



Cloud Advisory & Optimisation

Delivering effective cloud management at scale...



Cloud technology has transformed the way organisations operate, allowing them to move to a flexible, scalable, and cost-effective environment. To benefit from cloud, organisations must adopt best practices, implement effectively, and perform ongoing optimisation to meet changing business needs. Fujitsu combines its strong heritage of traditional infrastructure management with cloud expertise to guide organisations towards the right outcome.



Cloud Advisory

Fujitsu's cloud advisory services evaluate the benefits and risks of migrating to the cloud. Developing a financial business case is a critical component to demonstrate potential ROI. This helps establish a cloud strategy, aligned with business goals, to identify the best path forward.



Accelerates Adoption



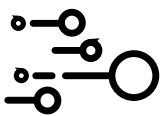
Reduce Risk



Gain Expertise

Cloud Transformation

Choosing the right cloud transformation or migration pathway is crucial in executing an organisation's cloud strategy. Fujitsu's cloud transformation services assesses your current environment and selects the best pathway for each applications. Leveraging Fujitsu's mature migration methodology, application workloads are transformed whilst limiting any business impact.



Agility & Scalability



Optimise Performance



Security & Compliance

Cloud Optimisation

Establishing a highly optimised cloud environment with effective operational process and governance is essential to a continual realisation of value to your organisation. Fujitsu's cloud optimisation services provide businesses with a cost-effective option for managing their cloud infrastructure using highly automated tooling, access to cloud expertise, and proactive management.



Higher Reliability



Increased Productivity



Cost Optimisation

Cloud Advisory

It is critical for organisations to learn on the learnings of others when it comes to successful cloud adoption, or risk facing the same pitfalls...



How can I managed my cloud costs more effectively?

What cloud strategy is best for my organisation?

What's the best governance model for us?

How can I ensure security and compliance in the cloud?

Did you know...

Non-compliance can result in hefty fines and damage to your reputation, with the maximum fine under the Australian Privacy Act reaching \$2.1 million per breach.



How can Fujitsu help?

- ✓ **Cloud Adoption** – Make informed decisions by understanding the benefits and risks associated with the different cloud models
- ✓ **Cost Optimisation** – Gain a detailed understanding of the costs associated with operating in the cloud
- ✓ **Improved Security Posture** – Protect data, assets and reputation through increased resilience and security best-practices

"Fujitsu has expert experience across all major cloud platforms, so you can be sure you'll receive the best advise to make your organisation a success!"



Did you know...

The cloud computing market is expected to surpass \$1 trillion by 2028

Cloud Transformation

At Fujitsu, we understand that cloud transformation is essential for business success in the digital age. Some of the challenges you may run into include:

- Limited in-house experience performing cloud migrations or transformation activity
- No defined cloud approach or migration methodology
- Poor visibility into current infrastructure inventories

Our expertise and experience in cloud technology helps us deliver end-to-end services with a proven track record that meets your organisation's requirements.

What can Fujitsu provide?



Why Fujitsu?

- Fujitsu has 1,000s of cloud experts – available locally and globally
- Over 11,000 cloud customers being supported
- Deep industry knowledge and experience across Government, Public Safety, Retail, Financial Services, Defence
- Highly mature migration methodology
- Extensive knowledge in Mainframe Modernisation

Cloud Optimisation

Outsourcing to a highly automated and cost-effective cloud managed service provider provides organisations with a turnkey solution for managing their cloud infrastructure and applications – benefiting from the provider's expertise, experience, and economies of scale, allowing them to focus on their core business.

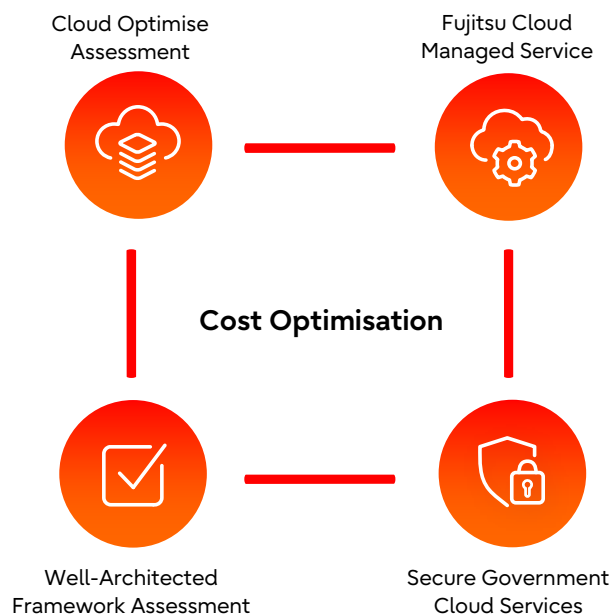


Do you have...

- Poorly managed cloud with regular outages
- Shortage of cloud skills and experience
- Manual processes, with slow velocity for change/release
- High costs across cloud and on-premise environments

Fujitsu can optimise your cloud by...

- **Reduced Management Burden** – Cost-effective option for managing cloud and hybrid infrastructure using highly automated tooling, access to cloud expertise, and proactive management
- **Proactive Analysis** – Prevent performance issues and downtime with ongoing monitoring and management
- **Security Enhancements** – Ensure regulatory compliance, including government and critical infrastructure industries



Did you know...

Only 3 out of 10 organisations know exactly where their cloud costs are going.



97% of enterprise cloud apps are unsanctioned, as departments, teams, or employees purchase new tools to support their productivity efforts.



Why Fujitsu?

- Recognised ISG Provider Lens™ Leader for Managed Services for Azure in Australia
- Expert Managed Service Provider (MSP) for AWS & Azure
- Dedicated local and global Centre's of Excellence across Azure, AWS, and VMWare – 24/7/365
- Highly automated services across patching, backup, monitoring and more
- Commercial model scales up and down based on usage



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