

## Fujitsu Recognized as a Leader in Gartner Magic Quadrant for Managed Mobility Services, Global

### News facts:

- In its latest Magic Quadrant report, Gartner recognizes Fujitsu's evolution from position in the Visionaries quadrant to Leaders quadrant
- Leaders position achieved through completeness of vision and ability to execute
- Fujitsu believes its leadership position reflects investments in Centers of Excellence for technologies such as AI and RPA

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**Munich, May 16, 2019** – Fujitsu today announces that it has been recognized as a Leader<sup>1</sup> in the Gartner Magic Quadrant for Managed Mobility Services (MMS), Global<sup>2</sup>. [Fujitsu's enterprise-class, cloud-based, modular service](#) for managing and securing mobile devices and supporting mobile users is designed to help enterprises unlock their productivity potential, implement their mobile strategies, fully mobilize even sensitive business applications and embrace bring your own device (BYOD) policies.

Service offerings include identity management and single sign-on, enterprise file share and sync, cloud based, SaaS and on-premise service provisioning as well as delivery and help desk services. Fujitsu stands out through its extensive expertise in terms of implementing and delivering advanced workplace solutions such as Microsoft InTune, VMware Workspace One and Citrix End Point Management, fully integrated with the Fujitsu Workplace Anywhere solutions and services.

Fujitsu's Managed Mobile Services portfolio is continually enhanced by ongoing technology innovation created in the company's Centers of Excellence for technologies including [Artificial Intelligence \(AI\)](#) and [Robotic Process Automation](#). Fujitsu customers benefit from its [Digital Transformation Centers](#), which bring together industry experts and technology expertise from Fujitsu and its partners to address specific challenges, using Fujitsu's unique, proven [Human Centric Experience Design](#) (HXD) methodology.

Fujitsu provides Managed Mobility Services as part of its overarching Digital Workplace Services, and actively manages more than 1.1 million smart devices. Over the past 12 months, the total number of devices under Fujitsu management grew by some 21%, spearheaded by customers in Europe.

Martin Smithen, Head of Offerings and Capability, Digital Workplace Services EMEIA at Fujitsu comments: "Organizations need mobility solutions that keep pace with increasingly complex and non-standard environments while safeguarding their data. We believe [our new position as a Leader in the latest Gartner Magic Quadrant for Managed Mobility Services, Global](#) is the result of our effort to consistently meet and exceed our customers' changing requirements, and a sign that our investments in Centers of Excellence for technologies such as AI and RPA are paying off.

Smithen continues: “It’s our opinion that the customer references that form part of the rigorous research process for the report are testament that both our portfolio and co-creation approach are resonating with organizations from all industries around the globe. Our customers recognize the vision and innovation that we bring to the table to increase their business value by empowering employees and enhancing their user experience.”

#### Notes to editors

<sup>1</sup> According to Gartner: “Leaders must prove that they have developed and invested in systems and resources to address the growing needs of this market. They start with device-specific forward and reverse logistics and the management of customer-owned EMM instances, and grow to mobile application development and then integrating mobility into the business process when required. Leaders must consistently update their existing service products to address rapidly changing use cases, so they can be relied on for enterprise-class delivery and service management. Leaders have proven technical competence and the ability to meet broad and deep user requirements”.

<sup>2</sup> The Magic Quadrant assesses thirteen global providers of Managed Mobility Services, Global and was published on April 12, 2019 by Gartner. It was written by analysts Katja Ruud, Leif-Olof Wallin, Dionisio Zumerle and Bill Menezes. According to Gartner, the services covered encompass “the vendor-provided IT and business process services required to plan, procure, provision, activate, manage and support mobile devices, mobile network services, related mobile management systems and mobile applications”. The full report is available to Gartner customers [here](#).

**About Gartner Methodologies and the Magic Quadrant:** [http://www.gartner.com/technology/research/methodologies/research\\_mq.jsp](http://www.gartner.com/technology/research/methodologies/research_mq.jsp)

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#### Online resources

- Read the Fujitsu blog: <http://blog.ts.fujitsu.com>
- Follow Fujitsu on Twitter: [http://www.twitter.com/Fujitsu\\_Global](http://www.twitter.com/Fujitsu_Global)
- Follow us on LinkedIn: <http://www.linkedin.com/company/fujitsu>
- Find Fujitsu on Facebook: <http://www.facebook.com/FujitsuCT>
- Fujitsu pictures and media server: <http://mediaportal.ts.fujitsu.com/pages/portal.php>
- For regular news updates, bookmark the Fujitsu newsroom: <http://ts.fujitsu.com/ps2/nr/index.aspx>

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#### About Fujitsu

Fujitsu is the leading Japanese information and communication technology (ICT) company, offering a full range of technology products, solutions, and services. Approximately 132,000 Fujitsu people support customers in more than 100 countries. We use our experience and the power of ICT to shape the future of society with our customers. Fujitsu Limited (TSE: 6702) reported consolidated revenues of 4.0 trillion yen (US \$36 billion) for the fiscal year ended March 31, 2019. For more information, please see [www.fujitsu.com](http://www.fujitsu.com).