.	Ukraine
16.	Croatia	42.	Canada
17.	Czech Rep.	43.	US
18.	Denmark	44.	Argentina
19.	Estonia	45.	Brazil
20.	Finland	46.	Chile
21.	France	47.	Colombia
22.	Germany	48.	Ecuador
23.	Greece	49.	Mexico
24.	Hungary	50.	Panama
25.	Italy	51.	Peru
26.	Israel	52.	Venezuela

Industry Package	
1.	Automotive Supplier
2.	Banking
3.	Building Materials
4.	Chemicals
5.	Consumer Products: Wholesale Industries
6.	Consumer Products: Apparel & Footwear
7.	Consumer Products: Food & Beverage
8.	Discrete Manufacturing
9.	Engineering, Construction, and Operations
10.	Fabricated Metals
11.	Global Trade Management
12.	Healthcare
13.	High Tech: Semiconductor and Photovoltaic Companies
14.	Industrial Machinery & Components
15.	Medical Devices
16.	Mining
17.	Pharmaceuticals
18.	Power Plant
19.	Construction
20.	Public Sector
21.	Retail
22.	Services Industries
23.	Utilities
24.	Wholesale

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Information in this document is subject to change without notice.

Overview of Service / Solution
FUJITSU Enterprise Application SAP Global Template

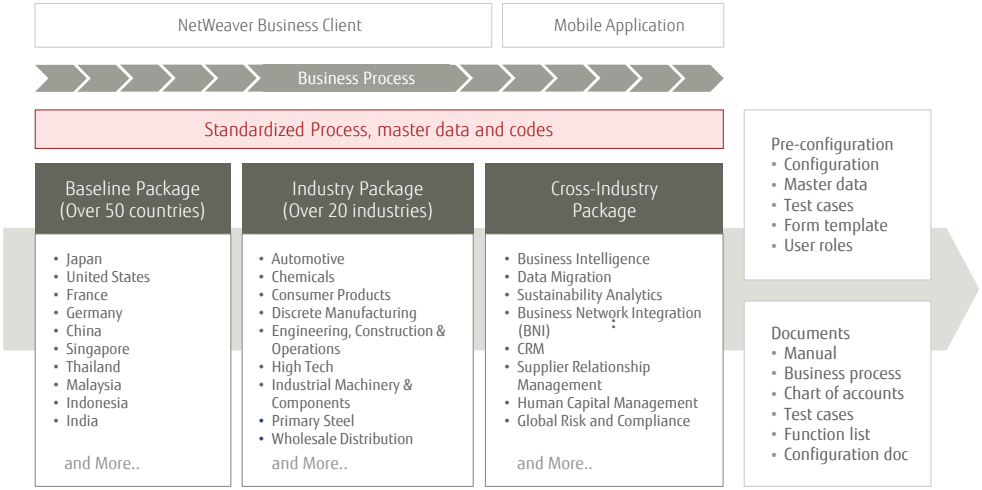
"SAP Best Practices" is one of the most famous and effective pre-configured solutions in the world. FUJITSU successfully developed valuable solutions utilizing "SAP Best Practices" with our techniques, methods and experiences to accelerate customers' global business operations. FUJITSU now offer SAP ERP solutions delivering broad set of industry capabilities.

SAP Global Template

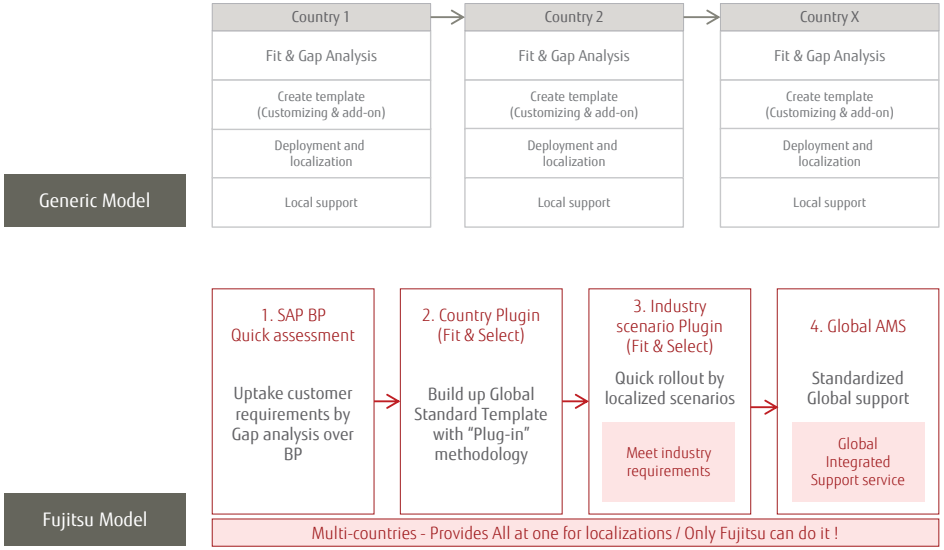
- What is SAP Best Practices Packages
- Why Fujitsu? - Challenges in Deploying SAP Best Practices
- Global rollout deploying SAP Best Practices
- Case Study

What is SAP Best Practices Packages

- Templates available for many countries and industries' scenarios
- Developed on Common IT base
- Master data ready for quick start-up



Global rollout deploying SAP Best Practices



Why Fujitsu?

Challenges in Deploying SAP Best Practices

Challenges	Fujitsu Solutions	
Single country can be deployed in single client.	Fast-Forward solutions Powered by "Plugin Accelerator"	Baseline Scenario Plugin - Multiple countries can be deployed in single client.
Combination of Baseline and industry packages is not possible. e.g. Chemical Packages released for US can not be combined with JP baseline.		Industry Scenarios Plugin - Combines scenarios from Baseline packages and industry packages which are necessary to support customer business processes.
SAP Best practices provides only two company codes as the default.		Generate company codes and the other organization codes as required by customers.
	+	
Default codes such as organization and financial accounts does not fit to customers.	Fujitsu Original tools and Methodology for global customers	Code Conversion Tools - Organization and account conversion tools to modify default values provides from SAP.
Not enough documents are available from SAP for projects.		Extensive Documents - Refined or recreated business process flows and users operation manuals.

Case Study

Case 1: Trading

Target industries: Plant construction, Oil & Gas and more
Implementation Rollout in 4 months per country

Core benefits:

Improved business agility

services can be scaled up and down quickly to meet changes in business demand

Case 2: Manufacturing

Target countries: Malaysia, Thailand, Hong Kong, Taiwan, India, China

Core benefits:

Accurate budgeting

costs are entirely visible and predictable over the contract life

Case 3: Manufacturing

Target countries: 19 companies /16 countries

Core benefits:

Consolidating infrastructure and standardize processes to optimize their global operations

Predictable Cost

Fully utilize SAP Best Practices to deploy global template.

Predictable Project Time

Reduce project time by methodology called "Scenario plugin"

Predictable Quality

Rise Project Quality by Pre-configuration Model