

## Start taking control of your cloud costs with our cloud optimise assessment

Businesses have been able to unlock significant financial benefits in shifting to the use of cloud technology. To continue to deliver those financial benefits your organisation needs to implement strong and continuing cloud financial management. Fujitsu's Cloud Optimise Assessment reviews your current cloud usage and provides recommendations to optimise and further reduce your cloud costs. The Cloud Optimise Assessment provides you with tools that enable you to run your own assessment reviews and achieve strong ongoing cloud financial management.

Fujitsu's Cloud Optimise Assessment service delivers a report detailing both cost saving activities as well as security concerns. Cost savings are identified through selecting the appropriate purchasing models and right sizing of compute and storage. Security concerns are identified by benchmarking your cloud environment against cloud security best practices.

Fujitsu's Cloud Optimise Assessment recommendations are then used to drive initiatives that optimise your cloud spend and protect your savings through improving your security posture. The Fujitsu's Cloud Optimise Assessment is the first step to effective cloud financial management.

## Key benefits

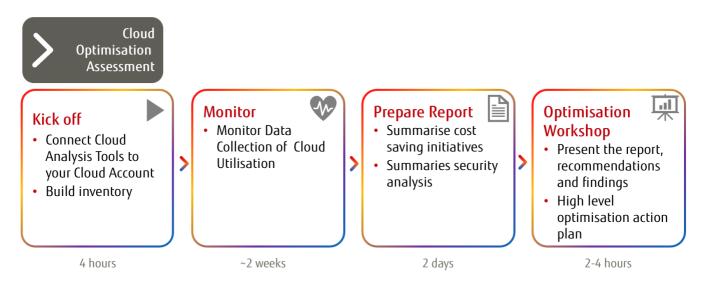
- Pro-active Cloud Financial Management
- Actionable recommendations to reduce cloud spend based on actual usage data
- Protect your cloud savings through actionable security improvement recommendations

## Why Fujitsu?

- One of the world's largest IT service providers with insight into the full potential of cloud.
- Global cloud expertise, partnerships and tools

## What can I expect?

The Fujitsu Cloud Optimisation Assessment process (as shown below) is typically a 3 day process with an additional 2 weeks for automated data collection.



The Fujtisu Cloud Optimisation Assessment Process

From the initial kick-off session, our automated data collection tools are attached to your cloud environment. The tools collect information for around 2 weeks to obtain a view of your workload and storage requirements. We recommend that this data collection operate across some of your normal peak processes such as end of month.

Once data has been collected Fujitsu will prepare a set of recommendations to optimise your cloud resources to achieve substantial cost savings. Cost optimisation recommendations are centred on use of cloud vendor pricing models such as pay as you go vs upfront or fixed term agreements. Additional cost optimise can be achieved via right sizing virtual machines and storage to actual demands. Security recommendations are also analysed against the cloud security best practices. Security and cost optimisation recommendations are consolidated into a single report.

The completed report is presented to your team in the form of an Optimisation Workshop. In the workshop we present the recommendation and potential savings. As part of the Optimisation Workshop, our cloud experts will work with your team to define a high-level optimisation action plan that can be used to realise the cost savings and security improvements recommended in the report.

Cloud Financial Management is an ongoing process requiring the review of your cloud and executing a series of initiatives to optimise it. Recognising the need for ongoing optimisation, Fujitsu also offers a continuous cloud optimisation service that provides optimisation recommendations periodically.

The Fujitsu Cloud Optimisation Assessment kick starts your journey to successful cloud financial management.