



FUJITSU Application Modernization

Micro Focus COBOL to Fujitsu NetCOBOL



shaping tomorrow with you

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Fujitsu is a leading provider of customer-focused information technology solutions for the global marketplace. Fujitsu's Application Modernization Capabilities enable organizations to leverage the years of investment in software assets, deliver more from IT budgets and reduce the risk of implementing new technologies.

Challenges

Costs reduction continues to be the primary issue for organizations interested in leveraging newer technologies. Platform consolidation and standardization for enterprise applications remains an area where businesses can gain significant cost savings – from reducing the number of software licenses and annual maintenance contracts from vendors to increasing productivity and lowering maintenance costs by using a common development environment. The opportunity to reduce cost while improving scalability, manageability and interoperability has resulted in an increased interest by organizations to repurpose their mission critical applications. To accomplish this, organizations can opt to rewrite, replace or migrate applications to a new platform.

Tap into the latest Technology

NetCOBOL for .NET was the first native COBOL compiler for the Microsoft® .NET™ Framework, the most advanced development framework on the Web. With .NET you can take advantage of the latest technologies. Write applications that interface with your existing COBOL code using modern languages like C, C++, C# and VB.NET. Create customer-facing web portals that securely access legacy data. Do it all without rewriting COBOL code.

Transition Safely

Our team of migration experts can transition your core code from Micro Focus COBOL to Fujitsu NetCOBOL without downtime or loss of functionality. Your system will retain its performance and reliability—at a considerably lower cost. Fujitsu's Global Application Modernization Offering teams also have skills and knowledge in country and regional capabilities. Please see the local Websites for more specific information.

COBOL of choice....

Fujitsu NetCOBOL's functionality, pricing structure and proven reliability make it the COBOL of choice for more and more professional COBOL application developers.



Fujitsu and GT Software



This Fujitsu Application Modernization service is delivered with the partnership of GT Software. GT Software is Fujitsu's prime NetCOBOL partner.

In conjunction with GT Software we can provide this standardized methodology to migrate away from MicroFocus. With GT Software consultants working hand-in-hand with Fujitsu's experts, we can provide greater levels of support to customers throughout the engagement – reducing the burden on in-house staff.

Benefits

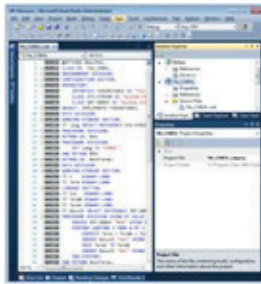
- No COBOL runtime fees: Like other popular languages, you purchase your compiler and development environment, and then distribute your applications without further hassles or costs.
- GT Software's proven methodology reduces up front cost, minimizes risk and accelerates your return on investment.
- High reliability: NetCOBOL users enjoy the compiler's solid reputation for producing highly stable code.
- Straightforward build and delivery mechanisms: NetCOBOL code integrates well with the target operating environment so the build and distribution processes are as simple as you'd expect.
- Available for native Windows, .Net, Red Hat Linux, and SPARC Architecture (Solaris), plus support for Eclipse.

Fujitsu's Global Application Modernization Offering has three Centres of Excellence; these are based in America, Europe/UK and Australia

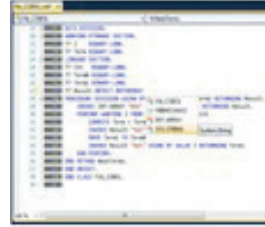


Complete Microsoft® Visual Studio Integration

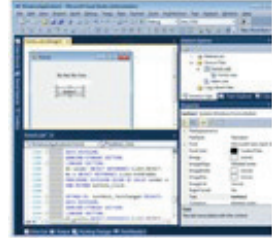
NetCOBOL for .NET is made to fully integrate with Microsoft® Visual Studio



Manage Projects
Fujitsu NetCOBOL for .NET is fully integrated with Microsoft® Visual Studio. Build and edit COBOL applications. Develop applications using modern programming languages. Link it all together.



Edit Code
Easily edit COBOL in the same development environment as modern languages. Complete Visual Studio integration makes coding fast and efficient.



VB.NET Support
Use Visual Studio's Windows® Forms Designer with COBOL. Design Windows® forms (dialogs) using the same tools developed for Visual Basic.

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Benefits

- No COBOL runtime fees: Like other popular languages, you purchase your compiler and development environment, and then distribute your applications without further costs.
- GT Software's proven methodology reduces up front cost, minimizes risk and accelerates your return on investment.
- High reliability: Fujitsu NetCOBOL users enjoy the compiler's solid reputation for producing highly stable code.
- Straightforward build and delivery mechanisms: Fujitsu NetCOBOL code integrates well with the target operating environment so the build and distribution processes are as simple as you'd expect
- Higher Application Quality
- Lower Hardware / Software costs
- Improved development delivery

Save Money Year after Year

Fujitsu with our Partners makes converting your distributed COBOL applications easy.

We now provide automated solutions to easily convert your Micro Focus COBOL code to use Fujitsu NetCOBOL, both enhancing your development environment and greatly reducing on-going costs

Cut costs. Embrace new technology.
Migrate from Micro Focus COBOL.

Stop paying unnecessary, out of control, runtime fees. Free your COBOL from proprietary functions and add-ons. Our Professional Services team can help you transition from Micro Focus, to Fujitsu NetCOBOL.

Cut costs, improve productivity and take advantage of the latest technology by Microsoft®.

Get control of your application distribution costs. With Fujitsu NetCOBOL, COBOL runtimes are free—you won't pay to distribute the COBOL applications you build using our software

Why Fujitsu?

Fujitsu's Application Modernization Services offer:

- Trained Local Resources
- Commercial models to suit your business requirements
- End to end solutions with single point accountability
- Extensive experience in planning, designing, migration and implementation of legacy systems and new world technology
- Proven methodologies (Macroscopic™)
- Certifications of International standards of excellence (ISO9000®, ITIL®, CMM)
- Experience with automated system conversion and documentation
- Ability to deliver using on-shore, near-shore or off-shore resources
- Ability to work with your existing IT staff as a combined delivery team
- Access to global resources with experience assisting major corporate and government sector organizations
- Knowledge of legacy system hardware and software for all major vendor systems
- Unique range of software products that assist in the transformation of legacy environments
- Successful track record in delivering Modernization projects for leading organizations

Fujitsu are a leading service provider of information technology.

We partner with our customers to consult, design, build, operate and support business solutions. From strategic consulting to application and infrastructure solutions and services Fujitsu Limited have earned a reputation as the single supplier of choice for leading corporate and government organizations.

Fujitsu have been bringing together development and support environments for a wide range of technologies, as well as professional expertise covering a broad array of technical competencies for over 20 years.

Fujitsu are collaborative team players who are flexible and adaptable and can readily fit into any client environment. We work with you, leveraging partnerships with strategic alliances to help tackle your complex business challenges to deliver real business results.

Fujitsu focus on your outcomes and develop an optimal service delivery model and framework of pre-agreed service levels based on your organization's business and budgetary priorities.

Fujitsu have a strong track record in tackling challenges and realization of tangible and intangible benefits. Many different clients throughout the world have benefited from our techniques to ensure that the desired results are achieved in practice.





Fujitsu's Value Propositions

Efficiency, Quality and Risk Reduction

Fujitsu provides to its clients the most efficient and proven roadmap to seamlessly modernize their aging technology to a modern platform that enables innovation whilst keeping the risk profile as low as feasible.

Global standard IP and Best of Breed Partnerships

To position organizations for future growth, new business strategy, reduced operating cost, and elimination of talent scarcity Fujitsu offers a complete global portfolio of modernization services, toolsets and a best of breed partner network with a successful track record and agile modernization methodology.

Application Migration Services

Migration involves moving an application, to a different environment. As a key stage in the migration project, Fujitsu undertakes a technical proof of concept. This involves migration of a representative sample of the application code using the selected conversion tools and proving feasibility before moving forward.

Heritage

Fujitsu ICT heritage of helping clients to meet their IT and business challenges gives Fujitsu a unique and flexible perspective on what solutions actually work when devising a system modernization strategy.

Not just a "modernize and leave" offering

Fujitsu aims to partner with our clients on a modernization journey and establish a long term relationship to assure success and continuity. Fujitsu is not just a modernization company and therefore we can bring much more to the table to help our clients before, during and after a modernization project.

Please Tell Me More?

Fujitsu would be pleased to talk to you further about how we can work together to help you leverage the investments your organization has made in your production applications.

If you would like to talk to us in person please send an email to the Application Modernization team in your local area. Email addresses are on the final page of this brochure.

Or visit our website and take an online survey.

About Fujitsu

Fujitsu is the leading Japanese information and communication technology (ICT) company offering a full range of technology products, solutions and services. Approximately 170,000 Fujitsu people support customers in more than 100 countries. We use our experience and the power of ICT to shape the future of society with our customers. Fujitsu Limited (TSE: 6702) reported consolidated revenues of 4.4 trillion yen (US\$47 billion) for the fiscal year ended March 31 2013. For more information, please see <http://www.fujitsu.com>.

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