Delivery Like a G

To 'Delivery Like a G' could mean different a different thing to different people, or roles, or where you fit into the organisation. The questions are pertinent: where does it start, where does it end and most importantly how do you get there?

That leads me into the bit about data relationships and how data needs each other. The old chicken and egg, did Data define Science or does Science define Data? As each data elements sits in a cold table unable to communicate with other data it starts to feel useless, not knowing what lives beyond the bounds of its tiny little cell. Like with humans and animals, a nurturing relationship offers so many benefits and this is no less true of data. The strength of relationships between data helps us understand worlds that we each live and operate within, taking us from striving to thriving in no time at all.

Striving in this instance probably means you are doing your best but still struggling a little. Which data set do you reply on, how do you know if it is broken, can you trust it, will your decision be robust, and can you offer transparency to the stakeholders?

What most people do not realise is that a PMO, or better still a Data Driven PMO is not only the Delivery arm of most organisations; I'll go a little further and call it the nerve-center. The PMO takes what the Sales and Pre-Sales Engineering have put together and plans to execute, then executes. If it is a better than good PMO it measures along the way. Measures what I hear you say? The smart ones measure outside the project. They measure the full lifecycle using every single metric possible. These metrics typically number well over 50 and maybe to 100 and a beyond?

A Data Driven PMO can provide so many indicators to every Delivery Focused Role during the delivery life cycle and to the Enterprise afterwards that would make it almost impossible for a project to go off the rails without corrective action being identified early in the piece.

Is effort expended approaching that specified in the SoW?

- For closed projects, was any resource over-utilized and to what extent?
- How far off were the timesheets from the workplan?
- Which salesperson is constantly over promising putting the delivery under unnecessary pressure?
- When do we need more of what type of resource?
- Which PM needs help, or praise?

You could pay a few analysts to tie all this together (and get it wrong) or "Deliver Like a G" with your new Data Driven PMO as a single source of truth. To see how your business could benefit from this, please contact a Fujitsu Data & AI specialist now.

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