

# Fujitsu MeatPro

A proven, comprehensive solution for multi-species processing that provides flexibility in an ever-changing market.



# **Market Challenges**

The meat industry provides unique challenges for processing plants operating within it;



Highly competitive and supply constrained market



Tight margins and challenging cost visibility



Key systems disconnected from core ERP

## Introducing MeatPro...

An All-In-One, Configurable Meat Processing Solution...Fujitsu have implemented Fujitsu MeatPro into Australian and New Zealand Meat companies for the last 20+ years. This comprehensive multi-species processing solution provides meat processing plants with an all-encompassing product for financial and margin management covering all facets of your business.

MeatPro has been specifically designed to provide a solution for these problems by integrating procurement, on-floor and financial processing into one complete system. MeatPro has been implemented in a variety of Meat Plants for multi-chain, multi-species and multi- site operations.

The solution has a proven design that handles the unique meat processing business scenarios with; detailed procurement costing, tracking carcasses and product with multiple independent units of measure, sales by production date range & flexible pricing for schedule/grid management. At each stage in the process, specific functionality is provided to streamline the entry workflow and processing of information.



"The new system makes it easier for us to move and track stock while meeting strict compliance regulations. We're reducing waste and cost while we increase productivity."

Dominic Stove, IT Manager, Hellers

## Combine the newest innovations with MeatPro's

As a solution that is built on Microsoft's Business Central Cloud, MeatPro connects your production processes with the innovations and capabilities of an industry leading ERP. This ensures you benefit from regular releases, with the latest in security and cloud computing delivered on a consistent schedule. When combined with Fujitsu's MeatPro solution, we deliver a product tailored and configured to your business needs, putting people and process first in supporting your procurement, inventory and sales activities.

#### **Configurable Pricing**

Specialised capabilities for creating and configuring pricing schedules/grids at a granular level, ensuring fast turnaround for your customers

2

# Flexible and Independent Units of Measure

Easily configure and adapt your units of measure to your business ensuring you can accurately account for your unique products and processes 3

#### **Yield and Cost Visibility**

Gain detailed insights via detailed matrices for, deductions and allowances, production planning, currency maintenance and NRV costing.

# **Other Benefits**



#### Simplicity and Flexibility

A Microsoft based UI ensures ease of use for employees, plus flexible units of measure enabling you to accurately account for your unique products and processes



#### Improved Margin Maintenance

Respond to and adapt pricing to market changes rapidly, ensuring you maximise margin potential.



#### Supply and Demand Visibility

Full visibility of animal supply from seasonal to daily bookings, including planned, contracted, and actual supply.



#### **ERP Efficiency**

Automatic transaction processing and functions like pricing and invoicing increase plant ERP system efficiency.



#### **End-to-End Production Process Management**

Covers the full range of a modern meat processing plant, from receiving data to processing it through ledgers.



#### **Streamlined Workflows**

Effective integration via APIs allows information to flow through workflows and processes for procurement, production, sales, and financials.



#### On Floor Production Visibility

Production data is transferred directly from the scales (weight and grade) or carton production systems (barcode).



#### Traceability

Full tracking for cost, quality, and recall purposes using the specialised Carton Master warehouse management system.

# **MeatPro features**

### General features

## **On-floor interfacing**

MeatPro leverages web services and XML integration to seamlessly collect real-time body weight and grade information from weigh grade systems, enabling streamlined data flow into boning, chilling assessment, and carton production processes.

## **Multiple units of measurement**

MeatPro's flexible inventory measurement system, drawing data directly from carton production systems, allows for dynamic pricing based on different units of measure, ensuring profit margin optimisation.

## Supply and processing features

#### **Procurement**

MeatPro's comprehensive reservation and booking system flexibly manages supply expectations, detailed reservations, and updates with actual stock, weigh grading and details upon receipt.

#### Receiving

MeatPro creates an interactive kill agenda by combining reservation, procurement, yard and farmer data.

#### **Carton Management**

MeatPro streamlines inventory with real-time monitoring, with specific processes for cutting & boning, chiller assessments and carton production.

#### **Payment**

Supplier payments are integrated with procurement and yard processes to automatically calculate invoices or reconciling statements.



## Sales features

#### Flexible Pricing, Deductions & Allowances

MeatPro's transparent and comprehensive sales processes, with eligibility control, quota management, and transportation cost estimation, provide a holistic view of sales across all levels.

## **Export**

MeatPro's export functions provide a controlled workflow for managing quotes and orders, seamlessly integrating with sales and inventory data for export documentation.



# Key financial features

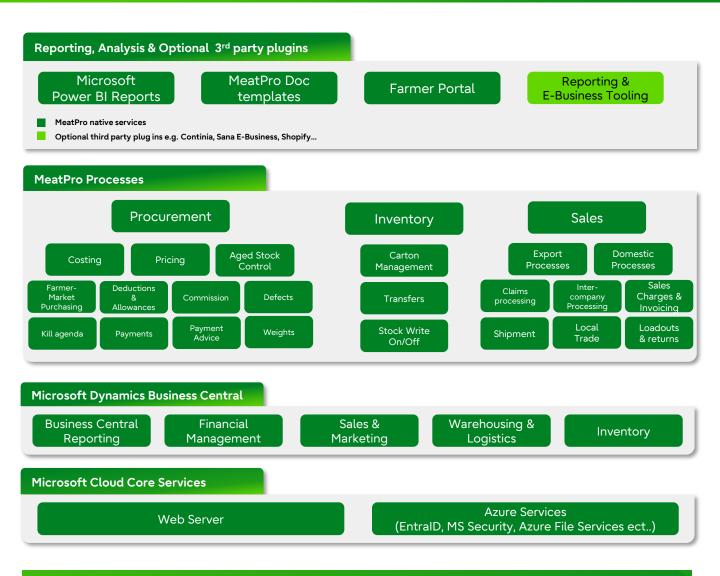
Business Central provides extensive accounting functionality that goes well beyond standard accounting requirements for medium-sized organisations. With the added benefit of ERP functionality which provides out of the box a range of functionality including:

- Financial management
- Supply chain management
- Manufacturing
- Project management
- Sales, marketing and service management
- Embedded PowerBI
- Human Resources Management (HRM)

# MeatPro Architecture

MeatPro is designed and built on Microsoft's most popular ERP solution Dynamics 365 Business Central (previously called NAV). Business Central sits on Microsoft's Dynamics platform, utilising SQL Server, reporting and analysis services, web services, and using standard integration services for Microsoft Power BI, D365 and O365. Utilising repeatable processes for easy installation on standard infrastructure or cloud environments.

The benefit of this environment is that Microsoft provides the up-to-date integration with all its latest platforms and tools and removes the integration risk from the customer. MeatPro can be deployed on premise, in the cloud, in a hybrid environment and used on a range of desktop and mobile devices.



# Why Fujitsu? End-to-End Capabilities: Fujitsu provides end-to-end ERP capabilities for meat processors, together with the MeatPro solution we can provide expert support and advisory services across your application ecosystem. Industry and Manufacturing Experience Fujitsu has an extensive network of discreet and process manufacturers both locally and globally, we understand the unique processes, pain points and experience of these organisations and bring

© Fujitsu Australia Ltd 2024 All rights reserved. No part of this document may be reproduced, stored or transmitted in any form without prior written permission of Fujitsu Australia Ltd . Fujitsu Australia Ltd endeavours to ensure that the information in this document is correct and fairly stated, but does not accept liability for any errors or omissions. Whilst care has been taken to ensure that the information contained in this report is correct, no warranty (express or implied) has been made by Fujitsu with regards to its accuracy or completeness and Fujitsu accepts no liability for any loss (howsoever caused) sustained as a result of any error or omission in the same.