Let's talk it over...

FUJITSU

SAP Global Partner

Gold
Microsoft Partner
Azure Expert MSP
Microsoft

Why SAP on Azure from Fujitsu?

At Fujitsu, we help you get more out of digital by listening to your needs, aims and concerns.

So, let's listen in to John, one of our customers, whose business has a large and complex SAP estate. He's talking to Michael, one of our experts, about how to modernise it...

Meet John...

John is Head of IT at a global manufacturing business.

He's thinking about modernising his SAP estate. But it's a big, complex and risky project. He wants to know if it's the best option – and the safest way to get it done.

Meet Michael...

Michael is a digital transformation consultant at Fujitsu. He specialises in SAP.

He guides people to the best solutions that will transform their business – and then helps them get there.

John knows he needs to modernise his existing SAP estate. But he's looking for the best way to do this for his business.

John: I feel like there's so much more our business could get out of our SAP estate. But it's old, costly and complex to run. What's the best way to go about modernising it?

Michael: I'd say the first thing to do is make your SAP estate simpler to manage. You can start that by moving it to the cloud.

John: That would be great. We use so many resources just keeping the lights on; they could go towards helping us get a competitive edge instead. What's next?

Michael: Then I'd recommend upgrading your SAP applications, ideally on SAP S/4 HANA, so you're getting the best performance out of them.

And lastly, you should enhance your SAP systems and business processes with the latest technologies. Then you can really start using them to add value to your business.

John: I've heard that I need to upgrade to SAP S/4 HANA soon. Is this something I should think about?

Michael: Yes. For one thing, it's the most advanced system for SAP ERP systems and applications. You'll need it to keep ahead of the competition.

And from 2025, it will be the standard enforced by SAP. Because modernising takes time, I'd say it's worth getting started now.

John: You mentioned moving to the cloud. How would you recommend doing that?

Michael: Every business is different. It's best to get a cloud assessment from a SAP integration expert. That'll help you find the right model for your business.

John: Azure looks like it has a good track record of hosting SAP environments. What's the best way to move to SAP on Azure?

Michael: We can help with that. We work directly with SAP and Microsoft, so we can bring together the best systems and tools for you. Which means your business, SAP and Microsoft strategies will be well connected and work together seamlessly.

You get the best of everything; all the benefits that come with a hyperscale cloud, such as agility, cost efficiencies and global reach, as well as access to a range of groundbreaking tools from SAP, Microsoft and Fujitsu.

John: Sounds ideal. But I don't think we've got the skills and resources for the migration. If things go wrong, we might lose critical data or systems. It could break our business.

Michael: Don't worry about that. We're trusted partners of both SAP and Microsoft, with the knowhow, resources and toolsets to manage everything for you, as part of an integrated Hybrid IT environment.

You'll be in safe hands. We've done hundreds of SAP system migrations and upgrades. And we'll work with you to develop and deliver your future roadmap.

John: You'll take us through it from start to finish?

Michael: Absolutely. And we can give you advice on how to get the most out of your modernized estate for your industry. You can learn more about that over at our website.

Want to talk through your options?

Start your own conversation. Contact us at **enquire@au.fujitsu.com**
Or learn more about SAP on Azure from Fujitsu here.

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