

# Cloud Economics Accelerator

Unlock your cloud  
financial success

FUJITSU

## Build your business case for migration to Cloud.

Businesses have been able to unlock significant financial benefits in shifting to the use of cloud technology. Building a business case to migrate to cloud can be a daunting experience for most experience business and IT teams. To fast track your cloud migration business case, the Fujitsu Cloud Economics Accelerator brings an experienced cloud team and proven methodology to deliver results. The Fujitsu Cloud Economics Accelerator will enable your team to build an achievable financial model that will deliver real benefits to your organisations bottom line.

The Cloud Economics Accelerator is delivered by the experienced Fujitsu Cloud Advisory Team. Our team draws on Fujitsu's experience across cloud, application and infrastructure managed services, plus our own data centre management. Working alongside your team, our experts will assist in developing a number of financial models built from a detailed inventory of your current application and infrastructure workloads, facilities costs and support costs. Our cloud expertise helps map potential target cloud solutions with a view to minimise cost, risk and time. The robust financial models will allow you to confidently build a business case that will deliver your forecast benefits.

### Key benefits:

- Essential Foundation for Cloud Migration Business Case
- Detailed fact-based model built from your compute workloads
- Explores and compares multiple migration scenarios
- One team approach, you own your model

### Why Fujitsu?

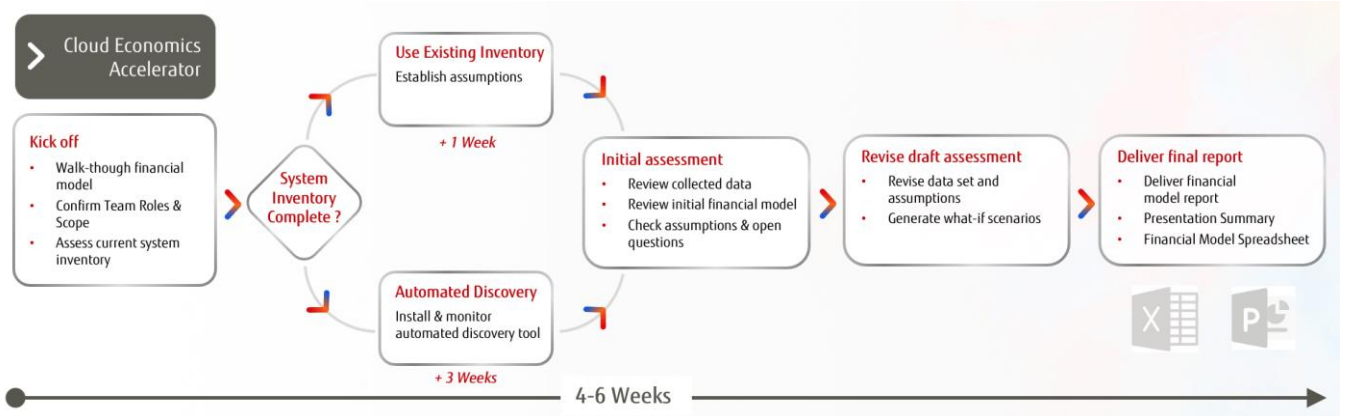
- One of the world's largest IT service providers with insight into the full potential of public cloud.
- Global Public Cloud Partnerships
- Cloud and traditional infrastructure expertise, assisting hundreds of organisations on their cloud journey

shaping tomorrow with you

# What can I expect?

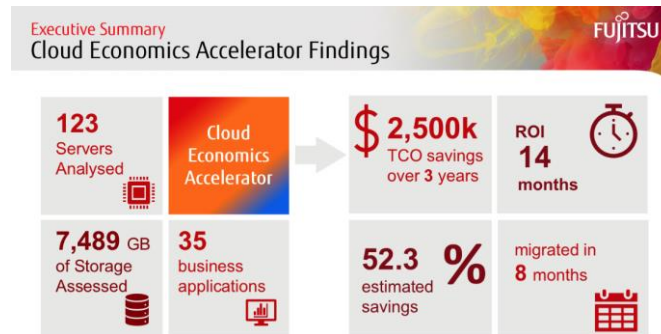
The Fujitsu Cloud Economics Accelerator is typically a 4-6 week exercise conducted by a joint team consisting of your key stakeholders and Fujitsu's Cloud Advisory Team. Fujitsu brings an experienced team of cloud economics consultants and automated assessments, automated data discovery tools and methodology.

The Fujitsu Cloud Economics Accelerator Process



Our method takes your existing infrastructure needs, your assumptions for growth and change. We then map your requirements to the appropriate cloud products and pricing model along with migration costs to develop several what-if financial models. We then incorporate your financial model into a final report ready for your board or incorporation into a business case.

A solid business case is built from accurate data on your current and future infrastructure needs. The Fujitsu Cloud Economics Accelerator includes an optional automated data discovery tool to scan your existing infrastructure and construct an accurate view of servers, compute and storage requirements.



Assumption based What-If Scenarios

To find out more about kick-starting your cloud transition, contact us at

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