



Fujitsu Deployment and Field Services



With over 25 years experience and a hundred locations across Australia and New Zealand, Fujitsu is equipped and already supporting major Retailers.

Whether it be migrating thousands of end users to the newest laptops, upgrading point of sale systems across hundreds of sites or moving equipment. You can trust in Fujitsu to put together a low risk, high quality solution that meets any challenge.

Not only will we get your new equipment up and running, but we can sustainably handle removal and retirement of the old hardware while professionally supporting your end users.

Fujitsu will make your systems production-ready, leaving you and your team time to continue to take care of the work that aligns with your core business.

Services overview

Providing complete support



Deployment Services Project Offerings

- New Store Rollouts Company Relocations
- Asset Lifecycle Management Hardware/software rollouts & relocations Staging and Logistics
- Infrastructure Cabling
- Network design, build and deployment Data cleansing
- 'Green' disposal End User Support

Project Management

Our team will plan and execute a fully managed deployment designed to reduce costs, save time, mitigate risk and minimize disruption.

- Prince 2 Project Management methodology
- Portfolio of best practice deployment solution offerings
- Tailoring options available to meet individual customer requirements
- Can operate anywhere from being a member of collaborative multi-vendor team through to having end-to-end accountability and sole ownership of all project outcomes
- Project planning incorporates tracking to key milestones with deliverables that are tangible and transparent to each of our customers
- Fixed Price, Capped Time and Materials (T&M) and Standard T&M pricing options available

Warehousing and Logistics

The National Integration Centre (NIC) facility is located in Lidcombe, Sydney where our customers' ICT and specialised equipment is stored, staged, packed, and shipped anywhere nationally or internationally.

Purpose Built One Stop Facility for:

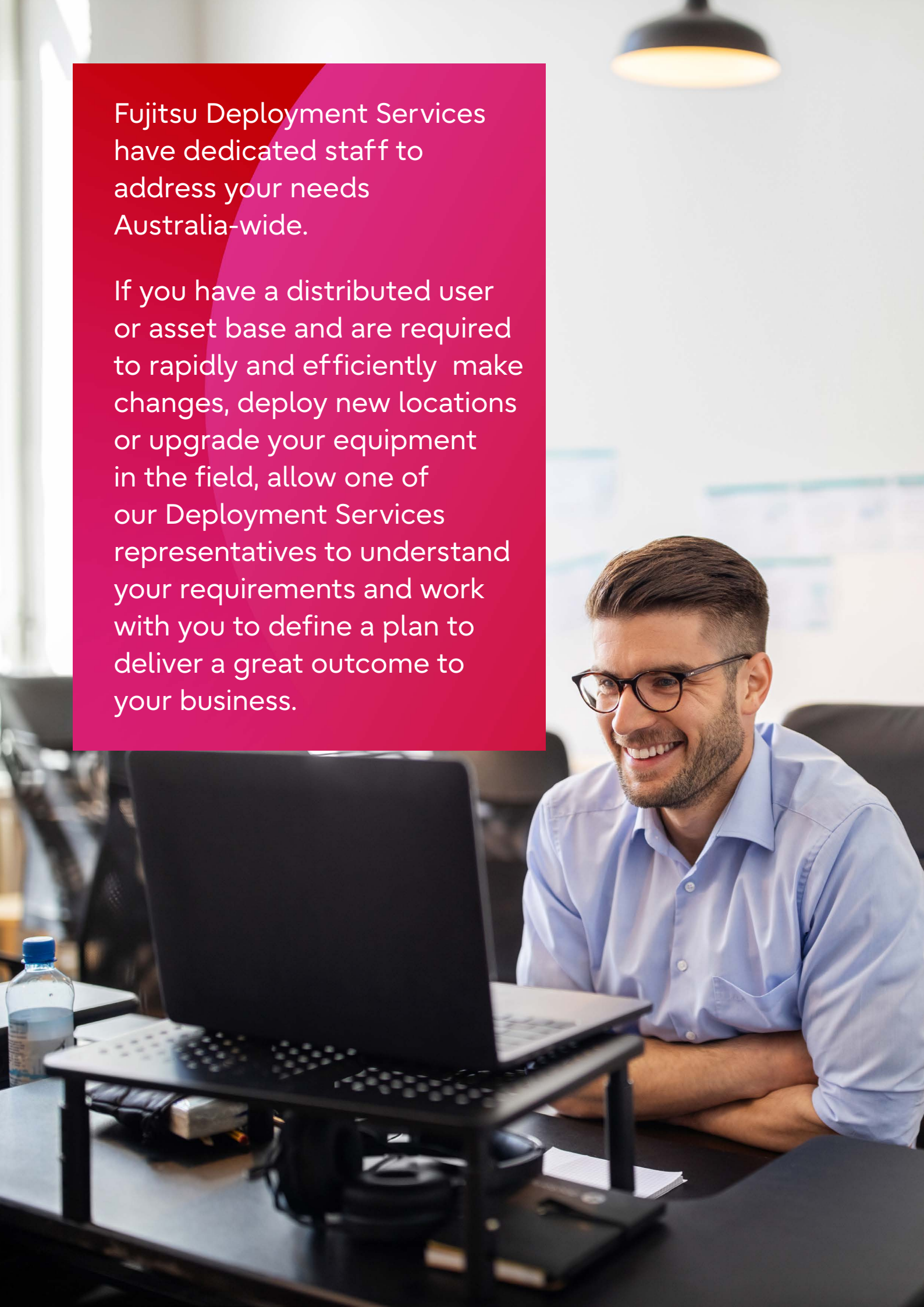
- Host Staging
- Imaging & Cloning
- Asset Tagging & Tracking
- Warehousing and Logistics
- DOA Management
- "Green" disposal

Custom Designed End-User Hardware:

- Desktops
- Laptops
- Infrastructure
- POS Devices
- Peripherals

Fujitsu Deployment Services
have dedicated staff to
address your needs
Australia-wide.

If you have a distributed user
or asset base and are required
to rapidly and efficiently make
changes, deploy new locations
or upgrade your equipment
in the field, allow one of
our Deployment Services
representatives to understand
your requirements and work
with you to define a plan to
deliver a great outcome to
your business.





Why Fujitsu

A One-Stop Service

Whether you're adding new equipment, consolidating an existing system or building something completely new, Fujitsu will work with you to make ensure your project is effectively planned, configured, integrated and delivered using an:



Experienced team developed over the last 25 years



Agile and responsive approach



Strong communication model



Experience and scalability to handle any project, from deploying and managing 2000 locations. Australia-wide within weeks to fitting out 50 sites in one night



Local presence in all metropolitan and regional areas



Seamless transition to ongoing maintenance and support



Long standing trusted partners

We provide rapid, large scale project support for our customers.

Take a look at some of the results we have achieved so far.

- 5178 IT components
982 locations
3 weeks
- 900 IT components
4 weeks
- 20,525 IT components
895 locations
10 weeks
- 18,500 IT components
1032 locations
30 weeks
- 161,000 IT components
12 months

To learn more,
visit www.fujitsu.com/au/solutions/industry/retail/deployment
or email enquire@fujitsu.com

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