FUJITSU

Interstage® BOP Services

Solutions for IT and business problems caused by multiple and different development environments

We have the experience and expertise to reduce your development footprint and move you to a more consistent development framework.

Challenges

The world is moving at an ever-faster pace. Being agile enough to respond to the dynamic market changes and customer expectations is tough. When the IT department can't keep up with business demands, the business tries to build its own systems or processes, contributing to the complexity of the infrastructure, unreliable data and redundancy of systems. Ensuring everyone in an organization is working from the same source data is one of an IT department's most complex challenges, particularly when the data is sourced from legacy and departmental systems. When new products or services need to be added to a company's portfolio to keep up with or beat the competition, delays and expenses caused by changes to software and hardware may mean the difference between beating the competition or falling behind.

How we can help

Being able to increase enterprise agility by synchronizing the business and infrastructure change cycles offers enormous competitive advantages. To do so requires systems that are capable of rapid modification, and a mechanism to ensure that business strategies are reflected accurately in the underlying software and hardware.

The FUJITSU Software Interstage Business Operations Platform (BOP) consists of three integrated platform layers: Service-oriented Architecture; Business Process Management Suite, and Composite Applications Framework. It provides the essential link between business requirements, and IT services and infrastructure.

BOP offers total business process management with advanced enterprise mashup and collaboration capabilities. It provides real-time, accurate operational insight into core processes. With timely information, business managers can better respond to events as they unfold, and efficiently manage resources to achieve optimal business outcomes. Easy access to data empowers business users to control task flow, manage the decision process and handle work distribution in the most cost-efficient manner.

The Fujitsu BOP certified Professional Services Team brings best practices, a proprietary Closed-loop Improvement Methodology and a RapidStart approach to help you achieve your goals quickly.

Benefits

The Interstage BOP is a unique cloud-enabled solution designed to help organizations increase responsiveness to dynamic market demands. With Interstage BOP, enterprises are able to adapt to new opportunities, minimize risks and introduce new service innovations rapidly and cost-effectively.

- Faster change: Dramatically increase the speed of change in business operations and exploit new revenue opportunities more rapidly.
- Unparalleled innovation: Create a single view of the business, outperform the competition, and meet the ever-changing demands of today's market.
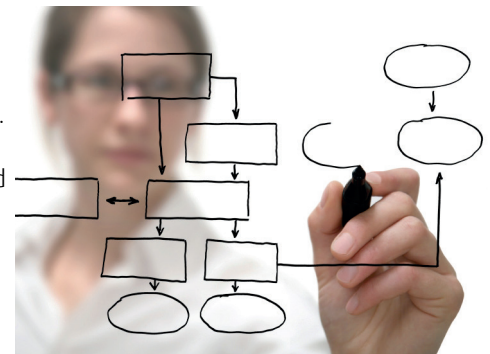
The Problem?

- Your IT department is struggling to keep pace with business requirement changes.
- You have multiple different development environments and skillsets.
- You don't have a flexible, agile development environment.
- Collaboration within teams is manual and difficult.
- You lack the ability to integrate data from internal and external services.
- Your business processes are manual, error-prone and time consuming.
- Your business processes are automated, but difficult or lengthy to change.
- Your systems are fragile and you don't know how much longer you can keep them functional.

- Continuous improvement: Design, execute, monitor, change, and continuously optimize critical business processes.
- Superior performance: Stay on top of new trends, reduce time-to-market, accelerate growth, and incorporate acquisitions faster.

What we offer

Our approach for implementing BOP consists of:

- **RapidStart** is designed to jump-start process re-engineering efforts by moving rapidly from initial workshop to a production-ready solution: design a process in 3 days, deliver a prototype in 3 weeks, and release a pilot in 3 months.
- **Interstage Closed-loop Improvement Methodology** is a proven and complete methodology for deploying BOP solutions. It leverages the comprehensive feature-set of the Interstage BOP Suite as well as best practices and proven methodologies for designing, deploying, and maintaining the solution.

How it Works

RapidStart

With RapidStart, Fujitsu quickly delivers a working prototype to prove the technology and approach work. It also helps build the business case for using BOP.

We use:

- 3 days to quickly scope the process resulting in a Solution Blueprint and the high-level cope.
- 3 weeks to develop a working and accepted prototype with process details and backend integration. This shows proof points on one or more of the 4 S's – Speed, Scalability, Single View, Stability.
- 3 months to roll out a live pilot system with the operational requirements and business rules built in.

Time	What
3 Days	Qualify, Analyze
3 Weeks	Design, Model, Develop Prototype
3 Months	Deploy Pilot, Run and Monitor

Interstage Closed-loop Improvement Methodology

Our best practices methodology consists of:

- A 5-day inception phase where we define the scope, and develop the high-level architecture diagram of the solution and the high-level business process model.
- A 4-week functional design phase which delivers the detailed functional design document, including the to-be process models, UI mock-up, business rules, data migration plan, web services and integration scenarios, and role definitions.
- Multiple 3-month sprints to develop and deliver a working solution based on functional requirements

What	Detail
Qualify and Analyze	Select a process, set goals and scope, analyze as-is process and gaps
Design and Model	Optimize to-be process, sub processes, case activities, and rules
Develop and Deploy	Services, integrations, transformations, and user interactions
Run and Monitor	Business processes by collecting process performance information for analysis and optimization

How customers have benefited

Reduced number of handoffs from 77 to 11

For a major healthcare client, we automated key logistics processes with strong integration to (SAP® and IBM® Rational) back-ends, using the Business Operations Platform.

Resulted in:

- 97% of all spare parts delivered within 24 hours
- Spare parts execution: Faster reaction times; improved data quality; complex process management over several organizations; improved customer information on each escalation

- Enhanced productivity services: Increased efficiency (11 handoffs instead of 77 handoffs and 30 days delivery time instead of 60 days); increased service sales (better support); increased customer satisfaction; lower IT costs
- Change request management: Increased transparency; reduced failures; shorter cycle times

A single version of truth across their products and operating regions
A major manufacturer wanted seamless integration and data exchange between Oracle, Lotus Notes, and their new customer master databases using the Business Operations Platform.

Resulted in:

- Lower overall cost of managing data
- Prevention of duplication and loss of crucial customer and prospect data
- Possibility to monitor and manage data across enterprise
- Dashboards/User interfaces customized to specific user needs
- Best support for customers with hierarchy management

Why Fujitsu
Bringing business and it together
The Fujitsu Interstage® Business Operations Platform (BOP) is a next-generation business solution and integration platform. Based on the leading Business Operations Platform from Cordys® Software, it is designed to truly support the way businesses operate, finally bringing the worlds of business and IT together. Interstage BOP enables organizations to address today's key business challenges by providing full support for the design and execution of all types of processes with different interactions. Based on a single environment, business and IT users can collaborate to create "executable models".

About Fujitsu America

Fujitsu America, Inc., is a leading ICT solutions provider for organizations in the U.S., Canada and the Caribbean. Fujitsu enables clients to meet their business objectives through integrated offerings and solutions, including consulting, systems integration, managed services, outsourcing and cloud services for infrastructure, platforms and applications; data center and field services; and server, storage, software and mobile/tablet technologies. For more information, please visit: http://solutions.us.fujitsu.com/ and http://twitter.com/fujitsuamerica

Fujitsu green policy innovation

Fujitsu Green Policy Innovation is our worldwide project for reducing burdens on the environment. Using our global know-how, we aim to resolve issues of environmental energy efficiency through IT.

Please find further information at: www.fujitsu.com/global/about/environment/

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Contact
Address: 1250 East Arques Avenue Sunnyvale
CA 94085-3470, U.S.A.
Telephone: 800 831 3183 or 408 746 6000
Website: http://solutions.us.fujitsu.com
Contact Form: http://solutions.us.fujitsu.com/contact
Have a question?
Email us at: AskFujitsu@us.fujitsu.com