

Fact Sheet

Fujitsu Private Hosted Infrastructure as a Service (IaaS)

Flexible and secure it that stays aligned with your business.

You have a business to run and a hugely complex infrastructure to manage. You need a partner who is ready to make cloud work for you, application by application. Fujitsu is that partner. The Fujitsu Private Hosted Infrastructure as a Service (IaaS) described in this fact sheet is part of the comprehensive approach that Fujitsu takes to cloud technology.

Business Drivers

Do any of these scenarios sound familiar?

- Competitive pressure is not letting up for your business to respond faster with newer and better services.
- It simply takes too long to purchase and implement new IT capacity needed to run your business.
- Your expanding business is pushing IT to capacity thresholds for space, power, cooling, and storage. Seasonal business activity spikes also challenge your ability to meet demand.
- An IT refresh is looming just around the corner. You're hearing incessant calls for more efficient disaster recovery, increased energy efficiency, and reduced greenhouse emissions.
- It is time to upgrade to the new version of ERP. You need a complete test and development environment prior to moving the new ERP version into production.

- A significant portion of your IT budget is allocated to keeping the lights on while your IT-business alignment initiatives are requesting you to invest in innovative solutions to help transform your business.
- You are facing pressure from all directions to develop a cloud strategy, but you have concerns about security and you are not ready to trust your operations to a cloud shared with anonymous credit-card holders.
- You must deal increasingly with a worldwide market and you need a partner who can help you "grow globally."
- To meet your specific IT infrastructure requirements, you are looking for customizable cloud services.

All of these scenarios may be addressed with "cloud" solutions that offer IT functionality on a flexible, agile, pay-as-you-go basis. The Fujitsu Private Hosted IaaS is not merely another "me too" commodity cloud, but is part of a comprehensive and unique cloud vision, available in North America and around the globe.

Fujitsu private hosted infrastructure as a service (IaaS)

Fujitsu Private Hosted IaaS provides an agile offering that is part of the full Fujitsu cloud portfolio. Fujitsu also provides a complete range of cloud consulting services beginning with assessment and advisory services to help customers determine which workloads to move, and which type of cloud environment makes the most sense.

Fujitsu Private Hosted IaaS provides servers, storage, and network capacity as a service. The service is delivered in North America from our data center in Sunnyvale, California and a Tier III data center in Dallas, Texas for optional disaster recovery solutions.

Agility, elasticity, and scalability

Bridging the gap between the needs of your business and the limitations of traditional IT infrastructures, our cost-effective IaaS cloud offerings enable your IT environment to grow and contract, rapidly and on demand. You pay only for the resources you use, as you go and as you grow.

Enterprise-class security and reliability

Our trusted system environment assures you of highly secure and highly reliable services, over the internet or private intranet. Firewalls are provided as a standard function and automatic failover functions are in place to ensure continued use of your system should any failure occur. The infrastructure is standardized for efficiency and can be customized to meet customers' specific technology, security, and reliability requirements. For example, dedicated virtualization environments are available to meet the strictest data residence requirements.

Simple to use with rapid results

Fujitsu Private Hosted IaaS allows users to easily provision and operate virtual systems from a standard portal interface. The virtualization foundation is based on the latest VMware® technologies, which allows systems to be deployed and operated flexibly, and allows you to scale up or down the configuration as needed.

Customizable to run enterprise business workloads

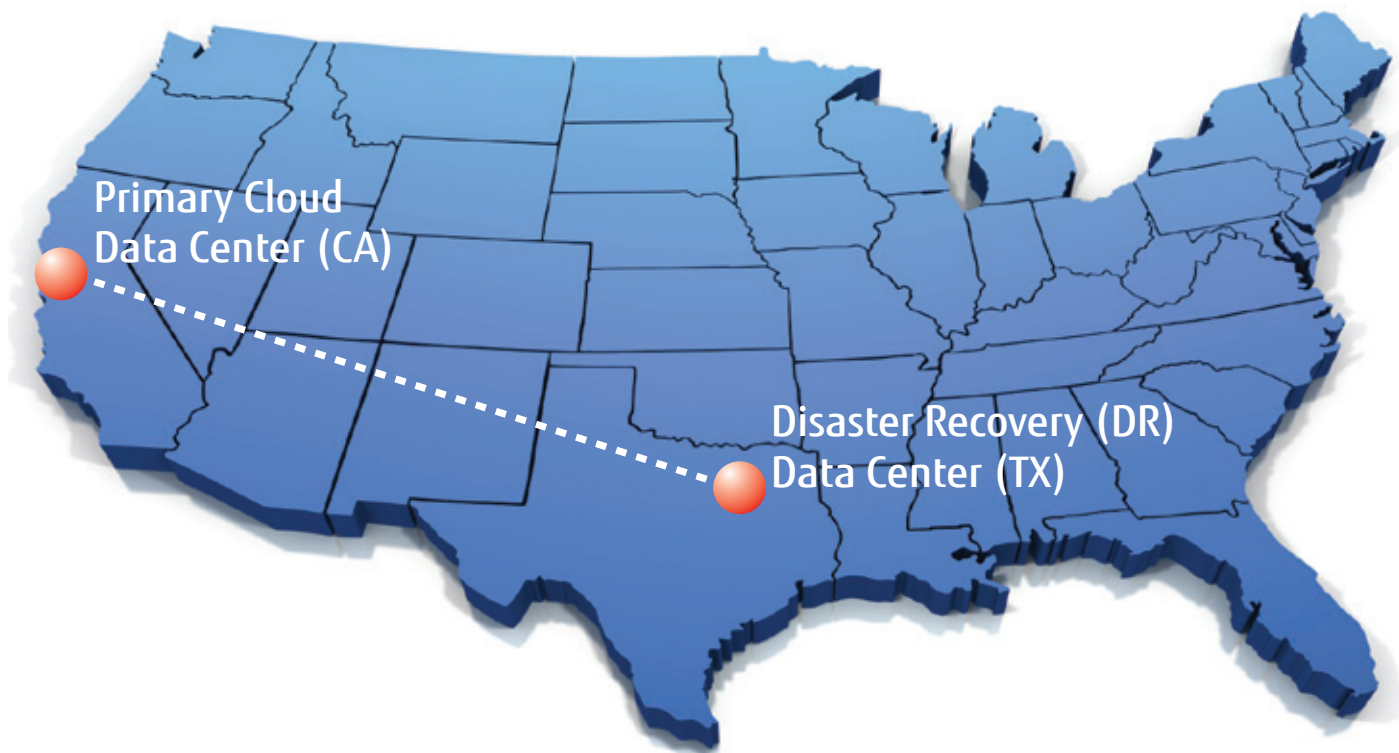
To meet the specific requirements for enterprise business usage, Fujitsu Private Hosted IaaS provides both virtual and physical infrastructures. When customers have specific security requirement such as data residency, need specific server performance, or need to run specific software on verified infrastructure, Fujitsu can provide dedicated physical infrastructure to meet such demands.

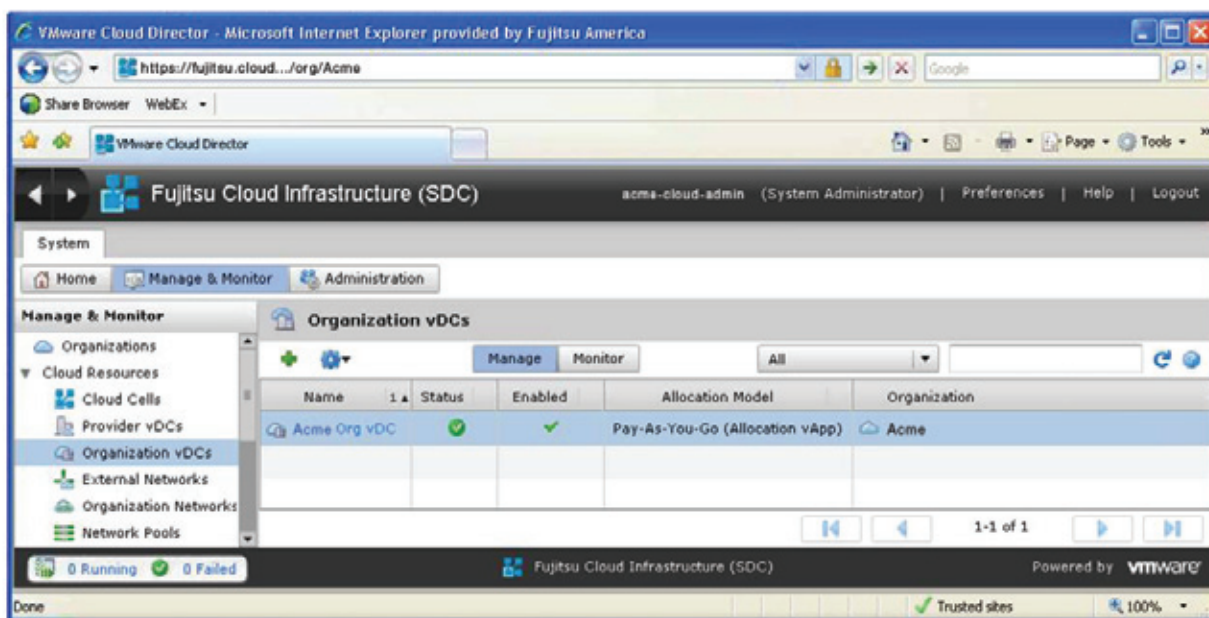
24 x 365 Service desk support and managed services

Service desk, monitoring, and reporting are provided from a Network Operation Center. The NOC provides hardware, configuration, software, monitoring, operation (System Administration) and system management of all infrastructure components. This includes performance, usage, problem diagnosis and resolution, and upgrades and patches to core infrastructure. A range of other services, such as scheduled backup and secondary site replication for DR, are optionally available to meet customers' specific business requirements.

Highly reliable cloud datacenters

Fujitsu Private Hosted IaaS is delivered in North America primarily from our data center in Sunnyvale, California. This facility is a green data center using hydrogen power fuel cells, which contribute to the data center's power requirements and reduce carbon emissions by 781 tons annually. To meet your requirements for business continuity, disaster recovery solutions may be delivered from a major Tier III rated data center in Dallas, Texas.





Your own virtual data center in the cloud, just for your organization

We combine the best cloud technology from Fujitsu and world-class partners such as VMware to provide you with an easy-to-use self-service portal for administration and rapid provisioning of systems specific to your organization's standards and requirements. A secure URL (https protocol) is provided solely for your organization's cloud portal. You designate your own administrators, each with their own secure login, and they may then create, manage and monitor virtual machines, networks, firewalls, and storage within your virtual data center (vDC), all "on the fly."

Feature Summary

The Fujitsu Private Hosted IaaS provides the following **Standard** features:

- Compute with your choice of Virtual or Physical machines
- VMware vCloud management portal
- Configurable Firewall for security
- Windows server® and Red Hat Linux® options
- Tiered Storage options
- Virtual Tape backup option
- Network connectivity options: Internet and Private / Intranet
- Service desk support
- NOC managed service (monitoring, service reporting, operation management)

Private Hosted IaaS may be customized with Fujitsu managed services, which include:

- Multi-site disaster recovery
- Private cloud installation in your own data center

Why Fujitsu

Fujitsu is a \$55 billion leader in Global IT systems and services and is one of the three largest IT services providers in the world.

Fujitsu provides a full range of IT products and services, and has the capability to implement and support multi-vendor platforms and systems for servers, storage, networks, desktops, and software (for example, Enterprise Resource Planning (ERP) such as SAP® and Oracle®).

Fujitsu cloud offerings are based on our extensive know-how of network, storage and server configuration design and interconnectivity, derived from a wide variety of enterprise systems implementations worldwide.

Fujitsu advisory, assessment, and cloud migration services assist clients in the planning and implementation of cloud services ensuring a smooth transition with minimum risks. Fujitsu helps clients create a comprehensive technology strategy that looks at cloud and non cloud solutions for infrastructures, application platforms, and business solutions.

The Fujitsu global cloud program is implemented in regions around the world, enabling us to serve the business needs of our customers at both local and global levels. Our customers achieve optimization of their current infrastructures by leveraging cloud services where and when needed.

The Fujitsu Cloud IaaS offerings are delivered from Fujitsu data centers that offer the highest levels of data protection, reliability of service, and security. The Fujitsu Private Hosted IaaS is delivered from our data center in Sunnyvale, CA, and Fujitsu delivers other cloud services from other green facilities in North America, based in Dallas, TX, Montreal, Canada, and Trinidad, the Caribbean.

The Fujitsu Cloud IaaS meets the needs of businesses that want to reap the benefits of cloud computing – with enterprise-class security, expandability, reliability, availability, and energy-efficiency.

About Fujitsu America

Fujitsu America, Inc., is a leading ICT solutions provider for organizations in the U.S., Canada and the Caribbean. Fujitsu enables clients to meet their business objectives through integrated offerings and solutions, including consulting, systems integration, managed services, outsourcing and cloud services for infrastructure, platforms and applications; data center and field services; and server, storage, software and mobile/tablet technologies.

For more information, please visit: <http://solutions.us.fujitsu.com/> and <http://twitter.com/fujitsuamerica>

Fujitsu platform solutions

In addition to Fujitsu PRIMERGY servers, Fujitsu provides a range of platform solutions. They combine reliable Fujitsu products with the best in services, know-how and worldwide partnerships.

Dynamic Infrastructures

As a global IT infrastructure provider, Fujitsu offers a complete range of servers designed to fill any role in today's business. Whether your business requires affordable entry-level servers, compact and scalable blade systems, or advanced multiprocessor servers capable of handling the most demanding data center applications, the PRIMERGY® line delivers Intel® Architecture servers with the rock-solid reliability and industry-leading performance you need.

PRIMERGY Servers

www.fujitsu.com/global/services/computing/

- PRIMERGY: Industrial standard server
- SPARC Enterprise: UNIX server
- PRIMEQUEST: Mission-critical IA server
- ETERNUS: Storage system

Software

www.fujitsu.com/software/

- Interstage:
Application infrastructure software
- Systemwalker:
System management software

More information

For more information, please visit:

<http://solutions.us.fujitsu.com/>

For Information on our Intel based PRIMERGY Servers:

<http://solutions.us.fujitsu.com/www/content/products/servers/primergy/index.php>

For Information on our Enterprise Storage:

<http://solutions.us.fujitsu.com/www/content/products/storage/ETERNUS/index.php>

For Information on our SPARC® Enterprise Servers:

http://solutions.us.fujitsu.com/www/products_sparc.shtml?products/servers/sparc/index

For Information on the new PRIMEQUEST® Servers:

<http://solutions.us.fujitsu.com/www/content/products/servers/primequest/>

Fujitsu green policy innovation

Fujitsu Green Policy Innovation is our worldwide project for reducing burdens on the environment. Using our global know-how, we aim to resolve issues of environmental energy efficiency through IT. Please find further information at:

www.fujitsu.com/global/about/environment/



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